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& Buyer's Guide

HAMILTON AND DISTRICT CHAMBER OF COMMERCE



The Pleasures of Life in the City.

Jackson Square. At the heart of Hamilton's downtown renaissance. More than 230 fine shops and eating places, one-of-a-kind boutiques and a 150 year old farmers' market. It's where people in Hamilton meet. And that is one of the greatest pleasures of life in the city.



THE 7.7 BILLION DOLLAR MARKET



"Exciting, dynamic, on the move" is the best way to describe the Hamilton and region market. With over a half a million in population, the Hamilton C.M.A. is ranked the third largest market in Ontario with a per capita income 6% above the Canadian average.

When it comes to delivering this market, no other media comes close to The Spectator's 65% penetration reach of adults 18+. The Spectator is the paper of record.

**Nobody covers your market like
The Hamilton Spectator.**

The Hamilton Spectator

44 Frid Street, Hamilton, Ontario L8N 3G3

THE HAMILTON AND DISTRICT CHAMBER OF COMMERCE MEMBERSHIP DIRECTORY AND BUYER'S GUIDE 1990

The Hamilton and District
Chamber of Commerce
100 King St. West, Suite 830
Hamilton, Ontario L8P 1A2
(416) 522-1151

*(Re-locating June 1990
to building housing
The Hamilton Yacht Club)*



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Front cover: The Hamilton Library

We add value.

Not just numbers.



Peat Marwick Thorne

Chartered Accountants

120 King Street West
Hamilton, Ontario
L8P 4V2
Telephone: (416) 523-8200
Telefax: (416) 523-8362

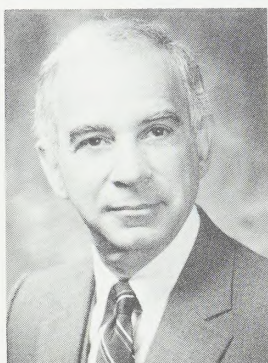
One King Street West
Seventh Floor
Hamilton, Ontario
L8P 1A4
Telephone: (416) 522-9256
Telefax: (416) 522-9360

Partners

Gary D. Beveridge
E.G. (Ted) Bossence
Joe Broughton
John W. Buschhausen
Robert W. Chambers
William R. Copeland
Bruce R. Horsley
Robert C. King
J. Reg Kliewer
Paul S. Lakin
Stanley J. Seneco

The Hamilton and District Chamber of Commerce 1989/90 OFFICERS, DIRECTORS AND COMMITTEE CHAIRMEN

OFFICERS



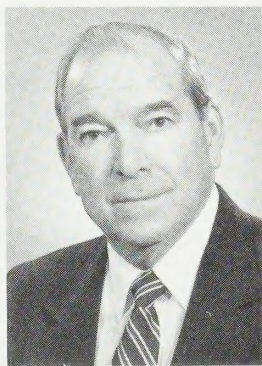
President

Edmund A. Shaker,
Inch, Easterbrook & Shaker



1st Vice-President

Donald P. Luzzi,
CHML/CKDS Radio



2nd Vice-President

John Wood,
Kent Tile & Marble Co. Ltd.



Treasurer

William A. H. Filer,
Filer Consultants Ltd.



Past-President

Joyce Mongeon,
Joymarmon Limited

DIRECTORS

A. Adam,
Stelco Steel

J. Buschhausen,
Peat Marwick Thorne

T. M. Conoley,
Art Gallery of Hamilton

W. Dalton,
Jean's Flower Shop

D. Fell,
Fell-Fab Products

Dr. A. C. Heidebrecht,
McMaster University

J. Holditch,
Dofasco Inc.

D. G. Hyslop,
Westinghouse Canada Inc.

B. Law,
Chambers & Company Ltd.

J. Michaluk,
Royal Bank of Canada

J. R. Pier,
WABCO Ltd.

E. Swanborough,
Mohawk College

P. M. Vivian,
RE/MAX advantage realty inc.

J. Watson,
Hamilton Automobile Club

COMMITTEE CHAIRMEN

Business Development:

G. Pyle,
National Trust Co.

Corporate Challenge:

D. Fitzgerald,
A & B Catering Inc.

Dundas Division:

A. Mouriopoulos,
Alexander Mouriopoulos
Lawyers

Education & Student

Services:
E. Pilon,
Hamilton Street Railway

Finance & Taxation:

L. Rotenberg,
Ross & McBride

Governmental Affairs:

W. Heaton,
Durward Jones
Barkwell & Co.

Hospitality Industry:

D. Glover,
Mohawk College

Industrial Relations:

D. Swaykoski,
Cold Metal Products Co. Ltd.

International Trade:

W. Kosar,
Kosar & Macaluso Barristers &
Solicitors

Special Events:

B. Fortune,
Nesbitt Thompson Deacon Inc.

Transportation:

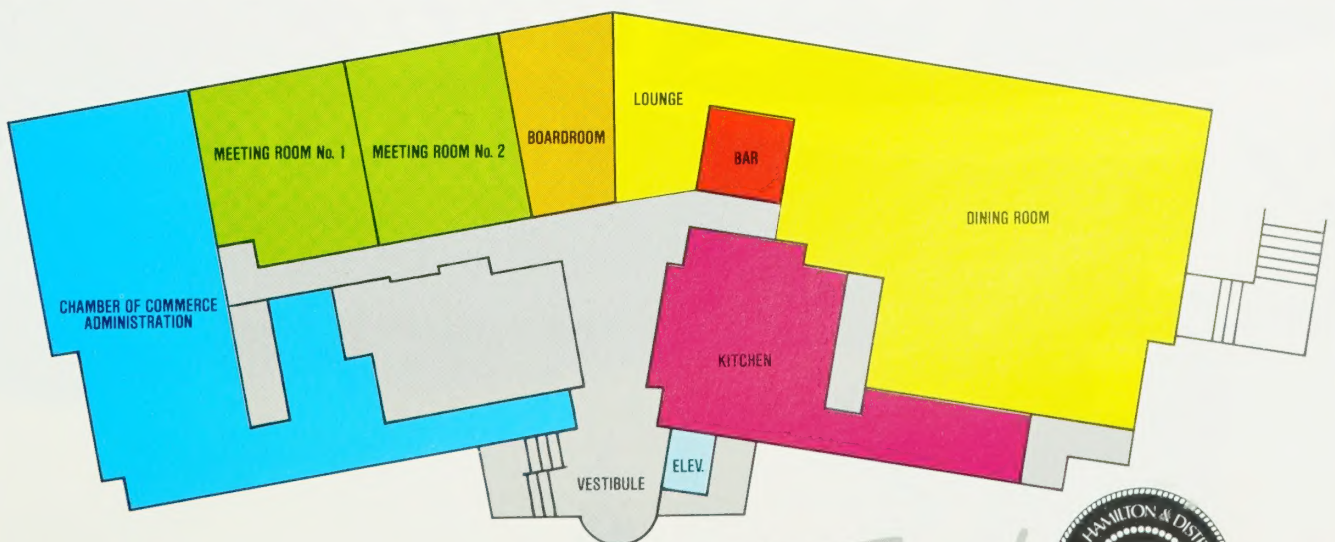
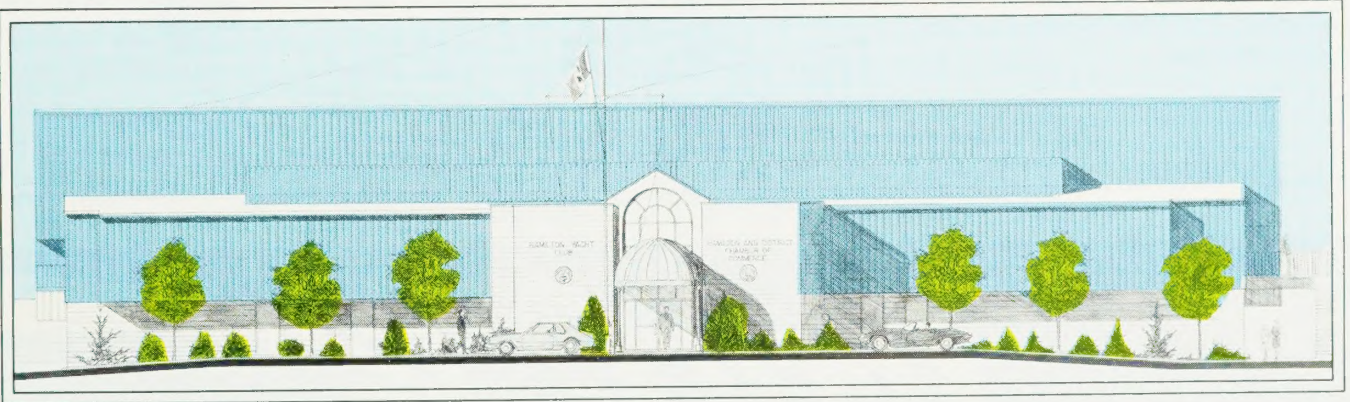
W. Young,
Young's Funeral Home Service

Youth Trust/Older Worker Council:

L. Golka,
Westinghouse Inc.

June 1990

THE NEW HOME OF
THE HAMILTON AND DISTRICT
CHAMBER OF COMMERCE



See You There!



HOW TO USE THIS DIRECTORY

For your convenience, the directory lists its member firms in each of the two sections:

1. The Membership Roster (pages 23 - 39) presents each firm alphabetically with address and telephone number as well as the name of its key representative to the Chamber of Commerce. This master listing also includes the firm's business classification as it appears in the Buyer's Guide.
2. The Buyer's Guide (pages 47 - 90) classifies the member firm according to its type of business and lists its address and telephone number.

Also included, for your convenience, is an alphabetical listing of individual representatives and their company names. This listing can be found on pages 41 - 45. For example, The Allan Candy Co., Ltd., is listed as follows:

MEMBERSHIP ROSTER

WXYZ

Y

Z

Share Our History

THE CHAMBER OF COMMERCE

A

MEMBERSHIP ROSTER

services

ent

ies & Service

Allan Candy Co. Ltd., The
Candy & Confectionery - Whol & Mfrs
Z. Freeman, Vice Pres
Lewis Sherman, Vice Pres
355 Emerald St. N. L8L 5L5
529-7146

Alfin Publishers Ltd.
Publishers
Don Lavery, Gen. Mgr
105 Macassa Avenue L8V 2B1
527-1090

Algoma Steel Corporation Ltd., The
Integrated Steel Mill
John D. Wood, Dist. Sls. Mgr
1406-105 Main St. E. L8N 1G6
528-1192

Anthrill Media & Coal Ltd.
Coal & Coke - Water Filtration Med
J. D. Loney, Pres. & Owner
185 Niagara St. L8L 6A8
523-1850

Armstrong, R. W.
Retired Members
R. W. Armstrong
121 Dalley Drive
Ancaster
L9G 1K4

Art Gallery of Hamilton
Art Museums
J. E. Cumming, Dir.
3 King St. W. L8P 4S6
527-6610

C

BUYER'S GUIDE

CABLE MFRS

Insulated Wire & Cable Co. Ltd.
100 Main St. E. L8V 7V3
527-1191

LE TELEVISION SYSTEMS

Alton Co-Axial
10 Main St. E. L8M 1P1
7-2376

Aclean Hunter Cable TV
212 James St. S. L8P 3B1
522-0123

Mountain Cablevision Ltd.
141 Hester St. L9A 2N9
389-1347

Southmount Tel-E-Vent
1074 Upper Wellington L9A 3S6
389-9219

CANDY & CONFECTIONERY - WHOL & MFRS

Allan Candy Co. Ltd., The
355 Emerald St. N. L8L 5L5

CANNERS

Canadian Cannery Limited
P.O. Box 540 L8N 3K6
522-2441

CANON COPY SYSTEMS
Office Equipment Company
4129 Harvester Rd.
Burlington L7L 5M3
639-0920

CANS

American Can of Canada Inc.
391 Victoria Ave. N. L8N 3V1
528-3471

CAR & TRUCK, SALES, SERVICE, RENTING & LEASING

Carler, Maurice Chev-Old GMC Ltd.
155 Cannon St. E. L8L 2A6
527-7003

CAREERS - SALES

Canada Life Assurance Co.
1 Markland St. (P.O. Box 586, Stn A)
L8N 3L4
522-2411

CARPET & FURNITURE CLEANERS

Professional Carpet Services Ltd.
P.O. Box 586

CASH REC AND SE

Hamilton Co
1127 Main St.
547-7751

CEMETEF

White Chap
1895 Main
528-1128

CERAMIC CONTRA

Wentworth
180 Nebo
387-0144

CHEESE

Paron Ch
R.R. 1 L
692-4560

CHEMIK

Berna Co
12 Butler
St. Cathr
934-7754

CHEMI

Columb

Coca-Cola

CLASSIC

Trade Marks Reg.



Can't Beat The Feeling!

Profiles In Progress

Rome wasn't built in a day, and neither was Greater Hamilton.

Our traditions, institutions, history and culture have all evolved since the early 1800's when Hamilton grew from a hamlet to a village, then to a town and city, and finally to become the largest partner in what is now the Regional Municipality of Hamilton-Wentworth.

The same can also be said of the area's Business Community.

Men and women of courage, daring and vision combined through the years with a talented labour force to risk everything in order to establish a profitable, reputable business.

The following pages document the phenomenal growth of a number of those businesses and organizations. In terms of years, some are young, some are old, but their commonality is the fascinating story each has to tell.

We call them "Profiles In Progress".

They call them "Their Story".

They've earned that right.

Let them begin.

Toronto School of Business



The Toronto School of Business is the largest chain of private vocational schools and was established in 1976, by Allan Ebedes, with the Hamilton Campus being established 6 years ago. Recent years have seen a significant and rapid growth in the franchise, under the direction of David and Sandy Gowans.

All the courses offered by the Toronto School of Business are recognized by the Ministry of Colleges and Universities. The high level of successful graduates from the Toronto School of Business reflects the quality of course curriculum and teaching skills provided at the campus. The school offers courses in the following: Accounting and Computers, Business Administration, Computer Programming, Travel and Tourism, Fashion Merchandising, Hotel & Restaurant Management, Micro Computer Electronic Technology, On Line Bank Telling and Customer Service Representative, Micro Computer Business Applications, Legal

Secretary, Medical Secretary, Word Processing, Executive Secretary, and in addition, courses can be custom tailored to the student's needs. As well, the Toronto School of Business offers courses in professional upgrading to enhance your present job skills in Word Perfect 4.2 and upgrading to Word Perfect 5.0, and introduction to Lotus 1-2-3, Dos and dBase.

We specialize in hands on skills training in preparation for the work force as opposed to theoretical studies. The graduates of the Toronto School of Business learn the most up to date job skills demanded by industry today.

Upon completion of their diploma, all students are required to attend a job placement work-

shop in which they are taught job search skills, interview techniques, résumé writing, telemarketing techniques, and positive presentation skills.

As an added bonus, all TSB graduates have free lifetime refresher privileges for any updates in their field of study.

All TSB graduates are eligible to register with the 9 to 5 placement agency which refers TSB graduates only and actively seeks out employment opportunities in the Hamilton area. The TSB graduate is well prepared for entry level positions that are available in the work place and would be an asset to any organization, as reflected in our high level placement rate. There is a nominal fee to the employer for placement of the graduates and which is only payable if the student is hired.

The school's objective is to ensure that all students complete their course of study and secure employment in their chosen field to begin a successful career.

"Your Success Is Our Success"



Harry Mitchell, president and co-founder of Armagh Cash Register Limited, with partner John DiNino, Service Manager.

SERVICE

Armagh makes
its name with
an old-fashioned
notion in an
increasingly
high-tech world



ARMAGH CASH
REGISTER LIMITED

180 Dundurn Street South
Hamilton, Ont. L8P 4K3

(416) 528-5903

Fax: (416) 528-3394

ARMAGH CASH REGISTER LIMITED is #1 in its field for good reason.

In fact, there are several good reasons. But tops on the list is service.

"We are highly dedicated to service; we believe we owe it to our customers to ensure they get value for their purchasing dollar by providing service, service, service," says Harry Mitchell, president and co-founder of the company.

Founded in 1979, Armagh has grown into the area's largest independent distributor of cash register and electronic scale/label printer weighing systems.

Successful growth has meant going a little further than the other guys.

When you buy from Armagh, the service begins when a highly trained sales representative assesses your needs on-site and recommends the system best suited for your needs and your budget.

ONCE YOUR SYSTEM is installed, you probably won't need more than Armagh's regular service — but you'll rest easier knowing their highly trained service technicians are available 24 hours a day, seven days a week, 364 days a year ("We take Christmas off.").

The company also offers a full one-year warranty on all parts and labor, an old-fashioned touch in the increasingly high-tech world of cash registers.

"These features are very important to our customers, most of whom are involved in retail sales," says Harry.

"Retail terminals must always be functioning properly. As close to 100 per cent 'uptime' as possible must be maintained."

he need for reliability is the rea
Armagh sells and services only one type of
product — cash registers — and only one product line — TEC

Over the years, I have sold virtually every brand on the market and I know from experience that TEC has the best record of quality and reliability.

"This is evidenced by the more than 6.5 million units installed in 10 Canadian provinces, 50 states and 56 countries around the world."

TEC systems are also engineered to provide programmability, an important feature as software programs are continuously being improved and updated.

Armagh was established in Hamilton in 1979 by Harry Mitchell and John DiNino, who is the company's Service Manager. The company covers Hamilton, the Niagara Peninsula, Brantford, Simcoe, Burlington, Oakville, and all of Halton.

The marriage of TEC quality with Armagh dedication to service has been a successful one — Armagh is now the largest retail TEC dealer in Canada.

ARMAGH'S CUSTOMER BASE ranges from small corner stores to established chain operations such as Fortinos Supermarkets, Tim Horton Donuts, The Barn Fruitmarket, Mac's and 7-11 convenience stores.

"John and I have grown up with the electronics revolution in the cash-register industry," says Harry. "We are selling equipment today that we never dreamed was possible 10 years ago."

Having come through the electronics revolution from its beginnings, Harry understands the need for up-to-date training on a on-going basis.

"Our business has technologically advanced to such a degree that it is becoming imperative not only for our installers and technicians to receive training throughout the year, but also for our sales force."

Harry is emphatic about the focus at Armagh.

"Our management and staff focus upon developing and marketing the most technologically advanced and cost effective ECR/POS systems available.

"It is our dedication to the retail industry that has enabled Armagh Cash Register Limited to build customer confidence in our firm and we will continue striving to enhance our reputation."

Re/Max Advantage Realty Inc. Since 1985.

Re/Max advantage has come a long way from the renovated garage where they started. Location problems started soon after the purchase of the Re/Max advantage franchise in the fall of 1984. Planning a glitzy spring opening of the fledgling business' offices in the Radio Centre on Main Street West, were set-back due to a delay in the plaza's completion date, and Re/Max advantage was forced to open before the offices were fully constructed. Thus, they had to set up shop in the renovated garage. Six months later, the company's five-person sales team left their garage and moved into a spanking new office.

Since then, the business' pace has steadily accelerated. In four and one half years, the company's original team of five has expanded to include over 44 sales representatives. This growth caused them to have to locate into larger premises at 1685 Main Street West, Hamilton. As well, they opened a second Re/Max advantage office in Ancaster. Plans are under way to move that office to new high tech facilities, in the New Meadowlands of Ancaster.

Re/Max advantage Realty Inc. has attracted and employs the highest calibre



of representatives. A sincere concern for integrity and business maturity is expressed from a select group who represent the management team. Not only is this successful selling team known in the community for their expertise in their chosen marketplace — but are consistently producing well above industry standards.

It is not surprising that “Re/Max” is the number ONE real estate organization in Canada. Re/Max stands for “Real Estate Maximum’s” and each Re/Max associate is dedicated to professionalism and performance.

This is definately the Re/Max advantage!

In Hamilton, the Royal Bank consists of two major units, each attending to the unique customer needs of the market it serves. Larger corporations are managed at the Regional Corporate Banking Centre, led by Manager John Michaluk. Independent and Agricultural Business, and the bank's branch network, fall under Gord Appleton, who is Vice-President, Retail Banking for Hamilton/Wentworth.

The Regional Corporate Centre is staffed with a team of experienced bankers, located in downtown Hamilton, and provides a full range of banking and corporate financial services to companies in the Regional Municipalities of Hamilton/Wentworth, Haldimand/Norfolk, and Brant Counties. Working with clients, these specialists carefully tailor a wide array of financial products, including a variety of financing vehicles, treasury management services, and information reporting, to satisfy customer needs.

The Group serves customers from many industry segments, but special emphasis is placed on understanding the unique needs of the metals, electronics, health care, manufacturing, and real estate sectors. The Corporate Account Management Team has access to the vast resources of the Royal Bank worldwide, and regularly calls on the bank's market, product, and technological groups, to provide a high-quality expertise often needed to implement a customer's financial strategy. The Corporate Team's goal is to ensure each customer receives the highest possible level of service, whether the customer's business is a single operating unit dealing in the local area, or a multi-national organization with a global presence. Michaluk says, "The Corporate Banking climate has changed. Today's customer wants performance, not just relationships. International capabilities, specialized knowledge of the customers, latest cash and management techniques, and rock-solid operational capabilities continue to be high ranking needs for most of today's technology intense, emerging, and growing Corporate customers and that's what the Royal delivers."

Falling under the other major division in Hamilton, the Retail Banking Group, is Personal Banking, Private Banking, Independent and Agricultural Business Banking and the bank's servicing capability. The Retail Banking Team's market embraces the Regional Municipality of Hamilton/Wentworth. Gord Appleton, who heads the Retail Group, states "We are no longer trying to be all things to all people in all places. Instead, we are becoming more specialized by segmenting our business around specific market segments to provide our customers with a level of expertise and a quality of service excellence that is the best in the industry"

Personal Banking is the responsibility of specialized Managers in each of the bank's 24 locations, where teams of Per-



"Serving the customer well, is the reason for everything we do."

Standing, left to right: W. G. (Gord) Mills, Mgr. I. B.; W. (Bruce) Brown, Mgr. Private Banking; Joan Chester, Mgr. Business Services; C. V. (Vern) Rushton, Mgr. I. B. Seated, left to right: G. L. (Gord) Appleton, Vice President & Area Manager; J. S. (John) Michaluk, Mgr. Regional Corporate Banking Centre.

sonal Bankers serve the needs of customers. Each location also has a Customer Service Manager, who is responsible for attending to the day-to-day processing of personal and business transactional needs.

The bank's Private Banking Centre, managed by Bruce Brown, caters to individuals who need highly personalized around-the-clock service in a wide variety of lending, investment, and information based services.

The Royal also boasts two Independent Business Centres in Hamilton, one downtown, headed by Gord Mills, and one in Hamilton's east end, managed by Vern Rushton. Gord and Vern, both seasoned business managers supervise a team of specialized Account Managers, who handle the requirements of companies with needs similar to those of the Royal's larger Corporate customers, but because of their size and structure, are known as the bank's Independent Business customers. Their clients range from

small, new, start-up firms, to long-established and mature enterprises.

The Business Services Group, led by Joan Chester, is responsible for processing all customer transactions. This Group goes the extra mile to make top notch service not just a saying, but a reality. Specialized functions such as electronic banking, Letters of Credit, Foreign Exchange, and investment services are also provided by the Business Services Group. Other background groups in the bank's Hamilton-based Retail Banking Team, include the Operations Processing Centre, and a Mortgage and Student Loans Centre.

Both Gord and John agree that, "By structuring our business into separate units, which specialize in satisfying the needs of the different customers we serve, the Royal Bank Team in Hamilton is committed to providing customers with the highest quality of service in the marketplace. Serving the customer well, is the reason for everything we do."



ROYAL BANK

Hamilton/Wentworth

These two aspects have become synonymous with speed, efficiency and service. They convey a sense of power, the power that comes from pushing a button and getting what you want, when you want it. At Cloke & Son that's their goal, to provide everything for your office when and where you want it. You won't get excuses, you'll get results. You'll have the satisfaction of knowing that your order is in motion as soon as you hang up your telephone or send your fax.

Cloke & Son, Hamilton's oldest and most respected office product company, understands the demand that is placed on your time. Waiting for supplies or service costs you more than money, it costs you business. Cloke's works hard to ensure that it has the most efficient customer order and delivery system in the Golden Horseshoe area.

To help achieve a 24hr turnaround on your office supply order, Cloke & Son relocated its head office to 601 Burlington Street East, in the industrial heart of Hamilton. The 34,000

square foot facility houses the warehouse and distribution centre; administration and sales offices; commercial printing department; machine service department and their new superstore. The new warehouse has been upgraded with a new computerized carousel system to increase the speed and efficiency of the order processing department. Cloke & Son also has a new number. Now customers need only remember 52-CLOKE. Again the emphasis is on fast and easy access.

The new location, which replaces the Cumberland Avenue office, is within minutes of major industrial clients. It is close to the highway and it's convenient for Cloke & Son customers and employees.

The attention to people's needs, combined with a series of industry 'firsts', has always kept the name of Cloke & Son uppermost in the minds of executives. If you're seeking the quality office supplies, machines, furnishings or printing that are required to operate your office dial 52-CLOKE.

By locating the head office in what was once the International Harvester truck service plant, John Cloke, president and great-grandson to company founder J. G. Cloke, hopes to help spark a revitalization of Hamilton's industrial north end. "The developers are looking at this section of Hamilton the same way people looked at the Toronto waterfront ten years ago."

Most of Hamilton's top companies, hospitals and government offices have come to rely on Cloke & Son for their complete office needs. Seventy-five percent of Cloke & Son's business is with its corporate clients. But that doesn't mean that Cloke overlooks the small office or the home consumer.

The retail division, called Cloke's Stationery, has outlets in five convenient locations; Burlington Mall, Lime Ridge Mall, Fennell Square Plaza, the Market Square in Brantford and now the "superstore" at 601 Burlington Street East. Plans call for the return of a downtown retail outlet in the Eaton's Centre by the fall of 1990.

In addition Cloke's Office Design, the company's office furniture and design operation, offers a wide selection of office furnishings and interiors. Top employee performance can only be achieved by proper office design. The staff at the King and John Street office can help create an optimum office environment for you.

When John George Cloke first opened his "Bookselling and Stationery" business on James Street South in 1896, he was determined to offer the finest quality and the best service. Four generations later, service means speed and efficiency. John George would barely recognize the operation now, but he would recognize the customer satisfaction and the "power of selection" that he inspired 93 years ago.



The Industrial Area of the Port of Hamilton Represents an Economic Powerhouse for Southwestern Ontario.

The Port of Hamilton, administered by the Hamilton Harbour Commissioners, boasts over 11,350 metres of docking facilities serving 2,065 acres of industrial land. The area north of Burlington Street in Hamilton is home to just over 36 industries, and is the heart of the Port of Hamilton's industrial area, including Canada's two largest integrated steel-works, Dofasco and Stelco. The steel industry is heavily reliant upon the Port for the inbound transportation of iron ore and coal and for outbound shipments of finished steel products. Due to the huge scale of these operations relative to other port-related industries, their spending and employment tends to dominate the level of economic activity

THE PORT OF HAMILTON

range of agricultural and industrial products. The Port provides a strategic link between the road, rail and Seaway transportation systems. Located at the western end of Lake Ontario, the Port facilitates the inbound and outbound movement of cargo to communities throughout the industrial and agricultural heartland of southwestern Ontario. In 1988 the Port handled 13 million tonnes of cargo, and Hamilton ranked 1st among all Great Lakes ports in terms of overseas general cargo handled. Thus, the Port is economically linked not only to the economic well-being of the Hamilton region, but also to the much larger geographical area of southwestern Ontario



associated with the Port. Taken together, these 36 businesses located in the Port of Hamilton represent an economic powerhouse for the region, generating:

- \$5.2 billion in total expenditures
- \$1.66 billion in wages and salaries, and
- 24,535 jobs.

An additional 60 port-using businesses located both in Hamilton and in other centres in southwestern Ontario, generate a further \$72 million in expenditures, of which \$40 million is spent on wages and salaries, and directly employing about 1,340 workers.

The Port of Hamilton Plays a Pivotal Role in Serving the Transportation Requirements of Southwestern Ontario.

The Port of Hamilton represents an economic thoroughfare for the movement of ore, coal, steel, petroleum and a wide

The Economic Activity of the Port Industries Generates Additional Jobs and Economic Benefits for Both Hamilton and the Ontario Economies.

The economic benefits associated with the high level of economic activity directly generated by Port-dependent industries and businesses spillover into the economy of Hamilton. As a result, Hamilton has an average industrial wage which is higher than the provincial average, and an unemployment rate which, for the past few years, has been consistently 2 to 3 percentage points below the provincial average.

Through the multiplier effect, the port-related businesses support an additional 66,245 jobs throughout the Canadian economy, however, the vast majority of those jobs are in Ontario, and to a lesser

and other sectors of the provincial economy. Key sectors include construction and building materials, utilities, and transportation. The linkages are further evidenced in the following indicators of total economic activity generated through the multiplier effect of spending by port-related business:

- \$4.2 billion in Gross Domestic Product
- \$3.8 billion in labour income, and
- \$11.6 billion in industrial shipments

The Links Between the Steel and Agricultural Sectors and Other Economic Sectors is Dominant.

Waterborne shipments to and from steel and related industries accounts for a significant percent of the Port's throughput and generates a large level of revenues for the Hamilton Harbour Commissioners, which enables them to be self-financing. These revenues in turn, support a robust capital expenditure program to continually upgrade and expand the harbour facility to maintain the Port's competitiveness. Over the period 1980 to 1987, \$23.5 million has been poured into capital development and is scheduled to average about \$5.3 million over each of the next 3 years to 1992. These expenditures also generate significant levels of economic activity primarily for the construction and building materials sectors, as well as for engineering and other related services.

Based on the location of the two integrated steel mills, Hamilton has also developed as a steel centre with a concentration of steel and metal fabricating industries including pipe and structural products, rolling stock, and heavy equipment manufacturing. Similarly, the Port of Hamilton's location and accessibility to the agricultural heart of southwestern Ontario has facilitated the growth in shipments of products from the agricultural and food processing sectors through the Port.

The Port is Strategically Located to Continue to Capture Increased Business.

The Port of Hamilton enjoys a strategic location at the western end of Lake Ontario which obviates the need to incur the time and expense of travel through the Welland Canal system. This location is complemented by an excellent network of road, railway and pipeline transportation systems which facilitates both inbound and outbound shipments through the Port. Many of the industries located on the Hamilton waterfront expect to remain and grow in the longer term because of the access to multiple markets, including the United States which this location provides. Moreover, the location avoids the traffic congestion costs associated with reaching other ports east of Hamilton, notably in the Toronto area. The Hamilton Harbour Commissioners will endeavor to work closely with their clients and tenants to meet needs for expanded dockside industrial land.

Achieving Manufacturing Excellence Through M.I.M.E.

Canadian manufacturers today are becoming increasingly aware of the need for increased technology in their plants. This technology is needed to achieve competitive advantage through manufacturing excellence. Improvements are being sought in such areas as quality, productivity and product design. As a result, ever increasing amounts of capital are being committed to new equipment and processes.

However, in many cases firms lack the knowledge and skill to properly integrate and make the best use of this technology. To this end, a new initiative by McMaster University's Faculty of Engineering has been established to provide both skill development and technology transfer in the area of manufacturing engineering.

This program is called **McMaster Internship in Manufacturing Engineering, or M.I.M.E.** It is intended to promote cooperative research between industry and university in applied topics of manufacturing engineering.

In each case, the research project is identified by the participating firm as an important step towards gaining excellence in its manufacturing facility. The research is conducted by one

of the firm's engineers who has been selected as an intern, and who works under the joint supervision of the firm and a McMaster faculty member. During the project, the intern attends graduate courses which relate to the technical nature of the research. After completing the courses and writing a thesis to outline the research work, the intern is eligible to receive a Masters degree in manufacturing engineering.

Firms benefit from using M.I.M.E. in three ways:

1. They gain the introduction of an important new manufacturing technology.
2. They achieve the development of an in-house expertise in that technology which will ensure successful implementation, personnel training, and the ability to extend that technology in the future.
3. The program emphasises the use of government incentive funds and university paid overheads to considerably offset the cost otherwise incurred by a vendor or in-house staff to introduce the same benefits.

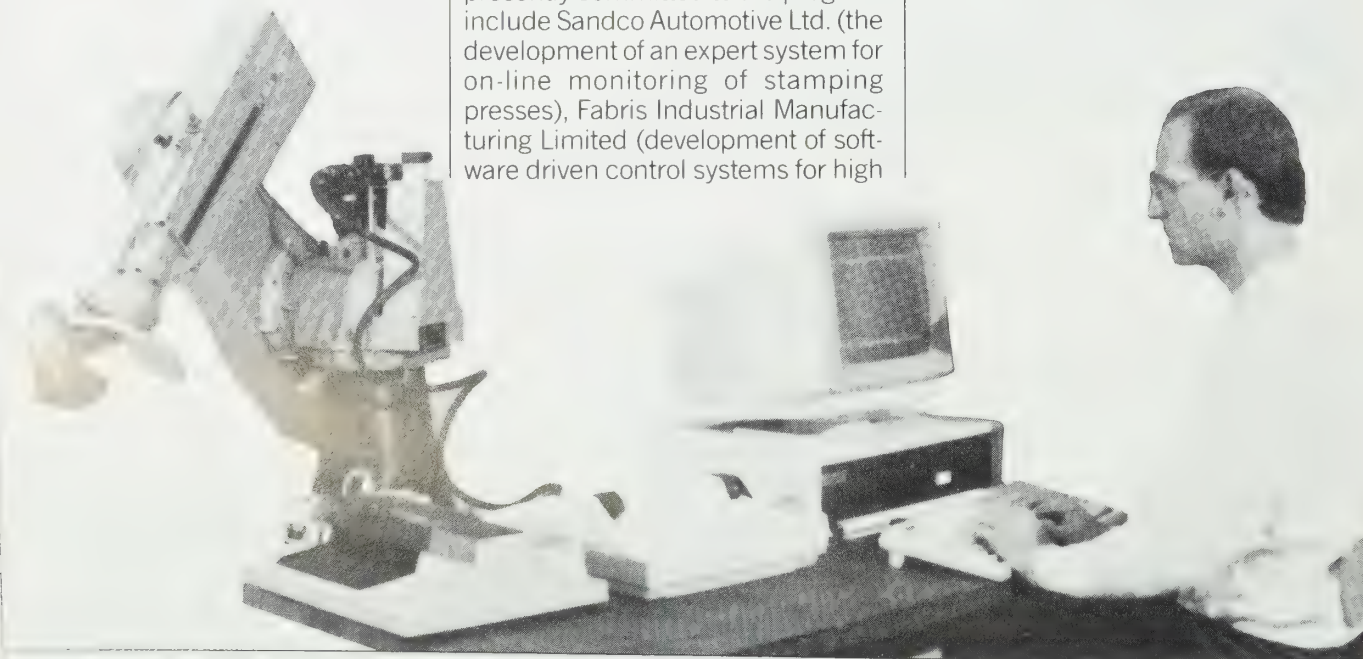
M.I.M.E. started in January 1989, and has been warmly received by many segments of industry. Firms presently committed to the program include Sandco Automotive Ltd. (the development of an expert system for on-line monitoring of stamping presses), Fabris Industrial Manufacturing Limited (development of software driven control systems for high

precision machine tools), and Procter and Gamble Incorporated (development of on-line monitoring and process control of soap making equipment). It is expected that a further 5 to 8 firms will be part of M.I.M.E. by the middle of 1990.

M.I.M.E. is the logical extension of manufacturing based projects that McMaster University has completed jointly with industry in the past. These projects have included such manufacturing topics as computer integrated manufacturing, machine tool controls, robotic design, computer simulation, industrial engineering, CAD/CAE/CAM, machine vision, production planning/scheduling, and expert systems. In addition, M.I.M.E. complements the Faculty's undergraduate degree in manufacturing engineering.

M.I.M.E.'s future developments and growth will include an internship program for technicians and technologists, a M.I.M.E. teaching facility, and further ways of helping to improve education, skills, and technology transfer for all levels of Canada's manufacturing sector.

Further information on this program can be obtained from M.I.M.E.'s Executive Director, Dale Schenk at (416) 648-7440.



Through M.I.M.E., applied research in industrial robotic control is conducted by a graduate engineer.

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Distinctive, quality products to promote your company, inform your employees or sell your products or service. This is the world of graphic communications and the specialty of W. L. Griffin Printing Limited.

Founded in 1946, the company has a proud tradition of providing excellence in products and service. A carefully blended staff of twenty-four craftspeople combined with state-

Ron Sullivan (Vice-President) and John Miller (President) examining an award-winning colour brochure.



of-the-art technology, consistently produce award-winning printed products.

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A complete in-plant department prepares printing plates for everything from simple black on white flyers to complex multi-coloured posters and catalogues.

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W.L.Griffin Printing Limited

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Anna McCusker creates environments for a living. So it's not out of character for the owner of the consulting and event-planning company that bears her name to use hard hats and sawdust in staging a construction industry bash. This time, however, Anna and her staff are donning construction gear to stage an event of their own — the opening of McCusker Floral Concepts' new corporate headquarters.

What is now a construction site at 65 Walnut Street South soon will become headquarters to the consulting end of the business. A block away, on the ground floor of Century 21 on Main Street East, is the flower shop that started it all. It will remain the retail location for McCusker's, attracting regular clients and off-the-street traffic.

"We are planning to expand the corporate consulting part of our business and the new head-
evidence of that
McCusker says.
has just
Mitges,
background in banking
will be particularly useful in this
expansionary phase.

An expansion, yes; new, no. McCusker has been a floral consultant since opening the shop three years ago. Her assignments have ranged from locating 100-
old cacti to designing a liv-

ing wall sculpture for a law office. Corporate clients have included the Canadian Automobile Association, whose 1988 meeting in a hanger at Mt. Hope posed a special challenge; Hillcrest Catering, whose booth at the Leeds' Bridal Show featured an incredible, almost edible, topiary of breads and fruit; and the Attorney General's Office for the opening of the Unified Family Court building. McCusker's also was one of the florists involved in the recent visit of the Queen Mother to Toronto and the company recently designed a luncheon meeting for the Joint Commission held at the Convention Centre. Not to mention countless weddings, parties and showers.

"They're all different," McCusker comments. "We work with each client individually, trying to find out what they like and don't like, developing a theme that ties into their business, capturing a mood. We create an environment. We don't just sell flowers. We sell ideas."

For the Automobile Association meeting she created roadways from ribbons, with miniature cars criss-crossing the table. A Ford Model-T held flowers. But more important, the massive space — a designer's nightmare — was transformed into a warm, inviting environment for a business meeting with a difference.

McCusker and her staff (3.5 full-time and five part-time) work hard to ensure the product is fresh. The new headquarters will have a large workroom where each flower can be kept at the appropriate temperature and treated with the appropriate chemical. "I like fresh product," she points out. "I order it so there is just enough time. It never sits too long."

The Walnut Street headquarters will also be the site of McCusker's famous and very popular Christmas party this year.

For the past five years McCusker has held Christmas parties for clients and friends in her Ancaster home. And these are parties with a difference. Each room is decorated on a theme, which, in the past, has meant everything from a Winter Wonderland with carousels and bubble machines in the garage to a Peacock room, featuring peacock feathers against an all-black decor as a focus for corporate gifts. A Florentine room, with gold and white garlands and stars, was also very popular one year.

As for this year, McCusker says she hasn't yet decided on a theme. Clients and friends can probably breathe easily, though. It is, she says, most unlikely that she'll pick a construction theme!

HAMILTON



Home to Amstel Brewery.

Hamiltonians got their first taste of Amstel in 1981 when Amstel Brewery Canada Limited opened its doors. As a wholly owned subsidiary of Heineken, the world's third largest brewing entity, Amstel Brewery brought with it a long-standing tradition of brewing excellence.

These high standards have since allowed the brewery to tap into a market dominated almost exclusively by what are now the 'Big Two' breweries. "We have achieved a significant share of market in an industry where no one else has been able," says Kai Plaugmann, the President of Amstel Brewery Canada Limited. "We've done it by creating a niche for our most popular brands – Amstel and Amstel Light."

In this day of mega mergers and free trade, it has become apparent that the industry regulations which have been

in place for so long, are no longer working well. Current regulations stipulate that if you sell beer in a province, you must brew it in that province. Due to the increased competition of American beers, however, this expensive practice is putting the Canadian brewers at a disadvantage. They are, in essence, forced to operate inefficiently. As a result, there is a general industry anticipation that interprovincial, and international trade will soon become reality.

Says Ted Mealing, the Senior Product Manager at the brewery, "We welcome the changes. Our brands have been positioned for future growth. And our plant has the operational capacity to handle the potential output. We are poised and ready for when the trade barriers come down."

No longer, therefore, is it a question of 'if' things will change in the industry. It's a question of 'when'. And as Plaugmann says, "Amstel Brewery stands only to gain when these overdue amendments come into play."

To further strengthen their efficiency, Amstel has consolidated the Toronto office with the Hamilton plant. By doing so, it only underscores the importance of hometown presence to Amstel. The brewery is also the sponsor of the enormously popular 'Ride Free' program at New Year's, and the popular Amstel Light Hamilton Marathon. Adds Mealing, "At Amstel, we're proud to be known as Hamilton's brewery. And we look forward to continually strengthening our ties with this great city."



AMSTEL BREWERY

CANADA • LIMITED

Buntin Gillies is Climbing to the Top in "The Paper Chase".

Buntin Gillies is one of Hamilton's oldest firms and one of Canada's oldest fine paper merchants, supplying the fine paper needs of the southwestern Ontario market for over 141 years.

The company was founded in 1848 in order to satisfy a growing need within the rapidly developing commercial printing market for a reliable source of quality paper. In 1958, Buntin Gillies was acquired by Domtar Inc. thus providing sound financial backing and a further source for continued development of fine paper, customer service

chain or franchise locations; paper specifications expertise; large selection of in-stock fine papers covering all major grades, finishes, sizes and weights; competitive pricing.

At Buntin Gillies, satisfying customer needs is a continual process that requires close attention to and excellent relations with each customer within each of the market segments. Currently, Buntin Gillies is undertaking an aggressive program of moulding itself for the future.

upgrade facilities in order to meet the latest needs of the commercial printing market.

Quality improvement is a continual process at Buntin Gillies, driven by a task force composed of employees from all areas of operations within the company. The priority of this task force is to monitor operations in order to develop and implement strategies, as required, to achieve the goal of "Total Quality."

Key elements of the commercial printing industry are the advertising and "specifier" groups. This is where idea generation happens and these groups have special needs that include knowledge of paper specifications and capabilities, availability of samples with which to test out new concepts and an ongoing program designed to update these groups regarding new and innovative products, on a timely basis. In order to satisfy these needs, Buntin Gillies has established a sales promotion department which calls regularly on group members in order to communicate needed information while it is still current and make arrangements for samples as required.

Customers are noticing a new marketing culture at Buntin Gillies. This is another step in the company's program of building for the future. Market information is gathered from numerous sources including a professional sales team attuned to the needs of the commercial printing market; the sales promotion department, which constantly monitors the needs of the graphic arts, advertising and designer segments; and market research. This information is fed to the marketing department where it is used in developing new products, services, programs, promotions and communications to the market.

The bottom line at Buntin Gillies is a company that is unified in its commitment of building for the future. The future at Buntin Gillies means offering superior quality products and customer service to its customers and making the future available today.



M. Gardner, Controller, R. Campbell, Sales Manager, R. Stevens, General Manager, P. Nixon, Marketing Manager

and distribution expertise. This detailed attention to customer needs and the continual development of resources to satisfy these needs are major reasons for the success of Buntin Gillies, as demonstrated by its proven track record spanning more than 141 years.

The commercial printing market is comprised of numerous segments, each with different needs that continually change with technology and the market. Buntin Gillies is serviced by Buntin Gillies commercial printers; commercial printers and quick copiers; forms manufacturers; corporate in-plant printing; paper converters; government printing; educational printing; retail stationers.

The key needs of these segments include: quality fine papers; one-source, hassle-free purchasing; at-once and guaranteed on-time delivery; one-source supply with delivery to multiple

In 1988, the Paper Network was formed joining 3 strategically located merchants — Buntin Gillies in Hamilton, Halls Paper in Toronto and Federal Paper in Montreal. Development of "The Paper Network" offers numerous benefits to the commercial printing market including:

- 1) Exceptional coverage in Canada's two major fine paper markets—Montreal and Toronto/Southwestern Ontario. This means no-hassle, one source buying for even the chain and franchise operations.
- 2) A thorough, strategically designed product range that is kept in stock at all times.
- 3) Three very experienced paper merchants with personnel dedicated to "Total Quality."

Also in 1988, Buntin Gillies underwent a major renovation program to

Buntin Gillies
560 Ferguson Ave. North
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Tel.: (416) 522-1331
Fax: (416) 522-1629

Stirling has the Winning Combination!

A Winning Combination! It's more than just a slogan for Stirling Print and Creative Services Inc..

Stirling is the area's only one stop full service graphic and print supercentre.

Under one roof, Stirling brought together creative design and printing services in response to the varied needs of their many clients.

Twelve professional type and graphic designers work in the creative service department to assist customers with any project, large or small, from concept to completion. High-tech computer technology means changes can be made quickly to meet client needs.

Seven printing presses, which offer virtually an unlimited spectrum of size and colour combinations, as well as numbering, binding, collating, folding, stapling and laminating are all handled in-house.

A convenient walk-in copy shop provides some of the latest electronic duplicating technology, available such as high-speed laser colour-copier that produces dazzling full colour copies.

Copying services are also provided in the Mr. Print-All outlet in Jackson Square.

Fast and efficient pick-up and delivery is provided by the Stirling owned fleet of radio dispatched trucks.

The Stirling TEAM (Together Everyone Achieves More) of 64

employees are encouraged to work closely with customers. "We believe we can achieve the highest levels of excellence only through teamwork and by building loyalty and trust with our customers", says Bob Stirling, founder of the 15 year old company located at 374 King Street East, at the corner of West Avenue.

Stirling has recently introduced a competition to reward excellence. The competition involves members of the Stirling team submitting projects they are particularly proud of. Then, clients from other projects judge the work on various criteria, such as creativity and excellence of production.

The competition serves a dual role in promoting excellence of workmanship not only internally, but in the marketplace as well.

The clients and employees involved will be honoured with Stirling Awards of Excellence!

Another important element in the company's Winning Combination is the ongoing support of community events throughout the year.

Stirling sponsors the Ontario Wheelchair Marathon Championships which take place as part of the annual Amstel Light Hamilton Marathon, as well as the annual Around the Bay Road Race.

The Stirling Team is well known for its participation in the Hamilton and District Chamber of Commerce annual Corporate Challenge Day.

Through all this and more, it is obvious that Stirling Print and Creative Services Inc. delivers in more ways than one!



WILLIAM STIRLING, JR

ROBERT W. STIRLING

In 1974, our sign went up in the window of 374 King St. East in Hamilton. Our philosophy then was the same as it is now — to identify the needs of the marketplace, and to effectively service those needs through a highly co-ordinated team effort.

As times have changed, so has our company. We've expanded our service and updated our equipment. We've increased our knowledge and welcomed the advantages of computer technology. And through it all, we've continued to provide our customers with quality and service at a reasonable price.

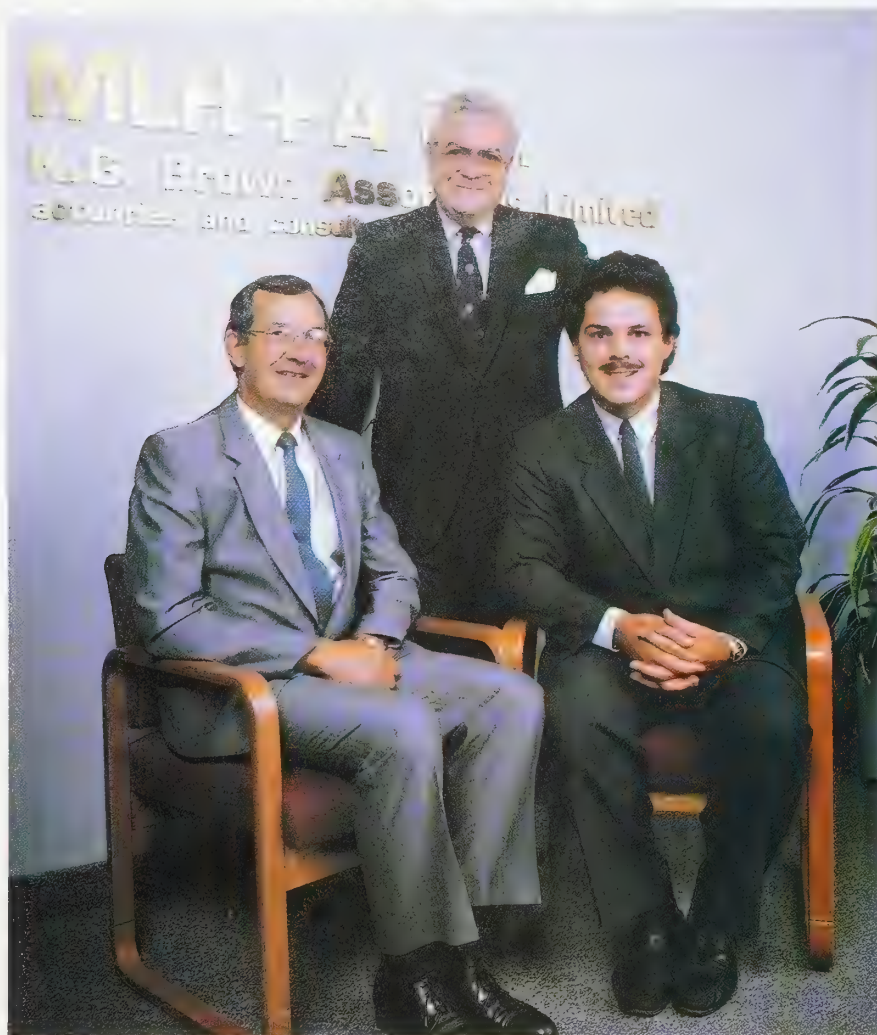
At Stirling Print and Creative Services, we have a highly trained team of specialists with the knowledge and expertise to handle all your marketing, creative and printing needs.

We invite you to put us to the test. We'll come through with flying colours — even in black and white. Now more than ever, we deliver in more ways than one.

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MLH / K. G. BROWN



"These days you really need to stay on top of changes."

since K. G. (Ken) Brown first hung up his shingle in Hamilton in 1931. Brown was very active in the Hamilton community and the firm he started has been a significant force here ever since.

David Gow and his senior consultants, Keith Morrallee and Lionel Hudon, like to think of themselves as employees of their clients. They get to know the organization thoroughly and offer personal service their larger competitors can't match. "Of course", adds Gow, "competitive cost and value for money help, too." Clients also appreciate the fact that the consultants work on a fee-for-service basis, with commissions offset against fees. This combination has worked well for the firm; it has brought long-term clients (some going back as far as 1934) and it has brought growth.

There are now 16 people in the Hamilton office, part of a network of 270 in MLH + A's six offices across Canada.

The merger of K. G. Brown Associates two years ago with MLH + A inc. means that clients can tap into expertise and resources in all aspects of the employee-employer relationship, in addition to MLH's other specialties, such as services to general insurance companies, risk management and consulting actuarial services for the legal profession.

It is this total range of services that continues to attract new clients — large and small corporations, municipalities, associations, foundations — all of whom have one thing in common: they need solutions to their increasingly complex problems in employee compensation and benefits.

"That's what we do, simply put", concludes David Gow. "We provide answers."

MLH + A inc.

K. G. Brown Associates Limited
1 Hughson Street North, 5th Floor
Hamilton, Ontario L8R 3L5
(416) 522-8884 FAX 522-7653

Salary administration, pay equity and pension administration are causing employers bigger and bigger headaches these days. Remaining on top of changing legislation in pensions alone is spiraling manufacturers in

... are
... more heavily on their benefits consultants for advice and support. "You could say we specialize in solving problems created by legislation" says David Gow, partner-in-charge at MLH + A / K. G. Brown, actuaries and consultants.

MLH + A offers consultation and assistance in all types of employee benefits: salaries, group insurance, bonus and incentive plans, pensions and employee communications; annuity and RRIF placements and pre-retirement financial counselling.

Why use a consulting firm for these services? "It's cheaper", says David Gow, "than putting someone on staff who in a year won't be conversant with the marketplace. These days you really need to stay on top of changes."

There have been plenty of changes in employee relations

The Financial Planning Professionals



*Standing: left -Leonard Bick right - Rick Kennedy
Seated: left - Clarence Bick right - Don Bridgman*

As with physical fitness, getting into financial trim is a slow process which requires discipline and education. There are no shortcuts to overnight success: the key word is 'planning.'

Comprehensive financial planning is the main service offered by Financial Concept Group (FCG). With local offices in Hamilton and Burlington, FCG provides financial advice tailored to the individual investor's needs.

"We start at the beginning with our clients by clarifying their financial goals. From there we draw up a long-range financial plan and implement it objectively," says Rick Kennedy, one of the four partners managing the two local offices. Kennedy characterizes FCG as a "hybrid" with the best properties of a fee-

for-service financial counselling service and a commission oriented brokerage firm. "Because we aren't a fee-for-service firm, we are more accessible to the average person; and, because we have access to virtually hundreds of investment products, we are able to give our clients objective advice," explains Kennedy.

This objectivity is one characteristic that marks FCG as unique among the many types of financial counselling services available today. The second factor which sets Financial Concept apart from the crowd is its comprehensive approach to investment planning. "We have recognized that people don't want to be sold investment products. They are looking for a good, long-term relationship with a caring, competent and knowl-

edgeable advisor who can direct them on the road to achieving long-term goals," says Clarence Bick, a graduate of the MBA program at McMaster University who joined the partnership a year ago along with his brother Leonard, also an MBA Mac graduate.

Financial Concept has grown to over 20 branches across Ontario with a head office in Toronto. The company and its 125 financial planners represent more than 30 trust companies, 110 mutual funds, 60 annuity and RRSP issuers, 50 insurance companies and a wide range of real estate and other tax assisted investments. Besides personal financial planning, FCG also provides a comprehensive speaker service, corporate retirement planning and investment seminars.

Helping clients plan for financial success, says Don Bridgman, one of the original founders of the firm back in 1981, is a complex business. "Our job as financial advisors is not just to deal with the technical aspects of investing, it is also to have an understanding of the quality of life that our clients have today and want to have in the future."

Financial Concept Group
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CDI Temporary Services is a division of CDI Corp., a Philadelphia based company with revenues in excess of \$734 million in 1988. We provide qualified office, marketing and light industrial temporary staff. All of our employees are fully insured and bonded and our service is 100% guaranteed.

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Bank of America Canada

Banks
Michael Torcaso, Corp. Acc't Off.
301-20 Hughson St S L8N 2A1
522-1466

Bank of Montreal, Commercial Banking Unit

Banks
D. G. Bell, Sr. Comm. Banking Mgr
-Ham. -Went
Bob Chambers
Bob Mullen, Auto Finance Centre
J. E. Potts
B. Watkin, Mgr., Auto Finance Centre
Lloyd D. Jackson Square
1 James St N L8R 2K3
526-2268 526-2256

Bank of Nova Scotia, The, Commercial Banking Centre

Banks
J. P. Readman, Mgr
N. Gauthier, Dep. Mgr
12-14 King St E (P.O. Box 158) L8N 3C1
528-7501 Fax 529-7986

Barber Ellis Fine Papers

Paper Distributors
D. Williams, Mgr
1840 Burlington St L8H 7K6
549-4184 Fax 549-7404

MEMBERSHIP ROSTER

John Gann Fruit Markets Inc.

Barnes Security Services, Ltd.

Guard & Patrol Service
Bob Smith
447 Main St E L8N 1K1
522-3357

Barnett, P. Construction Limited

Real Estate Developers
P Barnett Pres
200 James St S L8P 3A9
522-3357

Barry Metal Products Ltd.

Metal Fabrication
Barry Fletcher
P.O. Box 92
Binbrook L0R 1C0
692-3660 Fax 692-3232

Bartley, Payette & Company

Financial Consulting
Kirby J Payette
203-131 John St. S. L8N 2C3
528-3525 Fax 529-2996

Baleman MacKay, Chartered Accountants

Accountants - Chartered
M L MacKay, C.A.
3410 South Service Rd
Burlington L7N 3J5
523-7113

Richard J. Bauman

Individuals
Richard J Bauman
602-105 Main St E. L8N 1G6
523-8400 Fax 529-4497

Bay Area Investigations

Investigations - Private
Security Patrol Services
Ronald Gooding, Dir
90 John St S. L8N 2C1
529-6002

Bay King Motors (1968) Ltd.

Automobile Agencies & Dealers - New Car
H Richter, Pres
J. Poulin
N. Lovatt
B. Maclure
185 King St W. L8P 1A6
527-2736

Beatrice Foods

Dairy Products
Bob Ruttan Gen. Mgr
R.R. #5 461 Stewart Road
Niagara-on-the-Lake L0S 1J0
524-2628

Beatty-Hall Construction Co., Ltd.

Contractors - General
Mark Hall Vice Pres
P.O. Box 5006 Stn E)
3961 Fax 545-8322

Beckett Gallery, Ltd.

Art Galleries & Dealers
T L Beckett
142 James St S. L8P 3A2
525-4266 Fax 525-4280

Belfair Acceptance, Ltd.

Management Consultants
1000
1000 St W L8P 4T8
2 Fax 522-1044

Bell Canada

Telephone Companies
P H Connor, Oper. Eng
M Elder
S Fisher Sect Mgr. - Install
R L Griffin (Mrs.), Sect Mgr - Bus. Office
R Maccarato
W. L. Porterfield, Oper. Mgr. - Install & Repair
R Robinson (Miss), Sect Mgr - Forecasts
P S Turner (Mrs.), Oper. Mgr Operator Services
66 Bay St S (P.O. Box 340) L8N 3H2
521-5757

Bell Cellular Inc

Cellular Mobile Phones
Lou Arcari
300-120 King St. W. L8P 4V2
529-7333

Bell, Sid

Retired Members
Sid Bell
950 Fennell Ave E. L8V 1X2
388-2252

Bema Company Ltd.

Chemical Services, Custom Distillation
By-products Marketing, Reclamation
Wm. Bates, Pres
12 Butler Cres
St Catharines L2M 7B3
646-0910

Bennett Signs Limited

Sign Painting/Truck Lettering/Vinyl Graphics
Valerie Pettit, Pt. Mgr
44 Community Ave
Stoney Creek L8E 2Y3
662-8532/560-7777

Berner, Gord

Retired Members
Gord Berner
123 Mountbatten Drive L9C 3C6
383-6911

Better Business Bureau

Information Services
Mark Hammond Dir. of Pub. Aff
170 Jackson St E. L8N 1L4
526-1091

Beverly Golf & Country Club

Clubs
David Levy
P.O. Box 10
Copetown L0R 1J0
628-2285

Big Brother Association of Burlington and Hamilton-Wentworth

Associations
Norman Hall, Exec. Dir
639 Main St E. L8M 1J4
525-3860

Big V Pharmacies Co. Ltd.

Pharmacies
Bill Gagnon, B.Sc. Phm
773 Main St E. L8M 1L3
544-1674 Fax 545-8882

Binbrook Medical Centre

Medical Centres
Jackson
P.O. Box 100
Binbrook L0R 1C0
545-8823

Binns Insurance Ltd.

Insurance Brokers
David R. Binns, Pres
135 James St. S. L8P 2Z6
572-4667 Fax 527-7876

Birkett, Charles M.

Retired Members
Charles M Birkett
803-43 Forest Avenue L8N 1X2
527-4133

Birks, Henry & Sons Ltd.

Jewellers - Retail
Ian Henderson, Region Mgr
John Thompson, Reg. Jewellery Mgr
Jackson Square
2 King St W. L8P 1A1
528-1474 Fax: 528-7044

Black Beauty Property Maintenance

Maintenance - Property
Richard Dalgleish, Gen. Mgr
271 Queenston Rd. L8K 1G9
545-6676 Fax 545-8119

Black Forest Inn Inc.

Restaurants
Fred Oberreiter, Pres
255 King St. E. L8N 1B9
528-3538

Blue Cross of Ontario

Health Care Services
Carolee Cowperthwaite
1401-25 Main St. W. L8P 1H1
522-1866

Blue Line Transportation Ltd.

Taxis
Anthony Rizzuto
P.O. Box 1006, Stn. A L8N 3R1
525-2788

Boatman, Barrie

Individuals
Barrie Boatman
9 Forest Ave
Greensville L9H 6C2
627-3005

Bond Tutor Tapes (Canada) Inc.

Educational Services - Videos, Manuals & Tests
Ronald C. Bond
63 Currie St. L8T 3M7
575-4030 Fax: 574-6972

William R. Boothe (Canada) Ltd.

Conveyors/Air
Bill Boothe, Pres
267 Hwy. 53 W
Ancaster L9G 3L4
648-1816 Fax 648-6755

Bossence, George H.

Retired Members
G. H. Bossence
90 Pleasant Ave. L9C 4M7
383-8140

Brennan, Joe

Individuals
Joe Brennan
100 King St. W. L8P 1A2
525-1115 Fax: 525-9275

Brewers Warehousing Co., Ltd.

Beer & Ale
F. R. Lawson, Reg. Mgr
B. M. Corbey, Area Mgr
150 Barton St. E. L8L 2W5
528-8551

Veronica Bridges

Individuals
Veronica Bridges
602-105 Main St. E. L8N 1G6
523-8400 Fax: 529-4497

Bright's Wines

Wineries
Stacy Rosien
1227 Barton St. E. L8H 2V4
547-4707

Broadleaf Investment Inc.

Investment Dealers
T. C. Wilkes, Pres
104 Broad Leaf Cr
Ancaster L9G 3R8

Brown Boggs Foundry & Machine Co. Ltd.

Sheet Metal Working Equipment
J. J. Brown, Pres
E. V. Walsh, Sec. & Treas
275 Sherman Ave. N. L8L 6N6
549-6594

Brown, Diane

Individuals
Diane Brown
252 James St. S., 2nd Fl. L8P 3B5
522-1600

Brown, Victoria

Individuals
Victoria Brown
312-45 Fennell Ave. E. L9A 1R7
575-5826

Brownlow & Thompson

Accountants - Chartered
Barry R. Brownlow
Mary C. Thompson
259 Wilson Street E. (P.O. Box 7353)
Ancaster L9G 3N6
648-0404 Fax: 648-0403

Bryans & Currie

Optometrists
Dr. W. R. Currie
401-20 Jackson St. W. L8P 1L2
522-9564

Bryan & Hedden Insurance Agency Ltd.

Insurance Agents & Brokers
John Hedden
1400-25 Main St. W. L8P 1H1
523-4705

Bukhman Insurance Agency Inc.

Insurance Brokers
Alec Bukhman, M.Sc.C.L.U., Pres
4120-100 Main St. E. L8N 3W6
528-2272 Fax: 528-2272

Buntin Gillies

Paper Distrs
Reg Stevens, Gen. Mgr
Marilynn Gardner, Cont
R. R. Campbell, Sales Mgr
P.O. Box 2240, Stn. A L8N 3E2
522-1331 Fax: 522-1629

Burgess, R. J.

Retired Members
R. J. Burgess
101 Governor's Rd
Dundas L9H 6L7
627-9013

Burns Fry Ltd.

Investment Dealers
J. Guagliano, Mgr.
G. Wood
1000-100 King St. W. L8P 1A2
523-1122

W. A. Burton and Associates

Employers' Consultant - Workers' Compensation
Wayne Burton
454 Orton Place
Ancaster L9G 4M8
648-8019

Business Advisory Centre

Total Business Resource to Small Business
Ray McCormick
Anthony Colalillo
119 King St. W., 15th Fl. (P.O. Box 910)
L8N 3V9
526-4100 Fax: 528-8725

Anthony Butler Architect Inc.

Architects
Anthony Butler
Jack A. Mills
11 Dundurn St. N. L8R 3C8
527-2961

Richard G. Butterworth Architect Inc.

Architects
Richard G. Butterworth
6-51 Summit Avenue L8V 2R7
575-7533

C

C & W Refractories Limited

Refractories
William Cureton President
P.O. Box 364 L8N 3C8
527-1145 Fax 521-0095

CDI Temporary Services Ltd.

Employment Contractors - Temporary Help
Corinne Howe
900-1 King St W L8P 1A4
528-3400

CHAM Radio

Radio Stations & Broadcasting Companies
Brian Hamilton
Mark Rogers
151 York Blvd. L8R 3M2
526-8200 Fax 525-1416

CHML/CKDS Hometown Radio

Radio Stations & Broadcasting Companies
D Luzzi, Pres. & Gen. Mgr
Ed Duarte
900-875 Main St W L8S 4R1
521-9900 Fax 521-2306

CIBC

Banks
D Brown
G Brush
B Charlton
D Kalmats
K Herrington
L Lasky
M Lethbridge, Vice. Pres. - Corp Banking
I McIntosh
D McPherson
D Montross
L Nicolle
S Scime, Mgr, Commerce Place Br
V Smith
1 King St W (P.O. Box 360) L8N 3H4
572-3000 Fax 521-8120

CKOK-CKLH-FM Hamilton

Radio Stations & Broadcasting Companies
Mary Low
Dina Stanfl
Wolf Van Raesfeld, Gen. Mgr
Willard Cowan, Sis. Mgr
73 Garfield Ave. S. L8N 3P5
545-5885 Fax 545-1266

Cable "14" Community Television

Television Station
Alex Park, Gen. Mgr
150 Dundurn St S L8P 4K3
523-1414

Cadillac Fairview Corporation Limited/Centre Mall

Shopping Centres
Chris A. Pandell, CSM, Mgr
1227 Barton St E L8H 2V4
547-1629 Fax 547-9754

Caddie's Place

Restaurants
Ron Caddie Pres
20 Augusta Street L8N 1P7
523-4635

Cagney's Pub

Restaurants
Marie L. MacDonald, Pres
802 Upper Gage Ave L8V 4K4
387-5721

Cain, Mrs. Emily

Individuals
Emily Cain
RR 1
Jerseyville L0R 1R0
648-1070

Cain Cartage

Delivery Service
Tim Cain
1153 Pioneer Rd. Unit 2
Burlington L7M 1K5
335-1065 Fax 332-9499

Cairns, Bernice

Individuals
Bernice Cairns
14 Chancery Dr
Ancaster L9G 4L7
648-3566

Calder, George M.

Retired Members
George Calder
222 Concession St L9A 1B1
383-7788

Callaghan, J. S.

Retired Members
J S Callaghan
5 Bull's Lane L9A 1C7
385-0214

Camco Inc.

Electric Appliances - Whol & Mfrs
W N Parker, Vice Pres & Gen. Mgr
G Forget, Mgr Human Resources
W Bender, Mgr Eng
E S. McEwen
R Rye, Mgr Finance
175 Longwood Road, S. L8N 3Y5
521-3233

Canada Employment Centre

Government - Federal
A R. Busseri, Mgr
150 Main St W (P.O. Box 2066 Stn A)
L8N 2A2
572-2365 Fax 572-2142

Canada Life Assurance Co.

Disability Income
Insurance Companies - Life
Investment Funds
Gordon Conant, Br. Mgr
S Fletcher, Consult
A G. Graham, Group Consult
Jack Krieger, Exec Consult
Garry Levy
Paul E. McLachlan, Mgr. Group Dept
Clare Niessen, Rep
Roy Turvey
1 Markland St (P.O. Box 586) L8N 3L4
522-2411

Canada Post

Postal Services
Fred Blackley
Ron Ferguson
John Gagne
John Twose
302-4 Hughson St. S. L8N 3Z1
572-2851 Fax 572-2551

Canada Showcase

Show Producers
Cap Cowan, Part
G100-1001 Denison St
Markham L3R 2Z6
477-7460

Canada Trust-Canada Trustco

Trust Companies
S Ainsworth
D Cole
E Kane Dunn
J Gooder
A Green
D Lutton
P Marsh
W Peace
D Rouse
K Singh
C West
C Witoszkin
R Whittingham
G E Williams
R Wolf
P.O. Box 710 L8N 3K7
528-1900 Fax 521-2456

Canadian Airlines International

Air Line Companies
Brad Burrough, Area Mgr, Hamilton
218-5955 Airport Rd
Mississauga L4V 1R9
387-3231 Fax 676-5812

Canadian Disabled Workers Consultants Inc.

Consultants - Workers Compensation
Michael C. Brooker, Counsellor
504-105 Main St E L8N 1G6
575-3506

Canadian Engineering & Contracting Co Ltd

Contractors - General
K B. Paulin, Chmn of the Board
B M. Corey, Director
T. Nakamura, Pres & CEO
K W. Putland, Controller
P.O. Box 739 L8N 3N1
528-8341 Fax 528-0850

Canadian Football Hall of Fame and Museum

Museums
Ed Chalupka, Mng Dir
58 Jackson St W L8P 1L4
528-7566

Canadian Linen Supply Co. Ltd.

Linen Supply Service
Michael Grint
350 Grays Rd L8E 2Z2
560-2411 Fax 578-4191

Canadian Liquid Air Ltd.

Industrial Gases
R. Flemons
B. Groenenboom
858 Burlington St E L8L 4K3
547-1601

CNCP Telecommunications

Telecommunications
Glen Foster
94 Dundurn St S L8P 4K2
528-8320

Canadian National Railways

Railroads
C N. Schell, Mgr Freight Sls & Serv
A G. Hawkins
R. Peritt
241 Stuart St W L8R 3H2
521-2218 Fax 528-1451

C P Rail

Railroads
E P. Tokarchuk
36 Hunter St E (P.O. Box 798, Stn A)
L8N 4B6
523-9401

Canadian Partners

Airlines
Laurie Tranter
P.O. Box 69
Toronto L5P 1A5
675-8357

The Canadian Red Cross Society - Hamilton Branch

Blood Donor Recruitment
Patricia Hutchison
Marnie Schatz
400 King St E L8N 1C3
522-8485

Canadian Steel & Technologies Consortium

Consultants
Bill Barry
606-89 Queensway West
Mississauga L5B 2V2
275-1508 Fax 275-6791

Canadian Vegetable Oil Processing

Oils - Vegetable
R W. Jiggins
P. Glenney
P.O. Box 618 L8N 3K7
527-9121 Fax 527-3306

Cancord Inc.

Rope, Cord & Twine
Douglas Ludwig, Pres
193 Elgin St N L8L 4Y2
526-0266 Fax 527-7790

Canteen of Canada Ltd. (A subsidiary of R.S.I.)

Food Vending - Complete Service
Ed Kwiatkowski, Br. Mgr
2823 Barton St E L8E 2J8
561-5667

Caplan, Marvin Gentlemen's Apparel Ltd

Mens Clothing & Furnishings Retail
Marvin Caplan, Pres
140 King St E L8N 1B2
522-0633

Cardon Communications Inc.

Communications
Cellular Mobile Phones
D J. Whalley, Pres
95 McNab St N L8R 2L9
527-1040 Fax 527-5672

Career Probe Inc.

Vocational Assessment
Don Little, Vice Pres
P.O. Box 291
Winona L0R 2L0
643-4104

Carling O'Keefe Breweries Ltd.

Brewers
Rob Brazil
499 King St E L8N 1E1
527-1161 Fax 527-8104

Carlo's Butcher Shop

Butcher Shop
Carlo Zarcone
124 McNab St N L8R 2M1
529-6523

Jim Carman

Individuals
Jim Carman
2131 Gary Crescent
Burlington L7R 1T1
634-3116

Dale Carnegie Systems

Management Communications
Supervisory Training & Workshops
D. Mather
205-45 Goderich Rd L8E 4W8
549-1327

Carrington Limousine Inc.

Limousine Service
Dale Pugh, Pres
P.O. Box 56
Fruitland L0R 1L0
545-2666

Carter, Maurice Chev-Old GMC Ltd.

Car & Truck Sales Service Renting & Leasing
M. Carter, Pres
T. Grant, Vice Pres & Gen. Mgr
155 Cannon St E L8L 2A6
527-7003 Fax 527-3585

M. A. Cassells Management Consultants

Management Consultants
Mitchel Cassells
331 Darlington Court L9C 6Z2
574-8230

Ronald Castellani

Lawyers
Ronald Castellani
90 John St S L8N 2C1
527-7712

Catholic Children's Aid Society of Hamilton-Wentworth

Social Services
Mark A. Ewer, Exec Dir
Heather Steigvilas, Bus. Admin
499 King St E L8N 1E1
525-2012 Fax 525-5606

Central Guaranty Trust Company

Trust Companies
Bernard Hanna, A.V.P. Niagara Peninsula
Dean Chapman, Branch Mgr
5 King St E L8N 3N9
525-3630

Centrex Human Resource Centre

Employment Contractors - Temporary Help
Suzanne Davidson, Pres
200-124 James St S L8P 2Z4
528-5141

MEMBERSHIP ROSTER

Chair-Man Mills Ltd.
Entertainment Services & Facilities

**Chamberlain Exchange/Continental
Currency Exchange Inc.**
Foreign Exchange Services
Carol Filippini
112-2 King St. West L8P 1A1
529-2110 529-2111

Chambers & Company Limited
Real Estate Appraisers Brokers and
Property Managers
Bruce Law
200-20 Hughson St S
P.O. Box 895 Stn A L8N 3P6
525-5991 Fax 521-8981

Champions Fitness Ltd.
Fitness Clubs
Gene Kwiatkowski
201-43 Keefer Court L8E 4V4
578 9800

Charms N Things
Jewellers - Retail
J Broadhead, Pres
Eastgate Square
Centennial Pkwy L8E 2P2
561-7000

Chatham, W.T. Associates Ltd.
Professional Engineers
Tax Shelter Programs
W T Chatham, P Eng., Pres
20 Jackson St W L8P 1L2
525-3700/Tor 825-1230 Fax Available

Chedoke-McMaster Hospitals
Hospitals
Ursula Evans
Val Evans
P.O. Box 2000, Stn A L8N 3Z5
521-2100 Fax 572-9629

**Children's Aid Society of Hamilton/
Wentworth**
Child Welfare
S Mainville, Mng. Dir
D Lane
P.O. Box 1107, Stn. A L8N 4B9
522-1121 Fax 572-6465

Children's International Learning Centre
Educational/Recreational
Sheila Davies
75 McNab St. S L8P 3C1
529-3173

Chisholm
P.S.

David Church Enterprises Limited
Hair Stylist
David Church Pres
Hess St. S L8P 3N1
529-4039

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Writers

City of Hamilton, Corporation of the
Government - Municipalities, Cities &

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E Matthews
Saltmarsh
L Sage
E A Simpson
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71 Main St W. L8N 3T4
546-2700 Fax: 546-2095

City Window Repair Company Limited
Glass - Auto, Float, Plate, Window, Etc
A Allega
208 Queen St N L8R 2W3
525-7470 Fax: 522-8551

Clark, M. A. Funeral Home Limited
Funeral Directors
M. A. Clark
567 Upper Wellington L9A 3P8
383-3323

Classic Screen Printing/Display
Screen Printing
Donald McGilligan, Pres
1044 Beach Blvd. Rear L8H 6Z4
544-1344

Claude Neon Limited
Advertising - Signs
Donald Graves
994 Brucedale Ave. E. L8T 1M4
385-6929

Cloke & Son Limited
Office Supplies
John Cloke, Pres
Gary Schumacher, Com. Sales Mgr
P.O. Box 2035 L8N 3T3
522-5653 Fax: 522-3779

Dr. Steven Cohen
Physicians - Occupational Medicine/Family
Medicine
Dr. Steven Cohen
770 Mohawk Rd. W L9C 1X9
387-5202

Cold Metal Products Company, Ltd.
Steel Mills
P C Brown, V. P. Operations
J. D. Butcher, Controller
B. Reid Mgr. Customer Service
W. D. Swaykoski, Mgr Ind. Rel
J. Watson, Mgr Sales & Mktg
65 Imperial St. (P.O. Box 66, Stn. B)
L8L 7V2
544-2803 Fax: 544-2957

Colortron Photo Services Limited
Photo Finishing
N W. Wells, Pres
John Gibson, Vice-Pres., Operations
R. A. Falkner, Vice-Pres., Finance
P.O. Box 3341 L8H 7L4
560-2222

Colours
Fashion Consultant
Danny McCoy, Pres.
32 Hess St S L8P 3N1
527-0555

Columbian Chemicals Canada Ltd.
Chemicals
A. Love, President
Christopher J. George, Dir of Sls
Parkdale Ave N L8H 7N5
544-8641

Community Information Service
Information Service
Carole Capling
55 York Blvd (Box 2700, Stn A) L8N 4E4
528-0104

CompAcct Solutions
Consultants - Computer Systems
Joni Hardy
101-370 Main St E. L8N 1J6
521-8969

Complete Rent-Alls
Rental Service Store & Yards
Murray MacKay, Owner
7 Richwill Road L9C 1R8
389-2209

CompTree Business Computer Centre
Computers
Nick Kovljenic
9 Robinson St. L8P 4T2
527-8733 Fax: 527-0982

Comstock International, Ltd.
Contractors - Electrical
E R. Woerner
3455 Landmark Road
Burlington L7M 1T4
335-3333 Fax: 335-0304

Connor, Ralph G. Insurance, Ltd.
Insurance Agents & Brokers
Ralph Connor, Pres
519 Upper Sherman Ave
(P.O. Box 4182, Stn D) L8V 4L6
383-3346

Conron, Barrie, Optometrist
Individuals
Barrie Conron, Optometrist
16 King St. W. L9H 1T7
628-6521

Contempra Office Personnel
Employment Service
Greer Gordon
2215-25 Main St. W L8P 1H1
527-5651 Fax 527-6254

Cooke, Frank
Retired Members
Frank Cooke
9 Weir St. S. L8K 3A2
544-9772

Cooper Corporation Limited
Contractors - General
Design - Build
W. P. Cooper, Pres
21 Hunter St. E. L8N 1M2
525-4131 Fax: 525-8533

Cooper Spearing & Stone Advertising
Advertising Agency
Emerich Soos, Pres
100 George St L8P 1E2
527-8611

Coopers & Lybrand
Accountants - Public
R M Bosshard
R I Cowan
J Forbes
V. J. Valaitis
1 Hughson St. N. L8R 3L6
525-0002 Fax: 529-0463

Cooper's Office Supply Co. Limited
Office Furniture & Design
David Cooper
379 Queen St. W
Toronto M5V 2A5
596-6822

Copeland Marketing & Communications
Advertising Agency
Mane Copeland, Owner
1120-25 Main St. W. L8P 1H1
528-2655/528-5886 Fax: 529-8777

The Copley Group
Men's Clothing & Furnishings - Mfrs
M. E. Enkin, Chairman
L. H. Enkin, Pres
J. M. Fred, Vice Pres. Mds
G. A. Ryan, Vice Pres. Sls
Paul McWhinnie, Vice Pres. Fin
56 York Blvd L8N 3S6
529-1112 Fax: 529-2101

Victor K. Copps Trade Centre/Arena
Trade Centre/Arena
John T. Crane, Director
101 York Blvd. L8R 3L4
527-7900 Fax 527-6856

Corfe Pontiac Buick Ltd.
Automobile Dealership
Norman Corfe, Pres
282 Centennial Parkway N. L8E 2X4
560-3900

The Corporate Word
Writing/Editing Service for Businesses
Trudi Down, Gen. Mgr
P.O. Box 3471, Stn. C L8H 7M1
545-5274

Cosimo's Garage Ltd.
Automobile & Truck Repair
Natural Gas & Propane Conversions
Cosimo Balice, Pres
150 Chatham St. L8P 2B6
522-4188 or 522-4191

Coutts, Wm. E.
Retired Members
Wm. E. Coutts
1406-511 Guelph Line
Burlington L7R 3M3
634-0553

Craft Originators Inc.
Screen Printing
J. Boddart
S Thornton Cass
41 Brockley Dr. L8E 3C3
560-1337

John Crane Canada Inc.
Packing Materials, Seals - Mechanical
J. Putnins, Gen. Mgr
P.O. Box 3248, Stn. C L8H 7L3
662-6191

Crawford Consulting
Fund Raising Consulting
Jean Crawford, Pres.
159 Margold Crt
Ancaster L9G 3M3
648-2962

The Creative Advantage
Advertising Agency
Larry Russell, Pres.
19 Hess St. S. L8P 3M7
529-3324 Fax: 529-4006

Creative Arts Inc.
Arts Organization
Bill Powell
401 Main St. W. L8P 1K5
525-6644 Fax: 525-8292

Creative Visions Inc.
Photography - Commercial - Industrial
Nick Brucoleri, Pres.
666 Main St. E. L8M 1K2
545-0395

Crest Renovations
Manufacturer - Windows
Carolynn Reid
709 Main St. W. L8S 1A2
525-1907 Fax: 525-5365

Crockford, Robert
Individuals
Robert Crockford
P.O. Box 8578
Dundas L9H 5G2
628-2253 Fax: 628-4470

Crown Mail & Delivery Services
Couriers
A. S. Stead
94 Limeridge Rd. E. L9A 2S3
387-5123

The CUMIS Group Limited
Insurance Companies
J. L. H. Lanctot, Pres
G. W. Berquist, Sr. C.O.O
J. L. Purdy, Exec. Vice-Pres
J. M. Barr, Sr. Vice-Pres., Corp. Rel
Tom Sexton, Retired
P.O. Box 5065
Burlington L7R 4C2
632-1221 Fax: 632-9412

Curry, Elkin & Kelly Insurance Brokers Ltd.
Insurance Agents & Brokers
Garry W. Kelly Pres
84 King St W
Dundas L9H 1T9
628-2221 Fax 628-4208

D

Dale & Co. Ltd.
Insurance Brokers
Alan E. Pearl
304-110 King St W L8P 4S6
527-1210 Fax 527-0393

Dalglish & Company Insurance Brokers Ltd.
Insurance Brokers
Donald A. Dalglish, Pres
205-3027 Harvester Rd
Burlington L7N 3G7
681-0872 522-7422 Fax 333-3606

Dalon Controlled Productivity Inc.
Industrial Controls Engineering
Peter Woodhouse, Appl Eng
202-3600 Billings Crt
Burlington L7N 3N6
632-7411 Fax 632-4414

Dalton Insurance Brokers Limited
Insurance Brokers
W. Alan Bailie, Pres
J. Alder Bliss, Accts Exec
J. A. Sweetman, Exec Vice Pres
A. M. Anderson, Vice Pres., Sales &
Consumer Mktg
S. J. Leyland, Vice Pres., Insurance
Operations
75 Hunter St. W. (P. O. Box 2019) L8N 3S4
527-1177 Fax 527-6533

Dan Lawrie Insurance Brokers Ltd.
Insurance Brokers
Dan Lawrie, C.L.U., Pres
509-105 Main St E L8N 1G6
525-7259 Fax 521-7989

Danica Cabinets & Store Fixtures, Ltd.
Kitchen Cabinets & Equipment -
Household
P. McNeil
55 Unsworth Drive L8W 2T7
574-8211 Fax 575-4771

Danver Ambulance Service Inc.
Ambulance Service
D. McArthur, Pres
P.O. Box 45
Millgrove LOR 1V0
689-8807

Terry J. Darby Consulting Inc.
Business Consultants
Terry J. Darby
319 Lloyminn Ave
Ancaster L9G 3Z6
648-3700 Fax 628-4314

Davidson, Lou
Individuals
Lou Davidson
89 Barclay L8S 1P3
528-6311

Davies Opticians
Opticians - Dispensing
W. E. Davies
Medical Arts Bldg
1 Young Street L8N 1T8
527-1676

Davis, Baldwin & Kovacs
Lawyers
Sid Baldwin
20 Hughson St S L8N 2A5
522-2449

Deacon Barclay's DeZoete Wedd
Investment Dealers
Allan McGirr
403-4 Hughson St S L8N 3Z1
523-6000 Fax 523-1172

John Deere Limited
Agricultural Products
R. W. Hoffman Vice Pres - Finance
D. A. Kirk Compt
P.O. Box 1000
Grimsby L3M 4H5
945-9281 Fax 945-0341

Delcan Corporation
Engineers - Consulting
Bob Bower, Br Mgr
301-1100 Main St W L8S 1B6
525-2554 Fax 525-5710

Deloitte Haskins & Sells
Accountants - Public
D. Anderson, Tax Mgr
P. Bennett Tax Mgr
M. Boughton, Mng Part
G. Hoey, Tax Dir
P. McQuillan, Audit Mgr
S. Selway, Compt Cons
D. Willan, Part
1150-120 King St W L8P 4V2
523-6770

Demik Construction Ltd.
Contractors - General
Peter Demik, Sec & Treas
1250 Stone Church Rd E L8W 2C8
388-9330 Fax 574-1822

R. Denninger Limited
Manufacturer - Sausage - Delicatessen
Gift Baskets Gourmet
Austin L. Murray, Director
284-300 King Street E L8N 1B7
528-8468

DeRubeis, Chetcuti
Barristers & Solicitors
Patrick Chetcuti
Ben DeRubeis
201-39 James St S L8P 2Y6
525-8873

DeSantis, A. Real Estate Ltd.
Real Estate Company
Tony DeSantis
208 Ottawa St N L8H 3Z6
549-2493 Fax 549-6272

Designs West
Designer/Dealer
Consultants - Relocation
Linda Arcand, Consultant - Special Projects
Celia Roberts, Vice-President
855 Harrington Crt
Burlington L7N 3P3
639-7474 Fax 639-7992

Dial-A-Mobile-Rent-A-Phone Trafalgar Inc.
Cellular Mobile Phones
Austen E. Cambon, Pres
207-277 Lakeshore Rd E
Oakville L6J 6J3
1-800-263-1701

A.B. Dick Company of Canada, Ltd.
Office Supplies
Gary C. Coleman
701 Main St W (P.O. Box 5067 Stn E)
L8S 4K9
528-9851 Fax 528-3926

Dimen, Boghosian & Associates
Financial Planning - Personal & Corporate
Grant Boghosian
1528-25 Main St W L8P 1H1
522-9300

Dingfield, Werner
Individuals
Werner Dingfield, C.A.
4104-100 Main St E L8N 3W6
527-5545

Discount Car & Truck Rentals
Car & Truck Rentals
Dave Clark
174 Main St E L8N 1G2
523-7777

Michael Dismatsek Photography
Photography - Commercial - Industrial
Michael Dismatsek Pres
190 Locke St S L8P 4B4
523-1112 Fax 523-1117

Distribution & Warehousing Co.
Warehouses - Merchandise
P. Traynor
191 Victoria Ave S L8N 2T2
522-2730

Doane, Raymond
Accountants - Public
George Benton
Wm Ernst
J. N. Fenton
306 King St W L8P 1B1
525-1930 Fax 527-4413

Dodsworth & Brown Funeral Home Ltd.
Funeral Directors
Stuart Watson
Leigh Hall
114 Main St W L8P 1H7
522-1114

Dofasco Inc.
Steel - Mfrs - Integrated
J. A. Armstrong R. F. James
R. R. Belding W. R. Johnston
R. D. Brechin J. A. Macnamara
B. J. Ciprietti D. G. Martin
A. E. Cornford J. H. McAllister
W. R. Craig P. D. McLenachan
D. H. Curtis B. P. Morelli
H. A. Dawson J. D. Nicholson
R. F. Dewar L. Petrov
P. J. Earle J. Rozoniak
D. N. Eastman F. H. Sherman
S. Farmer A. E. Short
K. Filsinger J. T. Slater
J. J. Fitzpatrick U. Soomet
N. A. Forsyth R. J. Swenor
W. R. Gair T. Van Zuiden
D. A. Gerrard R. C. Varah
D. R. Hails D. M. Verity
J. Hajas W. L. Wallace
H. L. Harvey J. K. Wilson
H. C. Ireland
1330 Burlington St E (P.O. Box 2460)
L8N 3J5
544-3761 Fax 545-3236

Dominion Furniture
Furniture Dealers - Retail
Gerald Smurlick, Mgr
1227 Barton St E L8H 2V4
549-1364 Fax 549-5053

Dominion Lightning Rod Co. Limited
Lightning Rods
Geo. W. Cliff Vice Pres
384 Mill St
Dundas L9H 2M1
628-6452 Fax 628-5222

Dominion Pattern Works
Pattern Makers
Daniel G. Peace
176 Princess Street L8L 3L3
544-2505 Fax 544-9883

Donnelly, S. F.
Retired Members
S. F. Donnelly
29 Robinhood Dr
Dundas L9H 4H2

Doss Desktop of Hamilton
Graphic & Advertising Consultants
Valerie Melick
19 Bold St L8P 1T3
525-3677 Fax 525-0621

Douglas & Allan Laundry Services Ltd.
Laundries
D. A. Wright, Pres
525 Parkdale Ave N L8H 5Y6
547-5120

Downtown Hamilton Business Improvement Area
Associations
G. Etelle
P.O. Box 1023 Stn A L8N 3R4
523-1646

Drake Beam Morin - Canada, Inc.
Human Resource Consultants
Robert Bodrug
530-120 King St W L8P 4V2
572-6600 Fax 572-6796

Drake Computer Training
Computer Training
J. McCully Mgr
401-370 Main St E L8N 1J6
572-1040

Drake Office Overload/Industrial Overload
Employment Contractors - Temporary
Help
Permanent Placement Consultant
Evelyn Ledsham
715-143 James St S L8P 3A1
528-9855

Drivers In Motion
Driver Personnel
Tracy Jobe
455 Ottawa St N L8H 4A3
545-3656

Dubarry Furniture of Canada Ltd
Furniture Manufacturer
Max Magder
23 Connell Court
Toronto M8Z 1E8
251-2295 Fax 251-1853

Duke Electric (1977) Ltd.
Electric Motor & Sales
H. Raab Pres
K. Wenc Cont
986 Barton St E L8L 3C7
547-9171

Dukes of Hamilton Corporation
Hockey Club - Major A
Dave Draper
101 York Blvd L8R 3L5
577-9050 Fax 577-9354

Dundas Business Services
Secretarial Services
Arlene VanderBeek Mgr
173 King St W
Dundas L9H 1V3
628-8346 Fax 628-4314

Dundas Historical Society Museum
Museums
Miss Olive Newcombe
139 Park St W
Dundas L9H 1X8
627-7412

Dundas Lock & Key Inc.
Locksmith
Richard C. Dix Pres Owner Operator
69 King St W
Dundas L9H 1T5
627-7985 527-1466

Dunsmuir Pain Clinic
Clinic
Dr. Anna Park Owner Director
59 Dunsmuir Rd L8M 1S1
547-5393

Dunwoody Limited
Bankruptcy
William A. Courage C.A. Trustee
Charles Zizzo
805-25 Main St W L8P 1H1
524-1008 Fax 572-7790

Durward Jones Barkwell & Company
Accountants - Chartered
Walter J. Heaton
Andy James
Dan Marissen
Bill Traynor
1508-105 Main St E L8N 1G6
525-9520

E

E. K. Tour Boat Service Ltd
Cruise Boat
Ernst Kablau
3A Hillyard St. L8L 6A9
521-0662

Eagle Shipping Supplies, Ltd
Shipping Room Supplies
J. G. Tancock, Pres
73 Ferguson Ave. N. L8R 1L3
528-3233 Fax: 528-3233

East, Lloyd
Retired Members
Lloyd East
92 Judith Crt
Ancaster L9G 1L2
648-6064

Eastern Auto Electric
Automobile Parts & Supplies - Whol & Mfrs
P. Lucek, Pres
1610 Barton St. E. L8H 2Y2
549-7071

Eaton Yale Ltd., Engineered Fasteners Div.
Manufacturer - Industrial Fasteners
R. Clements, Plant Mgr
686 Parkdale Ave. N. L8N 3K1
549-4661 Fax: 549-9960

Eaton's
Department Stores
J. D. Gilmour, Gen. Mgr - Ham. Niagara Region
D. Eatock, Lime Ridge
Remo Monti, Market Admin. Mgr
K. Beno, Personnel Mgr
Marilyn Shaw, Eastgate
25 York Blvd. L8R 2K4
577-4311

Economical Mutual Insurance
Insurance Companies - Other Than Life
D. E. Loos, Br. Mgr
460 Main St. E. L8N 1K5
522-4984 Fax: 577-1145

Effort Trust Company
Trust Companies
A. Weisz, Chmn. of the Board
Larry Dunsdon, Gen. Mgr
240 Main St. E. L8N 1H5
528-8956 Fax: 528-8182

Electra Communications
Computer Graphic Design
Robert Edmonds
Harvester Road

Marley St. L8H
5040 Fax: 528-8182

Embree, Harold K.
Retired Members
Harold K. Embree
151 Birge St. L8L 7V4
529-7187 Fax: 528-6747

Embree Industries, Ltd.
Sign Systems
Norman Embree

Emerald Limousine Service
Limousine Service
Aldis Kruzins, Pres
5065, Stn. E. L8S 4K9

Empire Developments (Ham.) Ltd.
Construction
George Barclay
590 Seaman St.
Stoney Creek L8E 4H1
643-4221 Fax: 643-6131

Enrack Systems Inc.
Storage Systems
R. Scott Innes, Dir. of Oper.
606 Aberdeen Ave. L8P 2T1
572-9262

Entertainment Publications
Publishers
John Butler
244 Main St. E. L8N 1H5
522-4449

Equipment Corps, The/Div. of Peters-Bedard Inc.
Construction & Industrial Equipment
R. W. Peters, Vice Pres
1818 Burlington St. E. L8H 3L4
545-1234 Fax: 545-1270

The Equity Centre
Mortgage Lenders
David Molnar, Vice Pres & Dir. of Oper.
401 Main St. E. L8N 1J7
528-8000 Fax: 528-3580

Ernst & Young
Accountants - Chartered
Eric Anderson
David Catton
John Dolson
Ray Freckleton
Marilyn Gardiner
Murray Halpren
David Harris
David Hector
Paul Jaggard
Karen Kinnard
S. K. Law
Neil MacKenzie
Elizabeth McKay
Bob Neale
Barry Nicol
David Richardson
Jim Screaton
Ted Urbanowicz
Bill Wilson
4th-100 King St. W. L8P 1A2
526-8880 Fax: 526-9935

Esso Petroleum Canada
Sales & Marketing
D. R. Culbert, Development Mgr. - Ont.
2186 Winding Way
Burlington L7M 2X3
335-5494

Evans, Philp
Barristers & Solicitors
Robert Rogers
Joseph Pigott
1600-1 King St. W. L8P 1A4
525-1200 Fax: 525-7897

Fabris Industrial Manufacturing Limited
Roller Guide Equipment
Steel Mill Components Manufacturing
Mario Fabris, Pres
Hans Von Buelow, Vice Pres., Sales & Eng. Consultant
1216 South Service Rd. (P.O. Box 220)
L0R 2L0
643-4111 Fax: 643-3355

Falcon 1 Real Estate
Real Estate Company
David Yacoub, Broker
374 Main St. W. L8P 1K2
529-6266

Falconfield Holdings Limited
Holding Companies
Alan Clark, Pres
A. Hugh Clark, Sec. -Treas
1810 Ironstone Dr.
Burlington L7R 3Y8
336-3711/336-0026

Falla Construction Ltd.
Contractors - General
Ron Falla, Pres
16 Myrtle Ave. L8M 2E9
528-1471 Fax: 528-9938

Ronald V. Fast
Accountants - Chartered
Ronald V. Fast
15 Baldwin St. (P.O. Box 8341)
Dundas L9H 6M1
627-3557

Federal Business Development Bank
Banks
Pat San Vicente-Ghany, Mgr
Lloyd McPhee, CASE Co-ord
Bill Imeson, Sr. Acc't Mgr
4 Hughson St. S. L8N 3Z1
572-2954

Fee, Trixie
Individuals
Trixie Fee
711 Concession St. L8V 1C3
389-4411 Ext. 2002

Fell-Fab Products
Manufacturer - Industrial Textiles
Don Fell, Chairman & C.E.O.
Bert Tufts
P.O. Box 3303, Stn. C. L8H 7L6
560-9230 Fax: 560-9846

Felton Brushes Limited
Brushes & Brooms - Industrial
Alan Moffett
29 Harnet St. L8R 2E5
522-3811 Fax: 522-4057

Fengate Real Estate Ltd.
Real Estate Developers
L. Serafini
499 King St. E. L8N 1E1
524-2985 Fax: 524-0046

Ferres, Edmund
Retired Members
Edmund Ferres
5 Inglewood Dr. L8P 2T2
527-8591

Fidelity Van & Storage Co., Ltd.
Moving & Storage
Ken Taylor, Vice Pres. & Gen. Mgr
5 Ofield Road L8S 4L3
527-9256 Fax: 527-4252

Fielding and Associates
Design Consultants
Linda Fielding, Pres
204-300 North Queen St.
Etobicoke M9C 5K4
626-6767

Filer Consultants, Ltd.
Engineers - Consulting
W. A. Filer
P.O. Box 7055
Ancaster L9G 3L3
628-8611 Fax: 628-6531

Financial Concept Group
Financial Planning - Personal
Investment Dealers
Don Bridgman
P. Andrew Johnstone
Michael Morrissey
Dennis O'Brien
500-120 King St. W. L8P 4V2
526-0485 Fax: 526-8277

Finpak
Manufacturer - Paper Bags
Robert McWhirter, Vice Pres
4 Union Rd.
Beamsville L0R 1B0
945-1353 Fax: 563-6222

Firestone Canada Inc.
Tire Manufacturing & Sales
A. Ayre, Mgr. Commercial Products
F. W. Mitchell, Pres
R. J. McCuish, Vice. Pres. Fin.
B. F. Howard, Sales Mgr. O.E. & Replace
Passenger & Light Truck Tires
M. Ron Simpson, Dir. Human Resource
D. Smith, Mgr. Transportation
R. Woelk, Mgr. Treasury & Tax
Box/C.P. 2025 L8N 4C6
521-1111 Fax: 521-5782

First Canada Securities International Ltd.
Stock Brokers
Russell Boychuk
1205-25 Main St. W. L8P 1H1
529-2011

Five Seasons Travel Ltd.
Travel Agencies
Susan Mitchell, Pres.
1030 King St. W. L8S 1L5
525-9933 Fax: 525-5233

The Gerald Flaherty Agency
Financial and Retirement Planning
Gerald Flaherty
1420-135 James St. S. L8P 2Z6
525-4255

Flannery Marketing
Specialty Advertising - Business Gifts
Shannon Flannery
1762 Clifton Green (P.O. Box 261)
Burlington L7P 2X8
332-9300 Fax: 332-8808

Fletcher, Philip
Individuals
Philip Fletcher
536 Concession St. L8V 1A6
574-0774

Robert Floyd
Individuals
Robert Floyd
224 James St. S. L8P 3A9
528-6306

Fluke Transport Ltd.
Transport Service
Ron Foxcroft, Owner
P.O. Box 311, Stn. B. L8L 7V7
578-0677 Fax: 578-0375

Ford-Dunn Insurance Brokers Inc.
Insurance Agents & Brokers
D. P. Dunn, Pres.
9th-155 James St. S. L8P 3A4
522-6871 Fax: 522-7005

Forsythe Lubrication Associates Ltd.
Industrial Lubricants Mfr.
R. Forsythe, Pres
120 Chatham St. L8P 2B5
525-7192 Fax: 525-7024

Fortune, Brian
Stock Brokers
Brian Fortune
375 Magnolia L9C 6N6
527-4711

Fothergill Planning & Development
Planning & Land Development Consulting
E. J. Fothergill, Pres
1015-135 James St. S. L8P 2Z6
577-1077

The Fox 40 Whistle
Whistles
Steve Foxcroft, Dir. of Operations
P.O. Box 311, Stn. B. L8L 7V7
561-4040 Fax: 578-5646

F

Framing Warehouse, Ltd., The/Picture Place, The

Picture Frames - Dealers
Daniel Davids
38 John St N L8R 1H6
329-5640

French, G. T. Paper, Ltd.

Paper Distributors
Wm Martin, Pres
107 MacNab St N L8N 3C8
527-1650 Fax 527-0431

French, J. H. & Co., Ltd.

Printers
Glen Crocker
P.O. Box 31, Stn B L8L 7T5
528-8385 Fax 528-5867

Frid Construction Co., Ltd.

Contractors - General
J. S. McAsian, Pres
Susan Frid-McDougall, Asst Sec -Treas
P.O. Box 2073 L8N 3R5
528-7051

Frid Insurance Brokers Ltd.

Insurance Brokers
Roy Johnston
21 Hunter St E L8N 1M2
523-8311

Frobisher Inn Ltd.

Hotels
Desmond Miklos, Vice-Pres
9 Sterling St L8S 4H6
526-9480 Fax 526-0207

Fun & Games Family Entertainment Centres Inc.

Vending Machines - Sales & Service
A. L. Vertlieb, Pres
1635 Main St W L8S 1G2
527-8221

G

GSW Building Products

Building Products
J DiCiccio
S McCullough
281 Birch Ave L8L 7X6
529-8191 Fax 529-4514

Gaffe, Paul

Individuals
Paul Gaffe
206 King St W L8P 1A5
528-4289 Fax 523-8988

Gallop & Gallop Advertising

Advertising - Outdoor
W J Douglas Sexton
300 York Blvd L8R 3K6
529-2000 Fax 529-7189

Gate of India

Restaurants
Syed Bakht
201 James St N L8R 2L2
528-5548

Gencab of Canada Ltd

Communication Equipment
D J Dawson, Cont
J E Swift, Gen Mgr
42 Niagara St L8N 3K5
527-2097

General Accident Group

Insurance Companies - General
Doug Jarvis
John Lapp
480-110 King St W L8P 4S6
527-4407 Fax 527-5106

General Trust Corp.

Trust Companies
J S Ascroft
C McArthur
A Rogers
J Whittaker
2 King St W L8P 1A1
525-0508

The Geofcott Group

Real Estate Construction & Development
D L'Ami
4200 South Service Road
Burlington L7L 4X5
639-7941

Geraldo's Catering Inc.

Catering
Gerald Attard
34 Mountbatten Dr L9C 3V4
573-6284

Gerrard-Ovalstrapping - Div. of EII Limited

Metallic & Non-Metallic Strapping
H W Haxton, Director
J E White, Pres
Don Corrigan, Industrial-Sls Mgr
5330 S Service Rd
Burlington L7L 5L1
632-3662 Fax 639-2290

Gilbert's Variety

Import/Export Wholesale, Retail
Asgarali Khataui
126 Ivon Ave L8H 5S8
549-4954

Gilkes, Mrs. Jeannette

Individuals
Jeannette Gilkes
50 Charlton Ave E L8N 1Y4
522-4941

Gilmour, Bruce Insurance Ltd.

Insurance Brokers
Ken Gilmour, Pres
315-155 James St S L8P 3A4
528-8421

Girard Translation Service

Translations
F Verschaeve, Pres
946 King St E L8M 1C2
547-8704 Fax 547-0054

Glanbrook Equestrian Farms Inc.

Import, Training and Sales Centre for
European Showhorses
Hartmut Blauw, Owner
6095 Dickenson Rd E
Hannon L0R 1P0
679-6618 Fax 679-3200

Glanville, Carlton R.W.

Accountants - Chartered
Carlton R W Glanville, Chartered Acc't
108 George St L8P 1E2
522-2778

Glow Metal Trading Inc.

Steel Products
Dan Wertman
425 York Blvd L8R 3K3
529-9416 Fax 529-7962

Grapes & Things Restaurant & Wine Bar

Restaurants
Pavlos Pappas, Pres
103 King St E L8N 1A9
526-1121

Gray, Glen Printing

Printers
J Schofield
1800 Barton St E L8H 2Y6
547-1971 Fax 545-0110

Great West Life Assurance Co.

Insurance Companies - Life
R K Giuliani, C.L.U. C.F.P. Reg Agency
Mgr
S M Mlekuz
850-100 King St W L8P 1A2
525-5031

Great West Life Hamilton District Group Office

Insurance Companies - Life
Ms L N Hunter
725-25 Main St W L8P 1H1
525 2920 Fax 525 9070

Greater Hamilton Business Expo

Trade Show Management
Linda Nodello
1450 Don Mills Road
Don Mills M3B 2X7
445 6641 Fax 442-2077

Greenhill Floor Service

Janitor Service
Kees Dot Pres
3-66 Summercrest Dr L8K 6L5
561-3626

Greening Donald Co. Ltd.

Perforated Metals
Wire Cloth & Screens
Specialty Wire
R J Miliunas Dir Human Res
R J Watson, Pres & C E O
W F Wilton, Sec & Cont
55 Queen St N (P.O. Box 430) L8N 3J3
528-5971 Fax 529-0070

Greensville Custom Furniture Upholstery

Upholsterers
Mrs A Romkes
311 Brock Rd
Greensville L9H 5H4
628-6991

Griffin, W. L.

Retired Members
W L Griffin
121 Rockcliffe Rd (Box 1063)
Waterdown L0R 2H0
689 6038

Griffin, W. L. Printing Ltd.

Printers
John Miller Pres
Ronald Sullivan Vice-Pres
18 Linden St L8L 3H6
547-3244 Fax 547-3883

Groves, Wm. Limited

Sewer Contractors
W L Groves, Pres
L J Groves, Sec Treas
P.O. Box 3474, Stn C L8H 7M1
545-1117

Gruggen Photography

Photographers - Commercial - Industrial
Dave Gruggen, Pres
55 Glen Road L8S 3M6
522-1031

Gulliver Motors Ltd.

Automobile Agencies & Dealers - New Car
E R Reynolds, Pres
505 Cannon St E L8L 2E6
547-7632 Fax 549-5470

H

H.C.A. Vacuum

Vacuum Cleaners - Sales &
Service Commercial & Household
Bernard Walters Pres
45 Wellington St N L8R 1M9
522-5821

H R P Consultants Inc.

Human Resource Consultants
Harold Phillips
Stephen Pamukoff
209-3425 Harvester Road
Burlington L7N 3N1
632-9611 Fax 333-0360

H.M.T. Sales Tax Consultants Inc

Tax-Commodity Taxe
Bill Holman
11/2 James St S 2nd Fl L8P 3A
521-8755

Hall, Wm. C.

Retired Members
Wm C Hall
85 Inverness Court L9C 1A6
383 8464

Hamilton AIDS Network for Dialogue & Support (HANDS)

Social Services
Alex Berry
416-42 James St N L8R 2K2
528-0854

Hamilton & District Apartment Association

Associations
J Bruno Exec Off
316 Woodworth Dr
Ancaster L9G 2N1
648-1213

Hamilton Automobile Club/Travel Agency

Associations
A U Oakie Pres
James Watson
Leo Laviolette
393 Main St E L8N 3T7
525-1210 Fax 525-1654

Hamilton Board of Education

Education - Boards
P Beveridge
R Birns
Mary Caye Clark
J Forrester
P Gilhe
R Kelly
R Lavoie
R Orlando
K Rielly
D Rothwell
P Shewfelt
B Sinclair
A Stockwell
100 Main St W L8N 3L1
521-2500 Fax 521-2536

Hamilton Civic Hospitals Foundation

Associations
Michael Farrell
David Watts
237 Barton St E L8L 2X2
527-1660 Fax 527-1941

Hamilton Construction Association

Associations
John J Wilson Pres
Cam Nolan Exec Dir
100-370 York Blvd L8R 3L1
522-5220 Fax 572-9166

Hamilton Convention Centre

Banquets
Convention Services & Facilities
Meetings
Stephen Dockman
Karen Dowhan
Sal Farrauto
Vincent Guglielmo
Carolyn Meira
115 King St W L8P 4T9
523-5883 Fax 522-3391

Hamilton Credit Bureau

Credit Reporting Agencies
A F Adams Pres Gen Mgr
170 Jackson St E L8N 3K8
525-4420 Fax 522-9979

Hamilton Discount Corp., Ltd.

Financing
Wm Halpren Mgr
186 King St E L8N 3A3
527-9181 Fax 522-3252

Hamilton Entertainment and Communications

Entertainment and Communications
 1000 Main St. W. L8N 3P6
 528-1111 Fax: 528-1112

Hamilton Harbour Commissioners

Hamilton Harbour Commissioners
 605 James St. N. L8L 1K1
 525-4330 Fax: 528-6282

Hamilton Harbour Commissioners. The

Transport Service
 J. Agro
 R. Edwards
 R. Hennessy
 E. Perkins
 C. Towsley
 605 James St. N. L8L 1K1
 525-4330 Fax: 528-6282

Hamilton Hydro-Electric System

Hydro-Electric Utility
 C. K. Earle, Gen. Mgr. & Sec.
 W. A. Thomas, Chief Eng.
 R. Wheeler, Chairman
 T. Woodhouse, Asst. Gen. Mgr.
 55 John St. N. L8N 3E4
 522-6611 Fax: 522-6570

Hamilton Jaycees

Associations
 Terry Anderson, Pres.
 P.O. Box 97, Stn. A. L8N 3A2
 574-6333

Hamilton Match Plate Co.

Aluminum Match Plates & Moulds
 L. Raycroft
 265 Lottbridge St. (P.O. Box 28, Stn. B)
 L8L 7T5
 545-7684

Hamilton Motor Products, Ltd.

Automobile Agencies & Dealers - New Car
 R. A. Dubois, Pres.
 R. J. Sawyers, Sec. & Treas.
 132 Main St. W. (P.O. Box 890) L8N 3P6
 528-7001

The Hamilton Mortgage Company

Savings & Loan
 Dennis P. Gray, Pres.
 300-149 Main St. E. L8N 1G4
 527-5300 Fax: 527-5308

Hamilton Parking Authority

Parking - Municipal
 Thomas Adamson
 Peter Baker
 80 Main St. W. L8P 1H6
 523-7275 Fax: 523-0878

Hamilton Philharmonic Society Inc.

Symphony Orchestra
 Boris Brott, Music Director & Conductor
 Jorgen Holgersen, General Manager
 P.O. Box 2080 Stn. A. L8N 3Y7
 526-8800

Hamilton Property Management Ltd.

Property Management
 201 James St. S. L8P 3A8
 525-5060

Hamilton Public Library

Libraries
 J. McAnanama, Chief Executive Officer
 Merritt District Co-ordinator
 1000 Main St. W. L8N 3P6

Hamilton Radiator Service Ltd.

Radiator Manufacturing and Repair
 Automotive and Industrial
 1000 Main St. W. L8N 3P6
 528-1111 Fax: 528-1112

Hamilton Redbirds

Baseball Club
 John Tracy
 P.O. Box 1200, Stn. A. L8N 4B4
 549-5100

Hamilton Region Conservation Authority

Public Agency
 B. Vanderbrug, Gen. Mgr.
 A. Stacey
 P.O. Box 7099
 Ancaster L9G 3L3
 525-2181 Fax: 525-2214

Hamilton Shipping/Div. of Redburn, Inc.

Steamship Agencies
 L. Troost, Vice Pres.
 P.O. Box 889 L8N 3P6
 528-0271

Hamilton Spectator, The

Newspapers
 Patricia Balfour
 Alex Beer
 Gordon Bullock
 Dave Copeland
 Ian McLeod
 A. Siaroff
 J. Smith
 B. Williams, Human Resources Mgr.
 44 Frid Street L8N 3G3
 526-3333

Hamilton Thistle Club

Clubs
 Don Alexander, Gen. Mgr.
 85 Robinson St. L8P 1Z2
 528-8913

Hamilton Tiger Cat Football Club

Cubs
 Joe Zuger, Gen. Mgr.
 14 Hughson St. S. L8N 3A2
 527-1508

Hamilton Townsview

Retirement Residence
 Elaine Wood, Mng. Dir.
 52 Catharine St. N. L8R 1J1
 527-1200

Hamilton-Wentworth District Health Council

Health Planning
 Dr. Robert G. Kirby, Exec. Dir.
 P.O. Box 2085 L8N 3R5
 389-1321

Hamilton-Wentworth Housing Authority

Housing - Assisted
 Richard Farrel
 Scott Henderson, Chairman
 2 King St. W. Plaza Level L8N 4E5
 521-7817 Fax: 521-7713

Hamilton-Wentworth Regional Police

Police Forces
 D. Larson
 P.O. Box 1060, Stn. A. L8N 4C1
 522-4925 Fax: 522-6958

Hamilton-Wentworth Roman Catholic

Separate School Board
 Schools-Academic-Elementary-Secondary
 & Adult Education
 Pat Brennan
 Peter Burns
 Steve Simon
 90 Mulberry St. L8N 3R9
 525-2930 Fax: 525-1724

Hamilton-Wentworth STAC

Training Advisory Council
 Linda Moore, Exec. Dir.
 520-120 King St. W. L8P 4V2
 528-0545

Hamilton Wire Products, Ltd.

Spring - Coil, Flat, Etc. - Dists & Mfrs
 E. P. Harrison, Pres.
 A. V. Harrison, Vice Pres.
 P.O. Box 2444 L8L 7X2
 549-3525 Fax: 549-5548

Hamilton Yellow Cab

Taxicabs
 Martha Ferguson
 430 Cannon St. E. L8L 2C8
 522-3539 Fax: 522-9664

John Hannam, CLU

Individuals
 John Hannam
 200 James St. S. L8P 3A9
 525-4550 Fax: 528-6268

Hanscomb Consultants Inc.

Surveyors - Quantity
 Alistair Simpson
 32 James St. S. L8P 2Y1
 525-5926 Fax: 525-7955

Harbourview Business Computers

Computers
 Alan Steer
 605 James St. N. 2nd Fl. L8L 1J9
 529-1804

Hares, B. G.

Individuals
 B. G. Hares
 100 King St. W. 9th Floor L8P 1A2
 527-2946

Harris, D. A.

Retired Members
 D. A. Harris
 23 Nolan Trail L9B 1T8
 388-0116

Harrison, D. C. & Associates Ltd.

Human Resource Consultants
 D. C. Harrison, Pres.
 32 James St. S. L8P 2Y1
 527-1071

Hearing Aid Dealers Supply (1981) Ltd./

Hadsco Clinic
 Hearing Aids
 L. G. Hand, Pres.
 202-688 Queensdale Ave. E. L8V 1M1
 389-9136

Hearing Institute (394924 Ont. Ltd.)

Hearing Aids
 William Tindale, Pres.
 39 Charlton Ave. E. L8N 1Y3
 523-7943

Dennis Heming Travel

Travel Agencies
 Wendy Wright, Mgr.
 150 James St. S. L8P 3A2
 523-6500

Richard Heming

Individuals
 Richard Heming
 408 Aberdeen Ave. L8P 2R5
 521-0174

Hendershot Research Consultants

Marketing Research & Analysis
 Joan Hendershot, Consultant
 53 Kipling Rd. L8S 3X4
 528-6523

Henkel Canada Ltd.

Chemicals
 Paul S. Allen, Pres. & Gen. Mgr.
 John Foglietta, Treasurer
 M.P.O. Box 784 L8N 3M8
 525-4660 Fax: 522-2434

Hershey Canada Inc./Life Savers Plant

Candy & Confectionery - Whol & Mfrs
 J. F. Earls
 K. G. Marlin
 100 Cumberland Ave. L8M 1Z1
 526-7506 Fax: 526-8771

Steve Hill

Individuals
 Steve Hill
 102-370 York Blvd. L8R 3L1
 523-4155

Hill Television and Radio Limited

Appliances
 TV Systems Closed Circuit
 Video Productions
 Lois A. Hill, Pres.
 351 Main St. E. L8N 1J4
 528-7515 Fax: 522-3528

Hillcrest Catering Services

Catering
 Ron Ciancone
 548 Old Dundas Rd.
 Ancaster L9G 3J4
 387-3211/648-1827 Fax: 574-2390

Hillebrand Estates Winery

Wineries
 Lou Campanella, Store Mgr.
 54 Queen St. S. Unit 4 L8P 3R5
 528-8008

Mary Hill's Interiors

Interior Design
 Mary Farrugia
 84 Indian Crescent
 Hamilton, Ontario L8V 4X5
 387-2086

W. V. Hilson & Associates Inc.

Consultants - Workers' Compensation
 William Hilson, Pres.
 103 Britten Close L9C 4K1
 387-6561

Holiday Inn Of Hamilton

Hotels
 Tony Miele
 Diane Morris
 150 King St. E. L8N 1B2
 528-3451 Fax: 522-2281

Holka Management Limited

Property Management
 Karl Heeb, Pres.
 533 Main St. E. L8M 1H9
 523-4507

Hopkins, A. C.

Retired Members
 A. C. Hopkins
 1403-75 Queen St. N. L8R 3J3
 523-1903

Hospitality Employment Program

Employment Training
 Jacqueline Sicurella, Project Mgr.
 213-75 MacNab St. S. L8P 3C1
 521-9993

Hryczynski, John

Individuals
 John Hryczynski
 102-370 York Blvd. L8R 3L1
 523-4155 Fax: 523-7004

Hugel, Leonard M.

Architects
 L. M. Hugel
 Box 127 M.P.O.
 Burlington L7R 3X8
 639-3607 Fax: 639-8408

Barry B. Humphreys & Associates Inc.

Real Estate Appraisers, Brokers and
 Property Managers
 Barry B. Humphreys, Pres.
 1014-105 Main St. E. L8N 1G6
 529-6530 Fax: 529-9650

Hydro-Flex Inc.

Hose - Flexible Metal & Teflon
 Morris Gold
 1354 Sandhill Drive
 Ancaster L9G 4G4
 648-9999 Fax: 648-7038

IBM Canada Ltd.

Information Systems Marketing
K Hamilton-Smith
120 King St W (P.O. Box 2055, Stn. A)
L8N 3A9
326-3112 Fax 526-3623

I D Development Contractors

Interior Design
Roger Ruffell
49-10 Angus Road L8K 6K3
578-5700 Fax 578-0092

I.W. & S. Ferrous Ltd.

Scrap Metals
C Waxman
W Branch
P.O. Box 3460 Stn C L8H 7M8
544-3612

Ideal Furniture, Ltd.

Developer
M Wasserman, Pres
224 King St E L8N 1B5
527-6601

Impressive Printing

Printers
Randy Martin, Pres
78 Vine St L8R 2A9
528-7365

Inch, Easterbrook & Shaker

Lawyers
E A Shaker
R Broadfoot
P Cannon
E Holt
B L Paul
L Rafferty
M Valente
1 King St W L8P 1A4
525-4481 Fax 525-0031

Income Trust Co.

Trust Companies
B Walman, Chairman
181 Main St W L8P 4S1
528-9811 Fax 528-9816

Industrial Accident Prevention Association

Associations W McMahon
406A-760 Brant St
Burlington L7R 4B8
637-5286 Fax 333-9080

Industrial Disposal Hamilton/div. of (WMI)**Waste Management of Canada, Inc.**

Refuse Hauling
Paul McLister, Gen Mgr
407 McNeilly Rd
Fruitland L0R 1L0
643-1201 Fax 643-1204

Industrial Hose and Hydraulics Ltd.

Industrial Distribution
K Kyle
37 Morley St L8H 7J3
547-5543

Industry-Education Council

Educational Services - Non-Profit
R G Philip, Exec Dir
P.O. Box 745, Stn A L8N 3M8
529-4483

Ingeborg Source Marketing Inc.

Corporate Giftware
Evelyn Cruikshank, Pres
4380 Adrian Ave
Burlington L7L 1R6
Fax 368-0677

Innes, D. L. Real Estate Inc.

Real Estate Brokers
Geoff Walker, Pres
193 James St S L8P 3A8
527-6760

Innovus Inc.

Research Consultants
Robert Hewson, Gen Mgr
204-200 James St S L8P 3A9
529-8117 Fax 572-9586

Instatel Communications

Telephone Interconnect Companies
David Hill
605 James St N L8L 1J9
529-2444

Insty-Prints

Printers
John Tkach, Pres
505 King St W L8P 1B9
528-5222

Inter-Haematol Inc.

Medical Diagnostics
Andrew Cerskus, Ph.D.
430 York Blvd L8R 3K8
521-8701 Fax 572-9464

Intermec Systems Corp.

Manufacturer - Bar Code Data Collection
Equipment
William Bissett
Douglas McVeigh
7065 Tranmere Dr Unit 3
Mississauga L5S 1M2
673-9333

Intermetco Limited

Metals
H K Brown, Vice Pres & Gen Mgr - Metals
Recycling Div
C Coughlan, Vice Pres & Gen Mgr - Pipe
Div
E Fraser, Corp Controller
Alex Hailey
Charles MacIain
Jim McMillan
Doris Mair, Corp Sec
June Oliver
Lorry Scheinder
P.O. Box 70 L8N 3B4
522 5252

Investors Group Ltd.

Financial Planning - Personal
Delrose Archer
Tim Tufford
310-25 Main St W L8P 1H1
529-7165

Isbister Restoration Malcolm Isbister & Co. Ltd.

Exterior Building Restoration
Malcolm Isbister, Pres
341 Park St W
Dundas L9H 1Z3
628-6377 Fax 628-6378

Istec Inc.

Manufacturer - Stabilized Camera Systems
Mark Chamberlain, Pres
C James Cooper, Exec Vice-Pres
1810 Hwy #6, North L9J 1H2
529-5132 Fax 529-5311

J-Flo Sales Inc.

Filtration & Lubrication
J Cserenyak, Pres
P.O. Box 9041
Stoney Creek L8G 3X7
560-7300 Fax 560-7300

J I Case

Agricultural Products
G Maga, Plt Comptroller
P Mitcham, Plant Mgr
M Schumacher, Mgr Human Resources
F Tuddenham, Mgr Mfg
450 Sherman Ave N (P.O. Box 2083)
L8N 4C4
545-3100 Fax 548-3675

Jackson Square

Property Management
Johnson Mktg. Dir
Emile Mashael
F McCutcheon, Mgr
J D Thompson
370-120 King St W L8P 4V2
522-3501 Fax 522-6193

Janitorial Development (Hamilton) Co. Ltd.

Janitor Service - Office Cleaning
Specialists
H Malcolmson
S Malcolmson
350 Kenilworth Ave N L8H 4T3
545-5875

Jaskula, Sherk, Flaherty & Weston

Lawyers
Christopher Sherk
302-135 James St S L8P 2Z6
522-6193

Jean's Flower Shop

Florists - Retail
Bill Dalton
509 Upper Wellington L9A 3P6
383-2116 Fax 383-1353

Jan Jennings

Individuals
Jan Jennings
9778 Dickenson Road
Mount Hope L0R 1W0

Jennings Insurance Ltd.

Insurance Brokers
Stephen S. Medley, Pres
47 James St S (P.O. Box 908) L8N 3P6
527-1121 Fax 572-7030

Jerry's Man Shop

Men's Clothing & Furnishings - Retail
Bernard Sherman, Part
155 James St N L8R 2K9
527-7844

Job-Born Employment Agency Inc.

Employment Service
Mary Ann Gibson
208-41 King William St L8R 1A2
529-6630 Fax 529-3135

Jocelyn Roof Consultants Inc.

Roofing Consulting Services
Robert Jocelyn, Pres
P.O. Box 1066 L8N 3R4
577-0777

Peter Johnson

Individuals
Peter Johnson
711 Concession St L8V 1C3
389-4411

Johnston & Peart

Lawyers
Robert S Johnston, O.C.
20 Hughson St S L8N 2A1
527-4521 Fax 527-0447

Johnson Business Academy Ltd.

Schools - Private
John Noronha, Pres
1033 Main St W L8S 1B7
523-4494

Jones, J.R. (Jack)

Individuals
J.R. (Jack) Jones
128 Laurier Ave L9C 2S6
387-2114

Jong Park Institute of Tae Kwon-Do

Fitness and Self-Defense Instruction
Carl Blackwood
180 James St S L8P 4V1
522-7233

Journey's End Motel

Hotels
Jennifer Swain
183 Centennial Parkway N L8E 1H8
560-4500

Joymarmon Management Inc.

Property Management
Joyce Monaghan, Pres
Harold Ezzioka
108-400 East 42nd St L8T 4B1
385-1405 Fax 385-1530

Joymarmon Properties Inc.

Real Estate Developers
Marcel D. Mongeon
108-400 East 42nd St L8T 4B1
385-1405 Fax 385-1530

Jubilee Consultant Services Hamilton

Non-Profit Housing Management
Rev Gary H. Quant, C.E.O.
104-350 King St E L8N 3Y3
527-1900 Fax 527-7544

Junior Achievement of Hamilton Wentworth

Youth Organizations & Centres
Carol Houslander, Exec Dir
48 Ferguson Ave S L8N 2M5
525-5343

K

KAF Management Services Inc.

Management Consultants
Kathy Francescutti
3425-202 Harvester Rd
Burlington L7N 3N1
632-5712 Fax 333-3256

Keegan Fork Lift Services Inc.

Industrial Trucks - Fork Lift Repair Service
R A Keegan, Pres
220 Hempstead Dr Unit 1 L8W 2E8
387-3434

Kelley Advertising Inc.

Advertising Agency
B A Chadwick, Chief Exec Off
R L Hodgson, Sr Vice Pres
Phyllis Montgomery (Mrs.), Chief Financial
Off
Park Place
1 Hughson St N (P.O. Box 2250) L8N 3E5
525-3610 Fax 525-3718

Alec Kelly Limited

Real Estate Developers
Alec Kelly, Pres
905-20 Hughson St S L8N 2A1
529-1442

Kelly Services Limited

Employment Contractors - Temporary
Help
Mary MacDonald
Susanne Scheurwater
4 Hughson St S L8N 3Z1
525 9420

Kemp, James Construction Ltd.

Construction
Tom G Kemp, Estimator
P.O. Box 3520, Stn C L8H 1M9
547-7715 Fax 544-0651

Kenney, C.R. Custom Brokers

Custom House Brokers
A P Andrews, Partner
211 400 Grays Rd L8E 3J6
560 2922 Fax 578-7737

Kent Tile & Marble Co., Ltd.

Tile Marble Terrazzo Contractors
John Wood, Pres & Gen Mgr
778 King St E L8M 1A6
527-1387

Kenton Brokers Ltd

Insurance Brokers
John Worsell
501-20 Hughson St S L8N 2A1
522-4645

Kenyon, Lorne

Individuals
Lorne Kenyon
76 East 26th St L8V 3C4
385-4131

J

Albert Kergl Ltd. (Holiday & Everfresh

1000-105 Main St. E. L8N 1G6
522-1304 Fax 528-9922

Keymaster Lock Safe Inc.

1000-105 Main St. E. L8N 1G6
522-1304 Fax 528-9922

King Entertainment

Entertainment
Ellen Budge
46 Wentworth St. S. Unit 1 L8N 2Y5
521-8784 Fax 521-1771

William E. Kosar, Barrister & Solicitor

Lawyers
William E. Kosar
3800-100 Main St. E. L8N 3W6
524-0011 Fax 524-1879

Kronas Realty

Investments & Developments
B. Kronas, Pres.
207-460 Brant St.
Burlington L7R 4B6
333-4744 Fax 333-1250

L

Labatt's Ontario Breweries

Brewers
Michael Butts
4-952 Queenston Rd.
Stoney Creek L8G 1B7
662-4553 Fax 664-3700

Labrosse Insurance

Insurance Agents & Brokers
P. Labrosse
310-155 James St. S. L8P 3A4
528-1428

Lake Shore Sand Company

Foundry Equipment & Supplies
Roger Perkins
P.O. Box 3125, Stn. C. L8H 7K6
547-3571

Langley, George D.

Retired Members
George D. Langley
1803-2180 Marine Drive
Oakville L6L 5V2

Langley Parisian Limited

Uniforms
Laundries
J. Edward Adamson
12 Walnut St. S. L8N 2K7
522-4651

Langs, James R.

3 Members

Don Lavery

Retired Members
Don Lavery
105 Macassa Ave. L8V 2B1
383-4342

P. Lawson Travel

Travel Agencies
Hedra, M. J.
1000-105 Main St. E. L8N 1G6
522-1304 Fax 528-9922

Lax, Samuel Enterprises

Investments & Developments
Samuel Lax
1000-105 Main St. E. L8N 1G6
522-1304 Fax 528-9922

Lax Iron and Steel Limited

Iron Steel & Metals
Sheridan Lax
80 Brant St. L8L 4C8
528-7945 Fax 528-5304

Lazier, Hickey, Langs, O'Neal

Lawyers
K. Dore
T. Hickey
S. Stephenson
P. Sullivan
P.O. Box 248 L8N 3C8
525-3652

Lees & Lees

Lawyers
G. W. Hutton
2225-25 Main St. W. L8P 1H1
523-7830 Fax 523-4677

Richard Leppert

Individuals
Richard Leppert
9 Dundurn St. N. L8R 3C8

Levy & Pedersen

Accountants - Chartered
Louis S. Levy, C.A.
705-135 James St. S. L8P 2Z6
528-0588 Fax 529-3229

Lewis, Samuel

Individuals
Samuel Lewis
206 King St. W. L8P 1A5
528-4289 Fax 523-8988

Lewis, Brown, Scarfone, Ferniough, Brown

Barristers
Robert Scott Brown
E. Wade Ferniough
Milton J. Lewis
Jeff Teal
1050-120 King St. W. L8P 4V2
523-1333 Fax 523-5878

Lezon, Dr. Richard A. P.

Dental Office
Dr. Richard A. P. Lezon
2179 King St. E. L8K 1W8
549-1768

Life Management Centre Ltd.

Outplacement Consulting
Garth Hattersley
92 King St. E. L8N 1A8
523-7424

Light Computer Centre

Computers
Shawn Chamberlin
505 King St. W. L8P 1B9
524-1972

Lilo Products

Paper Products and Sanitation Supplies
L. F. MacIain
P.O. Box 450 Stn. B. L8L 8E3
527-4303 Fax 527-5503

Lime Ridge Mall

Shopping Centres
Glen McMillan
999 Upper Wentworth St. L9A 4X5
387-4455

Limeridge Hyundai

Automobile Dealership
Roy Yates
1024 Upper Wentworth L9A 4V9
575-9577

Littlewood, Roy

Retired Members
Roy Littlewood
665 Gayne Blvd.
Burlington L7T 3W1
637-7403

Livingston, Jordan Furs Ltd.

Furners
J. Livingston
140 King St. E. L8N 1G6
528-1177 Fax 528-1167

Livingston International Inc.

Custom House Brokers
Helen Pursley
405 The West Mall
Etobicoke M9C 5K7
626-2828

Lloyds Bank Canada

Banks
E. C. (Ed) Irving
40 King St. E. L8N 3N3
525-8730 Fax 572-7300

Look N' See Optical

Optician - Dispensing
James McLean
566 Concession Street L8V 1B1
575-3438

Lordly Jones/Div. of Danbury Sales

Office Furniture & Design
Brian O'Neill, Gen. Mgr.
51-53 John St. S. L8N 3A2
528-8537 Fax 522-4424

Lounsbury, J. M.

Retired Members
J. M. Lounsbury
504-1 Young St. L8N 1T8
522-7777 Home 632-3317

Lounsbury Realty Ltd.

Real Estate Brokers
T. J. McKay
Dave Blanchard
171 James St. S. L8P 3A3
528-8541 Fax 522-9727

Lowe, Arsenaull

Barristers & Solicitors
J. F. Arsenaull, Q.C.
20 Hughson St. S. L8N 1Z8
527-1551

Lowry, John

Retired Members
John W. Lowry
62 Pleasant Ave. L9C 4M7

Lowry, Leslie P.

Retired Members
Leslie P. Lowry
31 Hwy 8
Dundas L9H 4T9

Loyalist Insurance Company, The

Insurance Companies - General
Bruce Magwood, C.A., Vice-Pres. - Finance
1 James St. S. (P.O. Box 308) L8N 3C8
525-1812 Fax 528-6799

Lugowy, Dennis A.

Accountants - Chartered
Dennis Lugowy
100-149 Main St. E. L8N 1G4
522-4977

M

M & J Electric Ltd.

Contractors - Electrical
James R. Malkovich, Vice. Pres.
1251 Northside Road
Burlington L7M 1H7
332-8800 Fax 332-7144

MacDonald Marine Services

Marine Sales & Service
J. A. MacDonald, Pres.
P.O. Box 184, Stn. B. L8L 7V7
523-5434

MacGillivray, Mildred

Individuals
Mildred MacGillivray
43 Delaware Ave. L8M 1T5
527-1313

MacIntyre, Don Electric Ltd.

Electric Contractors
Don MacIntyre
232 Caroline St. S. L8P 3L4
522-9025

MacKay, Rev. A. Lorne

Retired Members
Reverend A. Lorne MacKay
1202-75 Bold St. L8P 1T7

MacKay, MacKay & Peters Limited

Surveyors - Land
J. D. Peters
606-20 Hughson St. S. L8N 2A1
526-7471

Maclean Hunter Cable TV

Cable Television Systems
W. Tolton, Gen. Mgr.
105-135 James St. S. L8P 4V7
522-0123

Maclean Hunter Paging

Paging
Edward Baxter
273 Queenston Rd. L8K 1G9
549-8900

MacLennan, D. R. Co. Ltd.

Manufacturers' Agent
D. MacLennan, Pres.
1036 King St. W. L8S 1L5
529-4131 Fax 529-6781

Magic Pantry Foods

Food Manufacturer
Mark de Naray, Pres.
Don McKay, Controller
Anthony Cericola, Plant Mgr.
Bill Benson, Vice Pres. Sales
26 Burford Rd. L8E 3C7
561-5322 Fax 561-8185

Main Newson Ltd.

Insurance Brokers
I. M. Newson
135 James St. S. L8P 2Z6
527-9153

Mander & Stein Insurance Brokers

Insurance Agents & Brokers
David Mander
1010-105 Main St. E. L8N 1G6
528-7927 Fax 521-9611

Manson, Sam. Ltd.

Sporting Goods - Retail
D. B. Tydd
22-24 Wilson Street L8R 1C5
527-1537 Fax 527-9022

Manufacturers Life Insurance Co., The

Insurance Companies - Life
Rod Millard, CLU
Doug Vanderburgh
Paul Whitwell
650-110 King St. W. L8P 4S6
522-1194

Maple Leaf Roofing Co. Ltd.

Roofing Contracting Services
L. Boyak
124 Wellington St. N. L8R 1N3
529-4900

Markey-Dermody Funeral Home

Funeral Directors
Christopher Markey
1774 King St. E. L8K 1V7
547-1121

Marlatt, J. B. Funeral Home (1985) Ltd.

Funeral Directors
William Hockney
615 Main St. E. L8M 1J4
528-6303

Marlin Travel Group

Travel Agencies
Anne Simms (Jackson Square)
Dianne Carnegie (Lime Ridge Mall)
2 King St. W. L8P 1A1
523-8000

Maro Promotions

Promotions
George Patios
192 Darlington Dr L9C 2M5
575-0656

Judy Marsales Real Estate Ltd.

Real Estate Company
Judy Marsales
986 King St W L8S 1L1
522-3300 Fax 522-8985

Terry Martel Real Estate

Real Estate Company
David Hoffman Sls Rep
3070 Mainway Dr #1
Burlington L7M 1A1
332-6601

Martin & Martin

Lawyers
Cheryl Robertson
4 Hughson St S
(P.O. Box 970, Stn A) L8N 3P9
528-5936 Fax 523-4144

Martin's Steakhouse & Seafood

Restaurants
Sam Sutter
946 Barton St E L8L 3C5
549-8829

Martin-Stewart Contracting Ltd.

Contractors - General
R. F. Martin, Pres & Gen Mgr
P.O. Box 204 L8N 3A2
527-4419 Fax 527-7669

Mayhew, Rose

Individuals
Rose Mayhew
589 Rymal Rd W L9B 1B7
387-4055

Mayo, John

Individuals
John Mayo
4 Cameron St
Ancaster L9C 2L3

McBee Systems of Canada

Accounting Systems
Doug Campbell
455 Barton St
Stoney Creek L8E 2L7
561-9199

The McCaw Group Inc.

Real Estate Brokers and Developers
Douglas McCaw
Rob Johnstone
101-135 James St S L8P 2Z6
523-7627 Fax 523-7640

McCusker Flower & Gift Shop

Florists - Retail
Anna McCusker
101-100 Main St E L8N 3W4
528-7821

McDowall Associates

Human Resource Consultants
Robert McDowall, Pres
410 North Service Rd
Oakville L6H 5R2
338-9700 Fax 338-9716

McEdwards, J. A. Insurance Brokers Ltd.

Insurance Brokers
J McEdwards
145 John St S L8N 2C3
529-8154 Fax 529-8144

McKerracher, G. W.

Retired Members
G W McKerracher
404 Pomona Ave
Burlington L7N 1T5

Ross McLeod

Individuals
Ross McLeod
1200-100 King St W L8N 4B7
522-1381

McMaster Students Union

Associations
Stephen Longo, Pres
1280 Main St W (217 Hamilton Hall)
L8S 4K1
528-9887 Fax 529-3208

McMaster University

Schools - Academic - Colleges & Universities
Dr A. A. Lee, Pres & Vice Chancellor
Dr Luke Chan, Assoc. Dean, Ext. Affairs
Fac. of Bus.
S Cornforth, Dir. External Comm.
J P Evans, Assoc. Vice Pres., University Serv.
J Gowland, Mgr. Conference Serv.
A Heidebrecht, Provost & Vice Pres. (Academic)
M E. Keyes, Prof., School of Phys. Ed.
S Reid, Dir. of Dev. (Alumni & Spec. Groups)
V Reid, Career Counsellor
L Shannik, Ass't Vice Pres. Fin.
M Sproule-Jones, Prof. Political Science
M Spears, Exec. Dir. of Dev. & Public Relations
R Trull, Dir. of Alumni Advancement
W Truscott, Dean, Fac. of Bus.
1280 Main St W L8S 4L8
525-9140

McNairn, R. H. & Co.

Insurance Brokers
R H McNairn
601-20 Hughson St S L8N 2A1
522-4542

McPeak Communications

Public Relations Consultants
Jim McPeak
37 Sparrow Court L9A 4Z7
383-8391

Mechanical & Electrical Contractors Association of Hamilton

Association
Web MacIsaac
100-370 York Blvd L8P 3L1
522-5220

Medcos Courier (Canada) Ltd.

Couriers
Daniel Hershkowitz, Pres
P.O. Box 801, Stn A L8N 3M8
575-5000

Mediacom Inc.

Advertising - Outdoor
Albert Brinton
Ron Coburn
S4 B2-505 Kenora Ave L8E 3P2
560-5511 Fax 561-1373

Medical Personnel Pool

Nursing Services
Tom Dixon, Pres
447 Main St E L8N 1K1
525-9492 Fax 525-2358

Meeks, Dr. J. R.

Individuals
Dr J R Meeks
88 Maplewood Ave L8M 1W9
549-6525 ext 240

Merrill Lynch Canada Inc.

Investment Dealers
A Fairrie
E Carrol
R C Cryslar
1140-120 King St W L8P 4V2
526-0340 Fax 526-1071

Metal Recovery Industries Inc.

Recycling of Tinplate Scrap & Waste
Management Hazardous Wastes
Dr Wm A Morgan, Pres
Joseph Julian, Cont.
670 Strathearn Ave N L8H 7N7
549-9894 Fax 547-1998

Metropolitan Hamilton Real Estate Board

Associations
Karan Mechar, Exec. Officer
194 James St S L8P 3A7
529-8101 Fax 529-4349

Micron Ltd.

Automated Control Systems
Wm T. McBride
P.O. Box 4398, Stn D L8V 4L8
575-7300

Midland Doherty Ltd.

Investment Dealers
Stock Brokers
Nizar Esmail
Ted Russon
360-120 King St W L8P 4V2
528-2001 Fax 529-3523

Millar, G. B.

Retired Members
G B Millar
600-49 Robinson St L8P 1Y7
572-7915

Milli Ltd.

Women's Apparel - Retail
A H Gould, Sec. & Treas.
310 Main St W L8P 1J8
527-1531 Fax 527-3624

Mills Light House/Metal Industries Limited

Lighting Fixtures
Harry Mills, Gen. Mgr.
280 Ashley Street L8L 7W1
523-5133 Fax 523-5136

Mission Services of Hamilton

Workshop - Rehabilitation
Rev Martin H. Boughan, Exec. Dir.
Alan Adams, Ass't Exec. Dir.
P.O. Box 368, Stn A L8N 3C8
528-4211

Mitchell & Associates

Investigations - Private
Ken Mitchell, Pres.
301-17 Queen St S L8P 3R4
525-6232

MLH - A Inc./K. G. Brown Associates Ltd.

Actuaries
D M Gow
L J A Hudon
K Morrallee
1 Hughson St N L8R 3L5
522-8884 Fax 522-7653

Moffat Kinoshita Associates Incorporated

Architects
D O Moffat
D R Denton
21 Hunter St E L8N 1M2
523-8677

Mohawk College of Applied Arts & Technology

Schools - Academic - Colleges & Universities
K McIntyre, Pres.
A Whitworth, Vice Pres., Finance & Resources
A J Tapajna, Dir. of College Planning
D Dean, Dean, Continuing Education
E Swanborough (Mrs.), Dir. Comm. Relations
J A Weber, Dean, Contract Training Serv.
S Bantoft, Dir. Human Resources
B Belbeck, Dir. Dev. & Alumni Relations
D Glover, Dir. Consumer Serv.
R Court, Dir. Physical Resources
K Nixon, Dean, Skills Dev.
H Bastel, Dean, Eng. & Health Tech.
G Lueddeke, Dir. Educational Research & Dev.
P Byrne, Vice Pres., Academic
C Haddad, Vice Pres., Student Serv.
135 Fennell Ave W (P.O. Box 2034)
L8N 3T2
575-1212 Fax 575-2313

Molson Ontario Breweries Limited

Brewers
Chuck E. Seager
350 King St E L8N 3Y3
528-4422

Montgomery Superstations Ltd.

Service Stations - Gasoline & Oil
J H Montgomery
564 Barton St E L8L 2Z3
523-5775

Montreal Trust Co.

Mortgage Lenders
Brian Cook, Mgr.
1200-25 Main St W L8P 1H1
522-2830 Fax 522-1557

Moore and Davis Limited

Insurance Brokers
David G. Moore, A.I.I.C.
806-20 Hughson St S
(P.O. Box 925, Stn A) L8N 3P9
522-3533 Fax 522-6508

Monson, Brian

Individuals
Brian Monson
2121-25 Main St W L8P 1H1
528-8311

Morns & Son Ltd.

Insurance Brokers
James Morris, Mgr.
Kenneth Morris
201-32 James St S L8P 2Y1
527-3831

Morrison Engineering and Contracting Limited

Construction Services & Steel Erection
Contractors - Electrical
Contractors - Mechanical
Craig Dickson
P.O. Box 544 L8N 3K7
549-4604 Fax 549-0542

Max Morrow

Retired Members
Max Morrow
35 Engfield Ave L8T 2L3
383-6877

Morton, D. Gordon F.

Individuals
D. Gordon F. Morton, Q.C.
500-20 Jackson St W L8P 1L2
522-9261 364-6700 Fax 527-6286

Motorola Limited

Communications
Lloyd Bennett
Glenn Nicol
45 Burford Rd L8H 3C6
561-5441

Mount Hamilton Banquet Centre

Banquets
Ursula Borda, Dir. of Corp. Sls.
620A Upper James St L9C 2Z1
385-4755

Mountain Auto Body

Automobile Body & Mechanical Repairs
Edward Cummings, Pres.
P.O. Box 6087, Stn F L9C 5S2
388-6014 Fax 388-7334

Mountain Cablevision Ltd.

Cable Television Systems
Owen Boris
141 Hester St L9A 2N9
389-1347

Mouriopoulos, Alexander

Lawyers
Alexander Mouriopoulos
6000-1 Hughson St N L8R 3L7
528-0306 Fax 528-6616

Muir, D. W.

Retired Members
D W Muir
138 Empress Avenue L9A 1M3

Munro, Charlie

Retired Members
Charlie Munro
9 Postans Path
Ancaster L9G 3P8

Munro Metal Products Ltd.

Heating, Cooling & Venting Contractors
Supplies
L M Rayworth, Pres.
Peter N. Cauchi, Controller
P.O. Box 406, Stn B L8L 7W2
525-2137 Fax 525-3054

Murphy, Glenn

Glenn Murphy
78 North Oval L85
529-5321

Murray, Alec Real Estate Co. Ltd.

Real Estate Brokers
Alec Murray Pres
J Bolegoh
G J Maloney
P Pattison
E Phinney
393 King St W L8P 1B5
529-5321

Murray Hydronics Ltd.

Pumps & Equipment - Industrial Supplier
Alex Murray
Raymond J Murray
178 Mary St L8N 3A2
5-7344 Fax 525-1526

Robert Murray

Retired Members
Robert Murray
P.O. Box 7231
Ancaster L9G 3N6
648-2773

N

Nakamura, George T.

Individuals
George T Nakamura
4104-100 Main St. E L8N 3W6
527-5545 Fax 527-0778

Narco Canada, Div of North American Refractories Co.

Refractories
T. C. Davis, Gen Mgr
P.O. Box 40
Caledonia N0A 1A0
765-4404 Fax 765-3645

National Bank of Canada

Banks
Graham T. Parsons, Sr. Mgr, Comm. Lending Centre
Ann Marie Cutaia
930-100 King St. W L8P 1A2
524-2473

National Co-operative Education Centre

Education Services - Non-Profit
Jim O'Connor, Exec Dir
295 Fennell Ave. W. L9C 5R7
575-2351

National Painting & Decorating (Hamilton) Ltd.

Painting Contractors
Elmer Farkas, Pres
Frank Hruska, Vice Pres & Gen. Mgr
801 King St W. L8S 1K2
527-7533

National Paper Goods

Envelopes - Mfrs & Whol
Holton Pres

National Refractory Limited Aggregate Producers (Blast Furnace Slag)

Aggregate Producers (Blast Furnace Slag)
K W Spencer, Pres
R B Agnew Sec-Treas
139 Windermere Rd L8H 3Y2
547-2133 Fax 545-3308

National Steel Car Limited

Manufacturer of Railroad and Industrial

Joe Chairman & CEO
an Haideren, Vice Pres. - Operations
David Sr. Vice Pres
450 L8N 3J4
547-2133 Fax 545-3308

National Baking Ltd.

Bakers - Retail
Vice Pres
Upper Sherman L8V 3M2
526-1200 Fax 526-7509

National Trust Co.

Trust Companies
D Cadwell
W E Dewsnap
R H Johnston
F Tarsitano
G Pyle
120 King St W (P.O. Box 2290) L8N 3B5
526-1200 Fax 526-7509

Navistar International Corp.

Manufacturer - Trucks
Larry Clement Pres
J E Taylor Mgr., Corp. Ins
H Ross Yeomans, Vice Pres. & Cont
120 King St. W. (P.O. Box 2020) L8N 3S5
528-7700 Fax 526-3057

Dennis E. Needham

Accountants - Chartered
D E Needham
1051 Main St. E L8M 1N5
545-0231

Nesbitt Thomson Deacon

Investment Dealers
Michael McPhillips
950-120 King St. W. L8P 4V2
527-4711

New Concept Temporary Staff Services Limited

Employment Contractors - Temporary Help
George Lawrence, Pres
P.O. Box 2464, Stn. B
St Catharines L2M 7M8
934-2530 or 521-6364

New Style Gardening Ltd.

Landscaping
Walter Rickl
R.R. #2 L8N 2Z7
689-8212

Niagara Paint & Chemical Co., Ltd.

Manufacturer - Industrial & Maintenance Coatings
G O'Reilly, Pres
P.O. Box 402, Stn. B L8L 7W4
522-4604 Fax 572-6177

Niagara Television, Ltd. (CHCH-TV)

Television Stations & Broadcasting Companies
Video Productions
D. Elphick, Direct Sales Mgr
N MacLean, Vice-Pres. Finance
R. McGuire, Vice Pres. & Gen Mgr
R. Brignell, Mgr. Promotion & Pub Rel
P.O. Box 2230, Stn. A L8N 3A6
522-1101 Fax: 523-8011

Niagara Valve & Fittings Ltd.

Valves & Fittings
F L Greaves
174 Parkdale Ave. N. L8H 5X2
544-4654 Fax 544-7745

Nolan, Nolan, McLean & Associates

Lawyers
John Hunt Nolan
300-20 Jackson St W L8P 1L2
522-9261 Fax 527-6286

Mary Jill North

Individuals
Mary Jill North
66 Summercrest Dr Unit 7 L8K 6M6
578-2256

North American Life Assurance Co.

Insurance Companies
D S Hilborn
2000-25 Main St. W. L8P 1H1
522-9274 Fax 528-4484

Norwood, Thomas C. Sales Inc.

Natural Waxes
T. C. Norwood
P.O. Box 7006
Oakville L6J 6L5
827-9299

O

O'Brien Installations Ltd.

Crane Mfg
Hugh O'Brien
Mick Madderson
George Gergovich
P.O. Box 9218
Stoney Creek L8G 3X9
662-4979

OEB International Public Relations/Public Affairs

Management Consultants
Public Relations Consultants
Tim Tempest Vice-Pres
711-20 Hughson St. S L8N 2A1
529-0151 Fax 529 0981

Off-Site Resources Inc.

Employee Assistance
Marion Fabich, Pres
903-105 Main St. E L8N 1G6
522-9044

The Office Experts

Facsimile Sales
Ernest Romain, Pres
135 James St. S L8P 2Z6
527-5035 Fax: 527-7876

Okon Construction Ltd.

General Contractors
Brian Ulrich
530 Seaman St
Stoney Creek L8E 3X7
578-1646 Fax 662-4149

Charles Oliver

Retired Members
Charles Oliver
P.O. Box 5130 L8S 4L3
526-9568

Olsten Temporary Services

Employment Contractors - Temporary Help
J. E. Webb, Pres
20 Hughson St. S L8N 2A1
523-4357

Olynyk King & Duda Advertising Inc.

Advertising Agency
Leonard Olynyk
477 Main St. E. L8N 1K1
525-8437

101 Hunter Street East Inc.

Fireplaces
Jane Tuttle, Pres
3245 Harvester Rd
Burlington L7L 5M3
639-1391

Ontario Auto & Truck Collision

Automobile Body & Mechanical Repairs
Vicki Johnson
Debra Wilson
322 Gage Ave N L8L 7A7
549-4602

Ontario Development Corporation

Financing
Jake Sugden, Consultant
1 James St N L8R 2K3
521-7785

Ontario Ministry of Industry, Trade & Technology

Government - Provincial
D M. Grant, Reg Dir
1 James St. N L8R 2K3
521-7783

Opera Hamilton

Arts Organization
Chris Chihrin
P.O. Box 2080, Stn. A L8N 3Y7
527-7627

Osbaldeston, Bernard (Leasing) Ltd.

Leasing Service
B Osbaldeston, Pres
973 Barton St. E. L8L 3C4
545-6311

O'Sullivan Automotive

Automobile Body & Mechanical Repairs
Terry O'Sullivan, Pres
776 Burlington St. E. L8L 4K3
545-0766

Otis Canada, Inc.

Elevators - Freight & Passenger
G. Baillie, Mgr. Dist. Oper
J. Blais, Dist. Serv. Mgr
7 Keefer Court L8E 4V4
578-6277 Fax 578-7298

Ottawa Street B.I.A.

Associations
Terri Townsend, Mgr
208-329 Ottawa St. N L8H 3Z8
544-5822

P

P & A Plastic & Allied

Building Products
Ross Lewis, Pres
1850 Burlington St. E. L8H 3L4
547-1675 Fax 549-4055

PATH Employment Services

Employment Service
Aznive Mallett
350 Kenilworth Ave. N L8H 4T3
545-3475

PCM & Associates

Convention Services
Flavia St. Clair
3370 South Service Rd
Burlington L7N 3M6
333-4330 Fax 333-3249

P. T. Engineering

Engineers - Consulting
Cor Palmers, Projects Mgr
Nirmal Takhar, Dir. of Eng
229 Locke St. S. L8P 4B8
525-6499

Pacemaker Services Ltd.

Computers
Boris Cetinic, Pres
401 King St. E. L8N 1C4
577-0022

Paikin, M. S.

Retired Members
M S Paikin
402-120 Duke Street L8P 4T1

Paikin, S. G. & Co.

Railroad Cars and Locomotives - Used
Larry Paikin, Pres
70 Frid St (P.O. Box 266) L8N 3C8
573-3888 Fax 578-4996

Paling Inc.

Truck Repairs
B Evans, Gen Mgr
G Evans Jr
D Ashton
560 Parkdale Ave N L8H 5Y8
547-5620 Fax 547-4581

Pannell Kerr MacGillivray
Accountants - Chartered
Bruno K J Bragoli F.C.A. Part
Wm Michael Cashion, C.A. Part
Michael G Collyer F.C.A. Part
Colin Dalingwater C.A. Part
John C Dow C.A. Part
Michael J Hudson C.A. Part
Richard J Kelly C.A. Part
Victor J O'Brien C.P.A.
William B Stephenson, C.A. Part
Muriel E Stewart Mgr
4 Hughson St S (M.P.O. Box 679)
L8N 3M5
523-7732 Fax 572-9333

Parish, A. William
Individuals
A William Parish
95 Burris St L8M 2J6
549-3376

C. C. Parker Consultants Ltd.
Consultants - Engineers
J W Disher Pres & Chmn of the Board
J S R Beck Past Pres & Director
1400 Rymal Rd E L0R 1P0
385-3234 Fax 385-3534

Parkridge Computer Systems Inc.
Computers
Cathy Haley Sls & Mktg Mgr
1226 White Oaks Blvd Unit 3
Oakville L6H 2B9
842-6873

Parnell Foods, (1981) Ltd.
Food Service - Industrial
Bob Zapotochny
141 Brockley Dr L8E 3C4
560-0030

Paron Construction Ltd.
Developer - Design Builders
Lawrence J Paron, Pres
P.O. Box 5220 Stn E L8S 4L3
525-7620

Pasis, Leslie J.
Retired Members
Leslie J Pasis
29 Huxley Ave S L8K 2P5
547-7666

Passport Hamilton
Automobile Dealership
F Richter
1811 Barton St E L8H 2Y7
549-8404

Password Communications Inc.
Paging
Paul Lloyd, Pres
Jim Weisz, Vice Pres
122 Hughson St S L8N 2B2
522-4737 Fax 522-2889

Patterson's Furniture & Interiors (Hamilton) Limited
Furniture Dealers - Retail
H K Patterson Pres
34 Ottawa St N L8H 3Y7
549-2461

Peach Pages (Mosca) Inc.
Advertising - Directory
Angelo Mosca
202-671 Fennell Ave E L8V 1V3
388-6800

Peat Marwick Thorne
Accountants - Chartered
K Allard
F Boutzis
R Chambers
R Gerrard
J Kiewer
J McAuley
P McCann
S J Seneco
D Tait
J Verhaeghe
7000-1 King St W L8P 1A4
522-9256 Fax 522-9360

Peat Marwick Thorne
Accountants - Public
Gary Beveridge
Ted Bossenue
Stephen Brosterston
Joe Broughton
John Buschhausen
Rick Helm
Bruce Horsley
Bob King
Paul Lakin
Ron Legault
Mark Matson
David Montgomery
Kent Roy
850-120 King St W L8P 4V2
523-8200 Fax 523-8362

Pelech, Otto & Powell
Lawyers
J Pelech
149 Main St E L8M 3P6
522-4696 Fax 528-6608

Peninsular Limited
Aircraft Charter Rental Sales & Leasing
Richard G White President
Hamilton Airport
Hangar 2
Mount Hope L0R 1W0
679-4124 24 Hours 388-8402 Fax 679-4626

John Penner
Retired Members
John Penner
34-86 Herkimer St L8P 2G7

The Performance Systems Group
Training & Development
Peter Soderquest
415-700 Dorval Dr
Oakville L6K 3V3
338-0400 Fax 842 1181

Petis Realty Inc.
Real Estate Brokers & Developers
J F Petis Pres
236 King St W L8P 1A9
529-7169 Fax 525-9701

Pettinos, George F. (Canada) Ltd.
Foundry Equipment & Supplies
J V Anderson, Gen Mgr
A J Barnwell Vice Pres
T Slater Sls Mgr
20 Jackson St W
(P.O. Box 906, Stn A) L8N 3P6
528-7027 Fax 528-7096

Phase IV Travel Services Ltd.
Travel Agencies
Maureen Whyte
2 King St W L8P 1A1
528-7800 Fax 528-9283

Philip Enterprises Inc.
Waste Management
Refuse Hauling
Recycling
Allen Fracassi Pres
Patrick Moore
Vic Perron
P.O. Box 423 Stn B L8L 7W2
544-6687 Fax 547-5105

Jerry R. Pier
Retired Members
Jerry R Pier
238 Glen Alton Dr
Burlington L7L 1G9
632-9849

Pigott Construction Ltd.
Contractors - General
P R Pigott Pres
W G Dickinson Vice Pres Fin
R St-Hilaire Mgr Project Accounting &
Audit Serv
R Duld Mgr Ham Div
P.O. Box 309 L8N 3G7
522-1341 Fax 232-9111

Plumb, William T.
Individuals
12 Teal Ave
Stoney Creek L8G 4M8
561-7811

Pocernick Transport Inc.
Transportation
John Pocernick Pres
106 Poltruff Rd S L8K 4A1
561 9294

Pollock, James
Individuals
James Pollock
143 Hester Street L9A 2N9
363-1852

Power Vac Services
Duct Cleaning
Mike Albert
3-766 Burlington St E L8L 4K3
547-8220 Fax 547-8234

The Price Group Inc.
Advertising Agencies & Counsellors
J A Price Pres
28 Rosslyn Ave N L8L 7P2
549-5638

Price Waterhouse
Accountants - Chartered
S R Barnard
E Bentzen
P H Erickson
P Giesen
L A Haley
J P Johnson
J A Price
T T McCaughan
J D Merwin
C W M
L A
G J Van Haren
M Walters
D G Wray
4 Hughson St S L8N 3R1
525-9650 Fax 525-2643

The Printing House
Printers
Reg Freer
111 King St E L8N 1A9
522-4008 Fax 527-8655

Pritchard, J. R.
Retired Members
J R Pritchard
2164 Courtland Dr
Burlington L7R 1R9

The ProCon Group
Employee Benefit Plans - Consultants
Craig A Simpson Pres
1530-25 Main St W L8P 1H1
529-1321

Procter & Gamble Inc.
Manufacturer - Consumer Products
G J Callon Mgr
Peter Cushing Plt Mgr
R E M Dawson Mgr
B Ryan Mgr
J E Thorpe Mgr
1142 Burlington St L8N 3L5
545-1121 Fax 545-1121 ext 390

Proctor & Redfern Limited
Engineers - Consulting
R Tait Vice Pres
201-45 Goderich Rd L8E 4W8
578-3040 Fax 578-4129

Professional Carpet Services Ltd.
Carpet Cleaning
R L McGee
608 Rennie St L8H 3R2
549-8847

Provincial Brake Inc.
Truck & Industrial Friction Materials
R Siganski, Pres
1940 Brampton L8H 3S5
549-4691

Q

Q C International
Babysitters
Corinne Bilcar Pres
32 James St S L8P 2Y1
526 1465 Fax 529 5156

Quality Ready Mix Ltd.
Concrete Products
Ronald Earl
583 Nebo Road
Hannon L0R 1P0
387-2334 Fax 574 3001

Quality Trend Services
Word Processing & Bookkeeping
Beinda Hardt
23 Wexford Ave S L8K 2N5
545-7999

Quick Stamp
Advertising Specialties Calendars
Tony Milsud Pres
8110 Airport Rd E
Mount Hope L0R 1W0
575-9566 Fax 679-6601

R

David Ralph
Individuals
David Ralph
602-105 Main St E L8N 1G6
523-8400

Reaume, F. B.
Individuals
F B Reaume
370 York Blvd L8R 3L1
522-5220 Fax 572-9166

Redeemer College
Schools - Academic - Colleges & Universities
W Smouter Dev Dir
Susan Van Weelden Lecturer in Bus
Ancaster L9G 3N6
648 2131 Fax 648-2266 Ext 450

Regional Municipality of Hamilton-Wentworth
Government - Municipalities Cities & Districts
P Ainsworth
K Anderson
Wm McMillin Carson
J Fardell
S Galbraith
S Ghanem
J Johnston
G Macaluso
C Millar
E Pilon
M Schuster
J Thoms
D Turvey
P.O. Box 910 L8N 3V9
546-4111

Relax Hotels & Resorts
Hotels
Karen Hardcastle Reg Mgr of Oper
950 Walkers Line
Burlington L7N 2G2
639 9290

Reliable Life Insurance Co.
Insurance Companies - Life
A T Chmiel Pres
R A Hine Vice Pres
P.O. Box 557 L8N 3K9
523-5587 Fax 528-4685

MEMBERSHIP ROSTER

Restauronics Services Inc.

Food Services
 L. (Joe) Barth, Br Mgr
 460-110 King St. E. L8E 2J8
 528-8361

Revest Financial Ltd.

Financing
 I. Zucker
 460-110 King St. W. L8P 4S6
 528-8361

Rexcorp Ltd.

Holding Companies
 Lois Scott, Sec. & Treas
 163 Sulphur Springs Rd. (P.O. Box 7350)
 Ancaster L9G 3N6
 648-8166

Richardson Greenshields of Canada Limited

Investment Dealers
 Peter Palmer
 670-110 King St. W. L8P 4S6
 527-6631 Fax 527-2821

J. Ridgway Photography

Photographers - Portrait
 Mary Jo Ridgway, Owner
 1041 Main St. E. L8M 1N5
 549 1744

Rieger Press

Printers
 Paul Prince, Pres
 307 Kenora Ave. L8E 2E3
 561-6551

Rigby Marketing Services Limited

Export Trading Company
 Jane Rigby, Vice Pres
 74 George St. L8P 1C9
 528-3395 Fax 528-4618

Rivercrest Productions Inc.

Printing Brokers
 Ken DuFour, Pres
 P.O. Box 5234, Stn. E. L8S 4L3
 628-4553 Fax 628-4553

ROAR Computer Results

Computers
 Arlene Ferguson, Pres
 Ross Ingrassia, Dir
 203-605 James St. N. L8L 1J9
 528-9280 Fax 528-9349

H. H. Robertson Inc.

Buildings - Metal
 Ronald C. T. Danielsen
 Martin A. Mendes
 100 Jordan A. L8N 3B6
 528-9601

Robertson, Mrs. Thelma

Individuals
 Mrs. Thelma Robertson
 1715-121 Hunter St. W. L8P 1R2
 527-4749

Robinson-Cronk & Hill Insurance Brokers Ltd.

Insurance Brokers
 Sandra Cronk, Pres
 100 West Ave. N. L8L 5B8
 528-9601 Fax 529-7038

1906-90 Duke St. L8P 1X6

Rogers Cable TV

Cable Television Systems
 Larry Pickles
 695 Lawrence Rd. L8K 6P1
 547-2376 Fax 547-5237

S. M. Roscoe Inc.

Architects
 S. M. Roscoe
 701-1 James St. S. L8P 4R5
 523-5991 Fax 572-9555

Ross & McBride

Lawyers
 Gerald Aggus
 D. M. Mann, Q.C.
 Lawrence Rotenberg
 Michael C. Bruder
 1 King St. W. L8N 3P6
 526-9800 Fax 526-0732

Ross' Ladies Wear, Ltd.

Women's Apparel-Retail
 J. Rochweg
 149 King St. E. L8N 1B1
 527-4013

Roto-Pro

Ceiling Cleaning
 J. Nyman
 P.O. Box 7440
 Ancaster L9G 4G4
 648-3782

Rotsaert Dental Lab Ltd.

Dental Labs
 H. Rotsaert
 M. Good
 71 Emerald St. S. L8N 2V4
 527-1422

Royal Bank of Canada

Banks
 Regional Corporate Banking Centre
 John Michaluk, Mgr
 Jim Dalgleish, Mgr, Lending Serv
 Bart Evans, Sr. Acc't Mgr
 Aubrey Lytle, Sr. Acc't Mgr
 Bob McKay, Acc't Mgr
 Independent Business Centre
 Neil Kraemer, Mgr
 Tony Vanderkooy, Sr. Acc't Mgr
 'J' Neysmith, Sr. Acc't Mgr
 Doug Kerr, Sr. Acc't Mgr
 Hamilton Wentworth Area Office
 Gord Appleton, Vice-Pres. & Area Mgr
 Bruce Barch, Mgr, Cust. Serv. & Oper
 Hamilton Private Banking Centre
 Bruce Brown, Mgr
 Bill Jennings, Acc't Mgr
 Caroline Wieler, Acc't Mgr
 1 James St. S. L8P 4R5
 521-2060 Fax 525 4803

Royal Canadian Legion

Associations
 Anne Hayes
 280 King St. W.
 Dundas L9H 1W1
 627-7221

Royal Connaught Hotel

Hotels
 D. Brocker
 M. Costanza
 100 King St. W. L8N 1A8
 521-2060 Fax 525 4803

Royal Insurance Company of Canada

Insurance Companies - General
 A. B. Reynolds
 P.O. Box 2008, Stn. A. L8N 3R8
 528-9821 Fax 529-6899

Royal Oak Dairy

Dairy Products
 C. Legein
 D. Atkinson
 225 East Ave. N. L8L 5J4
 527-2051 Fax 528-9084

Royal Trust Corporation

Trust Companies
 D. Bird
 C. M. Corner
 J. Holden
 S. D. Hoskin
 P. Legato
 100 King St. W. (P.O. Box 980) L8N 3R2
 522-8692 Fax 577-8576

RoyNat Inc.

Financing
 P. F. Smith, Ass't. Vice Pres
 M. Kavanagh
 1400-1 King St. W. L8P 1A4
 525-8315 Fax 525-4546

Russelsteel Inc.

Steel Products
 Ron H. Cork, Br. Mgr
 519 Parkdale L8H 5Y6
 547-7064 Fax 547-8194

S

Sakic Industries Inc.

Glass & Metal Refinishing
 Bosko Sakic
 115 Hemstead Dr. L8N 3W4
 575-7995

Saltfleet Aluminium Foundry Limited

Foundries
 G. Doesborgh
 328 Lake Ave. N. L8E 3A2
 561-0033 Fax 561-6434

The Salvation Army

Charitable Organization
 Major Anthony Barry
 200-340 York Blvd. L8R 3L2
 521-1660

Sampson, Cheryl M.

Individuals
 Cheryl M. Sampson
 168 Jackson St. W. L8P 1L9
 529-5500 Fax 529-0966

Sandco Automotive Ltd.

Manufacturer - Engine Components
 Neil McArthur, Pres
 P.O. Box 170
 Waterdown L0R 2H0
 689-7961

Sandwell Fuels Limited

Oils - Fuel
 Fuels - Cooling - Subcontractor
 D. R. Sandwell
 219 Kensington Ave. L8L 7N6
 544-6648

Sanford Battery Mfg. Ltd.

Batteries - Lead Acid - Mfr
 Ken Beatty, Pres
 470 Beach Road L8H 3K7
 544-4220

Sassoon Jewellery

Jewellers - Retail
 J. Garboushian, Pres
 2 King St. W. L8P 1A1
 528-9749

Saver Direct Mail Advertising Ltd.

Advertising Agency
 Kimberly Jodoin
 P.O. Box 9339
 Stoney Creek L8G 4S1
 545-0005 Fax 545-0297

Schreiber, Bordonaro, Yanover & Nadel

Lawyers
 S. Yanover
 126 Jackson St. E. L8N 1L3
 527-4477

Scotia McLeod Inc.

Investment Dealers
 M. Weaver, Res. Mgr
 310-100 King St. W. L8P 1A2
 523-6530 Fax 523-7181

Scott, James W.

Lawyers
 James W. Scott
 202-1030 Upper James St. S. L9C 6X6
 574-6607 Fax 574-0378

Seaross Corporation Ltd.

Racks - Industrial
 Dennis de Burton Searby
 M. A. Smith
 P.O. Box 190
 Dundas L9H 5G1
 689-5670 Fax 628-4662

Sears Canada Inc.

Department Stores
 P. Cheevers, Store Supt. - Limeridge
 W. Chisholm, Store Mgr - Hamilton Centre
 Mall
 R. Andrews, Store Mgr - Limeridge
 D. A. Young, Store Supt. Hamilton Centre
 Store
 1271 Barton St. E. L8H 2V5
 545-4741 Fax 547-3022

Sedgwick Tomenson Inc.

Insurance Brokers
 D. Chisholm
 J. Fabiani
 R. Fluke
 R. Hinton
 G. Robinson
 J. G. Williams
 470-110 King St. W. L8P 4S6
 523-8900 Fax 523-6649

Seldon, D. G. Printing Ltd.

Printers
 David E. Seldon, Pres
 111 Frid Street L8P 4M3
 522-3531 Fax 522-8390

Seven Towers Non-Profit Day Care

Day Care
 Marni Flaherty
 107-268 James St. S. L8P 3B5
 529-8141

Shakespeare Dining Room & Tavern

Restaurants
 F. Putignano
 181 Main St. E. L8N 1H2
 528-0689

Shearer-Townsend Mechanical-Electrical Ltd.

Contractors - Mechanical
 R. G. McDade
 R. G. Redgrave
 M.P.O. Box 337 L8N 3H1
 547-2501 Fax 547-5367

Sheraton Hamilton Hotel

Hotels
 Jim Awad, Gen. Mgr.
 Julie Nusca, Corp. Acc't Exec
 Theresa Syer, Dir. of Sls
 Debra Vivian, Dir. of Public Relations
 116 King St. W. L8P 4V3
 529-5515 Fax 529-8266

Sheridan College

Schools - Academic - Colleges &
 Universities
 Robert Till, Dir., Co-Operative Education &
 Placement
 Trafalgar Road
 Oakville L6H 2L1
 845-9430 Fax 845-9925

Paul Sherlock Clothier Inc.

Men's Clothing & Furnishings - Retail
 Paul Sherlock, Pres
 8 Main St. E. L8N 1E8
 521-1464 Fax 521-9161

Sifton Properties Ltd.

Real Estate Appraisers Brokers and
 Property Managers
 R. S. Martin
 200 Bay St. S. L8P 4S4
 529-9553

Sil & Associates

Office Furniture & Design
Larry Sikorski
333 Wyecroft Rd
Oakville L8K 2H2
335-0339

Silvana's Hair Design

Hair Stylist
Silvana Lopez
1065 King St W L8S 1L8
522-7511

Doug Simpson

Individuals
Doug Simpson
120 King St W L8T 4V2
528-8811

Simpson, Wigle

Lawyers
T Bullock
R T Hamel
D J Jackson
N G Lamont
J Rosenblatt
G A. C. Simpson
J B. Simpson
J M Wigle
1030-120 King St W L8N 3R1
528-8411 Fax 528-9008

Sinclair, George Construction Inc.

Building Contractors
Wm Sinclair, Pres
505 Kenora L8E 3P2
561-9320

Skinner Opticians

Opticians - Dispensing
Richard Skinner, Pres
15 John St N L8R 1H1
529-5274

Skyway Life Insurance Agencies Inc.

Insurance Agents & Brokers
Insurance Brokers
R Bernault, C L U
2205-25 Main St W L8P 1H1
525-7247 Fax 528-4484

Slater Industries Inc.

Steel Products
Brad Bowman
Bill Brown
Garry Condon
Jack W. Hughes
Brian Naber
319 Sherman Ave N (P.O. Box 2943)
L8N 3P9
549-4774 Fax 549-3785

Sloane, J. D.

Retired Members
J D Sloane
170 Taylor Rd
Ancaster L9G 1P1

Smith, A. Wallace

Accountants - Chartered
A W Smith
410-20 Jackson St W L8P 1L2
522-9456

Smith/McKay Florists Ltd.

Florists - Retail
M L Robbins, Pres
2 King St W (P.O. Box 247) L8N 3C8
527-4535 Fax 523-4998

Smith, Vernon

Retired Members
Vernon Smith
88 Sterling L8S 4J2

Smurlick, Saul

Retired Members
Saul Smurlick
2002-90 Duke St L8P 1X6
525-6780

W. A. Snyder

Retired Members
W A Snyder
4077 Apple Valley Lane
Burlington L7L 1E9

Social Planning & Research Council of Hamilton & District Associations

Mike Pennock
601-155 James St S L8P 3A4
522-1148

Solly's Men's Shop & Formal Shop

Men's Clothing & Furnishings - Retail
Solly Adler
313 King St E L8N 1C1
522-3332

Southmount Cable Limited

Cable Television Systems
Jim Campbell
1074 Upper Wellington L9A 3S6
574-6464 Fax 574-4909

Southwestern Auto Service, Ltd.

Automobile Body & Mechanical Repairs
Sam Suenaga, Gen Mgr
202 Dundurn St S L8P 4K3
528-6758

Speedy Printing Centers

Printers
Gasper Lipari, Pres
1 Wilson St Unit 7 L8R 1C4
528-2999

Bev Spencer Sales Inc.

Milt Equipment - Sales
Bev Spencer, Pres
P.O. Box 277
Carlisle L0R 1H0
689-5488 Fax 689-7751

Spree Painting Contractor Inc.

Painting Contractors
Robert Spree, Pres
Larry Spree, Sec - Treas
195 Charlton Ave W L8P 2C9
529-8464

Staircase

Manufacturer - Stairs and Components
Wm Buchanan, Pres
1258 Sandhill Dr (P.O. Box 7428)
Ancaster L9G 4G4
648-8890 Fax 648-1344

Staley Shoes Ltd.

Shoes - Retail
Gary Staley, Pres
56 King St W
Dundas L9H 1T8
628-2642

Standard Life Assurance Co.

Insurance Companies - Life
Pension Plans
Derek W. Short, Mgr., Group Off
J Hamilton, CLU - Life Off
120 King St W L8P 4V2
528-0601 528-8502

Standard Trust

Trust Companies
Harry C. Smith, Mgr
Stephen Hollingshed
2 King St W, Plaza Level L8P 1A1
523-6630

Standish, H. Edward

Individuals
H Edward Standish
P.O. Box 50, Stn B L8L 7T8
547-9112 Fax 544-3157

Stanley Cooper Travel Inc.

Travel Agencies
Warren R. Moses
956-92 King St E L8N 1A8
525-3343 Fax 525-5870

Stanley Metalcrafts, Ltd

Awnings & Canopies
D Stanley
P.O. Box 88
Ancaster L9G 3L3
648-1019

Star Real Estate, Ltd

Real Estate Brokers
M Maravich, Pres
1184 Barton St L L8H 2V7
544-3527

Steel City Chrysler Plymouth Ltd

Automobile Dealership
Carol Mossey, Sec - Treas
Fred Tcharnitchi, Pres
1600 Main St E L8K 1E7
549-4111 Fax 544-9434

Steel City Flea Market Limited

Retail Store
John Zippilli, Sec - Treas
29 Linden St L8L 3H6
545-4747

Steinberg, David

Individuals
David Steinberg
100 James St S L8P 2Z3
525-1421

Stelco

Steel - Mfrs - Integrated
Stelco Enterprises
J W Leclair K H Reitz
J G Muir W E Walker
W M Osborne D A Woodward
I M Park
Stelco Inc
J D Allan J P Harris
R C Andrews A G Jones
D B Atkinson L M Kulak
D J Attwood K P M
J W Bickel J Marczyński
R Barantyne T R Meadowcroft
D K Belch A Ness
G E Browne R D Saunders
R E Davidson A A Schuldt
S S Dunmore R W Swent
H H Eisler M Tuvikene
R Franceschini L A Zavagno
Stelco Steel
A Adam A S MacKenzie
D W Bates K D Martin
P Baumgartl R J Milbourne
D J Berta J W Muir
G Binnie R S Munro
J D Coppack R E Rogan
J A Cran N W Sexton
K W Crawley S N Stewart
W A Hopkins P Strucklen
F W Irwin F H Telmer
R O Jones B W Warry
J C Knox W G Wright
C W Lambert E G Zajac
R A Lane
Steech
N Daneliak D B McCutcheon
C R Grigg J C McLean
R G Keen G Monahan
T Korabi J K Prikyt
R N Lawler B A Stratton
100 King St W L8N 3T1
528-2511

Stellar Driver Personnel

Driver Personnel
Claire Ward, Gen Mgr
865 Woodward Ave L8H 6P5
545-1101

Sterling Power Systems/div. of Sterling Electric Motors Inc.

Power Transmission Equipment Mfr
Frank Davis, Vice Pres
P.O. Box 3313, Stn C L8H 7L4
547-2345 Fax 547-2381

Stirling Print and Creative Services

Creative and Printing Services
Printers
Robert W. Stirling, Pres
William Stirling Jr., Vice Pres
374 King St E L8N 1C3
525-5467 Fax 529-5215

Stoney Creek Mould Inc.

Moulds
Werner Krueger
849 Barton St
Fruitland L0R 1L0
643-4606

Streetscape Precast Furnishings Inc.

Precast Furnishings
Emilio Scullo, Pres
194 Woolverton Rd (P.O. Box 37)
Grimsby L3M 4G1
945-2480 Fax 945-2487

Strictly Business

Rental Service
Pauline Takeda
287 King St E L8N 1B9
577-9304

Summersby Investments Inc.

Mortgage Lenders
David W. Ferris, Pres
202-1 Main St E L8N 1E7
527-0051 Fax 523-5567

Sunday Windows Ltd.

Manufacturer - Windows
J W Hellwig
485 B Grays Rd L8E 2Z5
578-1412

Sunezco Industrial Corp. Ltd.

Steel Products
Nezih Bosut, Pres
409 Nash Rd N L8H 7R8
561-8833 Fax 561-8845

Superior Communications Ltd.

Intercom Systems
Mel Kay, Pres
251 Canartic Dr
Downsview M3J 2W2
667-1611

Superior Office Supplies Ltd.

Office Supplies
Elizabeth Arvay
3070 Mainway, Units 13 & 14
Burlington L7N 3X1
332-8511

Susan Shoe Industries Limited

Footwear - Auto Parts Mfr
R Brown, C F O
T S Scutella Dir Human Resources
G Sheldrake, Controller
2255 Barton St E
(P.O. Box 3049, Stn C) L8H 7J8
561-8630 Fax 561-1099

Sutherland's Pharmacy

Pharmacies
Harry A. Riches
179 James St S L8P 3A3
527-4561 Fax 527-1860

Szpiech, Ted

Individuals
Ted Szpiech
674 Ramsgate Rd
Burlington L7N 2Y3
639-4230

T.C.C. Bottling Ltd.

Beverages
K Bauz, Asst Sls Mgr
J S. Leishman, Sls Mgr
1575 Barton St E L8H 7K6
545-5881

TNT Mailfast

International Mail Service - Post Office
Sara Shaffer, Sls Mgr
6655 Airport Rd
Mississauga L4V 1V8
1-800-268-4822

Taffy's Tire & Auto Service

Tire Dealers - Retail & Wholesale
Richard A. Williams
91 Morley L8H 3R8
547-6712

Fajar Property Management Ltd.

Property Management
Kathryn Call
152 James St. E.
L8P 1E3

Tandy Business Products

Computer
Richard C. Robbs, Mgr.
King St. W. L8P 1A
400-93 Fax 522-2977

Taxsave Consultants Limited

Federal & Provincial Sales Tax & Customs
David Fulton, Sr. Vice-Pres
5109 Ashland Dr.
Burlington L7L 3H3
639-8372 Fax 444-8504

Te Deum Concert Society

Music-Orchestral and Choral
Richard Birney Smith, Artistic Director
105 Victoria St.
Dundas L9H 2C1
628-4533

Telesis Development Group

Real Estate Developer
David A. House, Pres
Elizabeth Sleeth
503-1 King St. W. L8P 1A4
521-1451/521-6473

Tempo Golf Inc.

Indoor Driving Range
Anthony Bozzo
760 Barton St. E. L8L 3B1
549-1015

Temtronics Designs Inc.

Remote Control - Heating, Air
Conditioning & Lighting
Keith Green, Pres
380 Old Brock Rd.
Dundas L9H 6A8
522-8645

Terra Cleaning & Restoration Services

Fire Damage Restoration
Dave Thompson, Pres
5 - 70 Nebo Road L8W 2E3
387-0662 Fax 387-0664

Terron Mechanical Ltd.

Plant Maintenance
Tony Martino, Pres
20 Leslie Dr.
Stoney Creek L9G 2P9
574-0400

Texaco Canada Inc.

Oils - Fuel
D. P. MacMurray
D. J. Kirk
1414 Burlington St. E. L8H 7L7
548-5400 Fax 547-5838

Theatre Aquarius

Theatre
Peter Mandia, Exec. Dir.
255 West Ave. N. L8L 5C8
522-7815 Fax 522-7865

Thompson & Thompson Insurance

Real Estate Brokers
L. J. Smythe
232 James St. S. L8P 3B3

ST. E. L8N 1H2

Stanley M. Tick & Associates

Lawyers
Stanley Tick
108 John St. N. (M.P.O. Box 975) L8N 3R1
523-6464 Fax 523-8080

Tiffany Marble

Manufacturer - Marble
McFarlane
rd Ave. L8H 6P5

Travellers

Restaurants
Pres
L8P 1E3

Tippel-Richardson Ltd.

Moving & Storage
A. Ramseyer, Mgr.
1275 King St. E. L8H 7L4
544-2843 Fax 544-1984

Titan Industrial Corporation

Steel Exporters
Peter McDougall
745-5th Avenue
New York, N. Y. 10151
Fax (212) 421-6708

Frank Tkach

Lawyers
Frank Tkach
201-75 James St. S. L8P 2Y9
529-7110

Torham Packaging Inc.

Packaging Design & Development
John Tipler
Christopher Woods
829 Woodward Ave. L8H 7L4
547-3006 Fax 547-6996

The Toronto-Dominion Bank

Banks
John Van Rooijen, Gen. Mgr. & Mgr.
Derek Jones
100 King St. W. L8N 3R3
527-3626 Fax 527-8261

Toronto School of Business

Schools - Private
David Gowans, Dir.
Sandy Gowans, Coun.
R. Jane Robertson, Grad. Serv. Coun.
8 Main St. E. L8N 1E8
521-2112 Fax 521-2732

Torsney Barrett Roberts Advertising

Creative Marketing
Brian Torsney, Partner, Creative Dir.
1075-120 King St. W. L8P 2V4
522-4662 Fax 522-7045

Torsney Graff Architects Inc.

Architects
M. J. Torsney, Pres.
Maurice A. Graff
144 James St. S. L8P 3A2
522-2494 Fax 522-0896

Total Accounting & Tax Consultants

Accountants-Public
Lucy Ma, B.A., CMA, Prop.
497 Main St. E. L8N 1K8
522-5010

Touche, Ross & Co.

Accountants - Chartered
B. Dilworth, Part.
S. Kaluzny, Mgr.
C. C. Lane, Part.
C. D. MacPhee, Part.
R. Zimmerman
800-4 Hughson St. S. L8N 3Z1
527-1147 Fax 525-0575

Traditions

Retail Stores
Christopher Byrne
2 King St. W. L8P 1A2
527-5181

Tralco Educational Services

School Suppliers
Brian Traynor, Pres.
Bruceedale Ave. E. L9A 1R2
575-5717 Fax 575-1783

Trans Canada Archery Sales

Archery Sales
K. Kleinschmidt
544 Upper Wellington St. L9A 3P5
383-3023

Travel Emporium (1978) Limited, The

Export Trading
T. Vanderpost
67 Highland Park Drive
Dundas L9H 6G4
628-4481 Fax 628-4481

Travel Square Inc., The

Travel Agencies
Elaine Wenc, Pres.
Jackson Square, Phase II
2 King St. W. L8P 1A1
522-7300

Tree Technology and Research Co. Inc.

Tree and Shrub Care
Elmars Sprogis, Pres.
P.O. Box 6345, Stn. F. L9C 6L9
648-6020

Tricil Ltd.

Waste Management
E. C. Becroft
L. Tugman
151 Brockley Dr. L8E 3C4
561-2062 Fax 561-5900

Tri-Jay Holdings Inc.

Holding Companies
Joel Ginsberg, Pres.
115 King St. E. L8N 1A7
525-0625

Tufford Nursing Home

Nursing Home
Olga Kynl, Ass't Admin.
312 Queenston Rd.
St. Catharines L2P 2X4
682-0503

Tundra Software Incorporated

Computer Software
Michael Moriarty, Pres.
3455 Harvester Rd. Unit 19
Burlington L7N 3P2
681-3322 Fax 333-9670

Turkstra, Mazza

Lawyers
H. Turkstra
15 Bold St. L8P 1T3
526-6183 Fax 527-2294

Two Way Construction Ltd.

General Contractor & Property
Management
Fiore Vacca, Pres.
89 King St. W. Unit 100
Dundas L9H 1V1
628-5322

U

USF & G Insurance Company of Canada

Insurance Companies - Other Than Life
R. W. Benson
P.O. Box 682 L8N 3K7
525-4301 Fax 572-7401

Ultrasonic Cleaning Service

Janitor Service
Tina Jaramillo
107 Neftida Cres. L9G 3K9
574-6220

Unified Engineering & Contracting Inc.

Metal Fabricators
V. Walter Vuckovecki, P. Eng., Dir. Eng. & Sls.
618 Wentworth St. N. L8L 5X6
529-7770 Fax 572-9700

Uniglobe Orion Travel Inc.

Travel Agencies
Natalie Bonas, Pres.
110 George St. L8P 1E2
577-0111

Union Carbide Canada Limited

Industrial Gases
Guy Gibbs
5671 McAdam Rd.
Mississauga L4Z 1N9
1-890-2611 Fax 1-890-6979

Union Drawn Steel Co., Ltd.

Steel Mills
R. F. Hawkins, Pres.
D. Williams, Vice Pres. Fin. & Admin.
J. J. Yelland, Vice Pres. Mktg. & Sls.
P.O. Box 98 L8N 3A2
547-4480

Union Electric Supply Co. Ltd.

Electric Equipment & Supplies - Whol.
R. L. Chadwick
James Draper
P.O. Box 863 L8N 3N9
547-3311

Union Gas, Limited

Gas Companies
B. Pullen, Personnel Sup.
D. S. Heath, Sls. Mgr.
R. D. Seymour, Reg. Mgr.
G. Rumble, Cust. Acc't Mgr.
R. Whitwham, Mgr., Oper. Admin.
360 Strathearn Ave. N. (P.O. Box 10)
L8N 3A5
548-3400 Fax 548-3412

United Trophy Mfg. & Sales Ltd.

Trophies
Colin Connors, Pres.
99 Cannon St. E. L8L 2A2
527-4161

United Way of Burlington, Hamilton-Wentworth

Fund Raising Organizations
Bruce G. Mochrie, Exec. Dir.
177 Rebecca St. L8R 1B9
527-4543 Fax 527-5152

Upper Canada Consultants

Consultants - Engineering
Michael Foley
36 Hess St. S. L8P 3N1
525-9791 Fax 521-1779

Urban Associates Advertising

Advertising Agencies & Counsellors
J. A. Urban
940 Main St. W. L8S 1B1
525-7168 Fax 525-9838

USARCO Limited

Ferrous - Non Ferrous
F. Levy, Pres.
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A Wellenreiter
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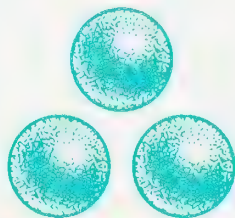
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Medical Personnel Pool
Hamilton Convention Centre

Salftleet Aluminium Foundry
Greenhill Floor Service

Ernst & Young
Donnelly, S. F.

Hickey, Langs, O'Neal
inghouse Canada Inc.

Kerr MacGillivray
inghouse Canada Inc.

Corporation
Union Electric Supply,
Co. Ltd.

Alma Lou Flower Shop
Rivercrest Productions Inc.

CHML/CKDS Hometown
Radio

Hamilton Motor
Products Ltd.

Westinghouse Canada Inc.
Pigott Construction Ltd.

Stelco Inc.
Ford-Dunn Insurance

Brokers Inc.
Canada Trust-Canada

Trustco
Effort Trust

Dwyer Funeral Home Ltd.

E

Earl, Ronald
Earle, G. K.

Earle, P. J.
Earls, J. F.

East, Lloyd
Eastman, D. N.

Eatock, D.
Edmonds, Robert

Electra Communications
Edwards, R.

Steico Inc.
Bell Canada

Hamilton Place
Ellison, Robert

Niagara Television, Ltd.
(CHCH-TV)

Joymarmon Limited
Embree, Harold

Embree Industries Ltd.
Emerson, Judy

The Coppley Group
Enkin, M. E.

The Coppley Group
Ericksen, P. H.

Price Waterhouse
Ernst, Wm.

Doane, Raymond
Esmail, Nizar

Midland Doherty Limited
Etele, G.

Downtown Hamilton Business
Improvement Area

Paling Inc.
Evans, B.

Royal Bank
Evans, G.

Paling Inc.
Evans, J. P.

McMaster University
Evans, Joyce

Certified General Accountants
Evans, Mrs. Val

Chedoke-McMaster
Hospitals

Chedoke-McMaster Hospitals
Ewer, Mark A.

Catholic Children's Aid
Society of Hamilton-Wentworth

Sedgwick Tomenson Inc.
Fabiani, J.

Off-Site Resources Inc.
Fabrich, M.

Fabris Industrial Mfg. Limited
Fairrie, A.

Merrill Lynch Canada Inc.
Falkner, R. A.

Colortron Photo Services
Limited

Falla Construction Ltd.
Fardell, J.

The Region
Farkas, Elmer

National Painting &
Decorating (Hamilton) Ltd.

Dofasco Inc.
Farmer, S.

Hamilton Convention Centre
Farrauto, Sal

Hamilton Civic Hospitals
Farrell, M.

Hamilton-Wentworth
Farrell, Richard

Housing Authority
Farrugia, Mary

Mary Hill's Interiors
Fast, Ronald V.

Ronald V. Fast
Fee, Trixie

Fee, Trixie
Fell, Don

Fell-Fab Products
Fenton, J. N.

Doane, Raymond
Ferguson, Arlene

ROAR Computer Results
Ferguson, Martha

Hamilton Yellow Cab
Ferguson, Ron

Canada Post
Ferguson, Ross

Airways Transit
Fernihough, E. Wade

Lewis, Brown
Scarfone, Fernihough, Brown

Ferres, Edmund
Ferres, David W.

Summersby
Investments Inc.

Fielding, L.
Fielding and Associates

Filer Consultants Ltd.
Filer, W. A.

Chamberlain
Filipinni, Carol

Exchange/Continental Currency Exchange Inc.
Filsinger, K.

Dofasco Inc.
Fisher, S.

Bell Canada
Fitzgerald, D. J.

Parnell Foods (1981) Ltd.
Fitzpatrick, J. J.

Dofasco Inc.
Flaherty, Gerald

Gerald Flaherty Annuity
and Life Insurance Agency Ltd.

Seven Towers Non-Profit
Day Care

Flannery Shannon
Flannery Marketing

Canadian Liquid Air Ltd.
Flemmons, R.

Barry Metal Products Ltd.
Fletcher, Barry

Fletcher, Philip
Fletcher, Philip

Canada Life Assurance Co.
Fletcher, S.

Westbury Canadian Life
Insurance Company

Floyd R.
Floyd Robert

Sedgwick Tomenson Inc.
Fluke, R.

Henkel Canada Ltd.
Foglietta, John

Upper Canada Consultants
Foley, Michael

Coopers & Lybrand
Forbes, J.

Camco Inc.
Forget, G.

Hamilton Board of Education
Forrester, J. A.

Dofasco Inc.
Forsyth, N. A.

Forsythe, R.
Forsythe Lubrication

Associates Ltd.
Fortune, Brian J.

Fortune Brian
CNCP Telecommunications

Fothergill, E. J.
Fothergill Planning &
Development

Fotheringham, Catherine
Foxcroft, Ron

Fluke Transport
Foxcroft, Steve

The Fox 40 Whistle
Fracassi, Allen

Philip Enterprises Inc.
Franceschini, R.

Stelco Inc.
Francescutti, Kathy

KAF Management
Services Inc.

Ball Packaging Products
Fraser, E.

Intermetco Ltd.
Freckleton, Ray

Ernst & Young
Freeman, Z.

Allan Candy Ltd.
Freer, Reg.

The Printing House
Frid-McDougall, S.

Frid Construction
Fried, J. M.

The Coppley Group
Fullerton, H.

Avestel Credit Union Ltd.
Fulton, David

Taxsave Consultants Limited

Gaffe, Paul

Gaffe, Paul
Gage, Colin

Victoria Park Community
Homes Inc.

Canada Post
Gagne, J.

Big V Pharmacies Co. Ltd.
Gagnon, Bill

Xerox Canada Inc.
Gagnon, Lou

Dofasco Inc.
Gair, W. R.

Regional Municipality of
Hamilton-Wentworth

Westinghouse Canada Inc.
Galuska, E.

Sassoon Jewellery
Garboushian, J.

Ernst & Young
Gardner, Marilyn

Buntin Gillies
Gardner, Marilyn

The Bank of Nova Scotia
Gauthier, Nick

Columbian
George, Christopher, J.

Chemicals Canada Ltd.
Gergovich, George

O'Brien Installations Ltd.
Gerrard, D. A.

Dofasco Inc.
Gerrard, R.

Peat Marwick Thorne
Ghanem, Saad

Regional Municipality of
Hamilton-Wentworth

Union Carbide Canada Limited
Gibbs, Guy

Colortron Photo Services
Gibson, John

Job-Born Employment
Agency Inc.

Price Waterhouse
Giesen, P.

Word Processing Support
Gilbert, S.

Gilkes, Jeannette
Gilkes, Mrs. Jeannette

Hamilton Board of Education
Gilmour, D.

Eaton's
Gilmour, Ken

Gilmour, Bruce Insurance
Ltd.

Tri-Jay Hold. ngs Inc.
Ginsberg, Joel

Wabco, Limited
Grotti, M.

Great West Life
Guiliani, R. K.

Assurance Co.
Glanville, Carlton R. W.

Glanville,
Carlton R. W.

Canadian Vegetable Oil
Processing

Mohawk College of Applied Arts
Glover, D.

Arts & Technology
Glover, K.

Woods Gordon
Gold, Morris

Hydro-Flex Inc.
Golka, E.

Westinghouse Canada Inc.
Good, M.

Rotsaert Dental Lab Ltd.
Good, M.

Canada Trust-Canada Trustco
Gooder, Jack

Bay Area Investigations
Gooding, Ronald

Contempra Office Personnel
Gordon, Greer

Milli Limited
Gould, A. H.

MLH-A Inc./K. G. Brown
Gow, D. M.

Associates Ltd.
Gowans, David

Toronto School of
Business

Toronto School of
Business

McMaster University
Gowland, J.

Torsney Graff Architects
Graff, Maurice A.

Canada Life Assurance Co.
Graham, A. G.

Westinghouse Canada Inc.
Graham, G.

Ontario Ministry of Industry
Grant, D. M.

Trade & Technology
Grant, T.

Carter Maurice Chev-Olds
GMC Ltd.

Claude Neon Limited
Graves, D.

The Hamilton Mortgage
Gray, Dennis

Company
Graziano, Donald

Walter Smith Co. The
Greaves, F. L.

Niagara Valve & Fittings Ltd.
Green, A. F.

Canada Trust-Canada
Trustco

Temtronics Designs Inc.
Green, Keith

Abstainers' Insurance Co.
Green, R. G.

Beil Canada
Griffin, R. L. (Mrs.)

Griffin, W. L.
Griffith, W. L.

Steltech
Griff, Michael

Canadian Linen Supply
Co. Ltd.

Canadian Liquid Air Ltd.
Groenenboom, B.

Groves, Wm. Limited
Groves, L. J.

Groves, Wm. Limited
Gruggen Dave

Gruggen Photography
Guagliano, J.

Burns Fry Ltd.
Guglielmo, Vincent

Hamilton
Convention Centre

H

Haddad, C. Mohawk College of Applied Arts
& Technology

WRD Trade and Technology
Ltd.

Dofasco Inc.
Hails, D. R.

Intermetco Limited
Hainey, A.

Dofasco Inc.
Hajas, J.

Parkridge Computer Systems Inc.
Haley, C.

Price Waterhouse
Haley, L. A.

Dodsworth & Brown Funeral
Hall, Leigh

Home Limited
Hall, Mark

Beatty-Hall Construction
Co. Ltd.

Big Brother Association of
Hall, Norman

Burlington and Hamilton-Wentworth
Hall, Wm. C.

Ernst & Young
Hall, Wm. C.

Hamilton Discount Corp. Ltd.
Hampel, R. T.

Simpson, Wigle
Hamilton Brian

CHAM Radio
Hamilton J.

Standard Life Assurance
Company

IBM Canada Ltd.
Hamilton-Smith, Kaye

Hamilton Radiator
Hammond, Leigh

Service Ltd.
Hammond, Mark

Better Business Bureau
Hand, L. G.

Hearing Aid Dealers Supply
(1981) Ltd.

Guaranty Trust Company of
Hanna, Bernard

John Hannam
Hannam, John

Relax Hotels & Resorts
Hardcastle, Karen

Quality Trend Services
Hardt, Belinda

CompAct Solutions
Hares, B. G.

Hares, B. G.
Harris, D. A.

Harris, D. A.
Harris, D. A.</

INDIVIDUAL MEMBERS

HIJ
KLM

Horsley B Peat Marwick Thorne
Hoskin S D Royal Trust Corporation
Hotrum Bill HMT Sales Tax Consultants Inc
House David A Telesis Development Group
Houslander Carol Junior Achievement of Hamilton
Houston Bill Modern Building Cleaning Inc
Howard B F Firestone Canada Inc
Howe Corrine CDI Temporary Services Ltd
Hruska F National Painting & Decorating Ltd
Hryczynski John Hryczynski John
Hryhorchuk V YMCA The
Hudson L J A MLH-A Inc / K G Brown Associates Ltd
Hudson Michael J Pannell Kerr MacGillivray
Huget L M Huget Leonard M
Hughes Jack W Slater Industries Inc
Humphreys Barry Barry B Humphreys & Associates Inc
Hunter L N Great West Life Hamilton
Hutchinson Patricia District Group Office
Hutton G W The Canadian Red Cross Society - Hamilton Branch
Hysop D G Lees & Lees Westinghouse Canada Inc

I

Imeson Bill Federal Business Development Bank
Ingrassia Ross ROAR Computer Results
Innes R S EnRack Systems Inc
Ireland H C Dofasco Inc
Irving E C Lloyds Bank Canada
Irwin F W Stelco Steel
Isbister Malcolm Isbister Restoration
Malcolm Isbister & Co Ltd

J

Jacks Scott Alternatives Natural Food Market
Jackson P J Binbrook Medical Centre
Jackson D J Simpson Wigle
Jackson Don Arcor PVC Windows Inc
Jaggard Paul Ernst & Young
James Andy Durward Jones Barkwell & Company
James R F Dofasco Inc
Jaramillo Tina Ultrasonic Cleaning Service
Jarvis Doug General Accident Group
Jaskot S Agro Zaffiro Parente
Jennings Bill Orzel & Baker
Jennings Jan Royal Bank of Canada
Jennings Jan Jennings Jan
Jiggins R W Canadian Vegetable Oil Processing
Jobe Tracy Drivers In Motion
Jocelyn R Jocelyn Roof Consultants Inc
Jodoin Kimberly Saver Direct Mail Advertising Ltd
Johnson J P Price Waterhouse
Johnson Peter Johnson Peter
Johnson V Mrs Jackson Square
Johnson V Ontario Auto & Truck Collision
Johnston J Regional Municipality of Hamilton-Wentworth
Johnston Keith Adpak International Ltd
Johnston R S Johnston & Pearl
Johnston Ross H National Trust Co
Johnston Roy Frid Insurance Brokers Ltd
Johnston W R Dofasco Inc
Johnstone P Andrew Financial Concept Group Inc
Johnstone Rob The McCaw Group Inc
Jones A G Stelco Inc
Jones Derek The Toronto-Dominion Bank
Jones J R Jones, J R
Jones R O Stelco Steel
Jordan Reginald V H H Robertson Inc
Julian Joseph Metal Recovery Industries Inc

K

Kablau Ernst E K Tour Boat Service Ltd
Kalmats D CIBC
Kaluzny S Touche, Ross & Co
Kavanagh M RoyNat Inc
Kawai R Hamilton Board of Education
Kay M Superior Communications Ltd
Keegan R A Keegan Fork Lift Services Inc
Keen R G Steltech
Kelly Alec Alec Kelly Limited
Kelly F Hamilton Board of Education
Kelly Garry W Curry, Elkin & Kelly Insurance Brokers Ltd

Kelly Richard J Pannell Kerr MacGillivray
Kemp Tom G Kemp James Construction Ltd
Kenyon Lorrie Kenyon Lorrie
Kergl Albert Albert Kergl Ltd (Holiday Juices)
Kerr Doug Royal Bank of Canada
Keyes Dr M E McMaster University
Khataur Asgarali Gilberts Variety
Killaly L M Stelco Inc
King J Avestel Credit Union Ltd
King R C Peat Marwick Thorne
Kinnaird K Ernst & Young
Kirby Dr Robert G Hamilton-Wentworth District Health Council
Kiriakopoulos J Tiffany's
Kirk D A John Deere Limited
Kirk D J Texaco Canada Inc
Kleinschmidt K Trans Canada
Kliwer J Archery Sales
Knox J C Peat Marwick Thorne
Korabi T Stelco Steel
Kosar William E Steltech
Kosar William E Kosar & Macaluso Barristers & Solicitors
Kovljenic N CompTree Business Computer Centre
Kramer N Royal Bank
Krenos John Ball Packaging Products Canada Inc
Krieger Jack Canada Life Assurance Co
Kronas B Kronas Realty
Krueger W Stoney Creek Mould Inc
Kuzins Aldis Emerald Limousine Service
Kuchera Bob Atco Space Rentals
Kuhley H C Westinghouse Canada Inc
Kwiatkowski Ed Canteen of Canada Ltd
Kwiatkowski Gene Champions Fitness Ltd
Kyle K Industrial Hose and Hydraulics Ltd
Kynl O Tufford Nursing Home

L

L Ami D The Geofcott Group
Labrosse P Labrosse Insurance
Lakin P S Peat Marwick Thorne
Lambert David Westinghouse Canada Inc
Lambert G Stelco Steel
Lamont Nancy Godwin Simpson Wigle
Lancot J L H The CUMIS Group Limited
Lane C C Touche, Ross & Co
Lane David Children's Aid Society of Hamilton/Wentworth
Lane R A Stelco Steel
Langley George D Langley George D
Langs James R Langs James R
Lapp J General Accident Group
Laqua A Laqua Furs of Canada Inc
Larson D Hamilton-Wentworth Regional Police
Lasky L Bell Canada
Lavery Don Lavery Don
Lavioie R Hamilton Board of Education
Laviolette J C Westinghouse Canada Inc
Laviolette Leo Hamilton Automobile Club/Travel Agency
Law Bruce Chambers & Company Limited
Law S K Ernst & Young
Lawson P N Steltech
Lawson T Westinghouse Canada Inc
Lawrence George New Concept Temporary Staff Services Limited
Lawrie Dan Dan Lawrie Insurance Brokers Ltd
Lawson F R Brewers Warehousing Co Ltd
Lax Samuel Samuel Lax Enterprises
Lax Sheridan Lax Iron and Steel Limited
Leclair J W Stelco Enterprises
Ledsham Evelyn Drake Office Overload/Industrial Overload
Lee Dr A A McMaster University
Legato P Royal Trust Company
Legault R A Peat Marwick Thorne
Legien C Royal Oak Dairy
Leishman J S TCC Bottling Ltd
Leppert R Richard Leppert
Lethbridge M G V CIBC
Levy C Belfair Acceptance Ltd
Levy David Beverly Golf & Country Club
Levy F USARCO Limited
Levy Garry Canada Life Assurance Co
Levy Louis S Levy & Pedersen
Levy M USARCO Limited
Lewis Milton J Lewis Brown Scarfone
Lewis Ross Fernhough Brown
Lewis Samuel P & A Plastic & Allied
Leyland S J Dalton Insurance Brokers Limited
Lezon Dr Richard A P Lezon Dr Richard A P
Liebovitz Adele Adele
Lipari Gaspar Speedy Printing Centers
Little D Career Probe Inc
Littlewood Roy Littlewood, Roy

Livingston J Livingston Jordan Furs Ltd
Lloyd C Westinghouse Canada Inc
Lloyd Paul Pasword Communications Inc
Locke J P Price Waterhouse
Logan John Agro Zaffiro Parente
Loney J D Orzel & Baker
Longo Stephen McMaster Students Union
Loo D E Economical Mutual Insurance
Lopez Silvana Silvana's Hair Design
Lounsbury J M Lounsbury J M
Lovatt N Bay King Motors Ltd
Love K A Columbian Chemicals Canada Ltd
Lovell R M National Steel Car Limited
Low Mary CKOC-CKLH FM Hamilton
Lowry John Lowry John
Lowry Leslie P Lowry Leslie P
Lucek P Eastern Auto Electric
Ludwig Douglas Cancord Inc
Lueddeke G Mohawk College of Applied Arts & Technology
Lugowy Dennis A Lugowy Dennis A
Lufon D Canada Trust-Canada Trustco
Luzzi D CHML/CKDS Hometown Radio
Lytle A Royal Bank of Canada

M

Ma K P Stelco Inc
Ma Lucy Total Accounting & Tax Consultants
MacDonald Daniel vansomeren Van Wyck Limited
MacDonald J A MacDonald Marine Services
MacDonald Marie Cagney's Pub
MacDonald Mary Kelly Services Ltd
MacGillivray Mildred MacGillivray Mildred
MacIntyre Don MacIntyre Don Electric Ltd
MacIntyre Kevin The Barn Fruit Markets Inc
MacIsaac Web Mechanical & Electrical Contractors Association of Hamilton
MacKay M L Bateman MacKay Chartered Accountants
MacKay Murray Complete Rent-Alls
MacKay Rev A Lorne MacKay Rev A Lorne
MacKenzie A S Stelco Steel
MacKenzie Neil Ernst & Young
MacLean Angela Royal Connaught Hotel
MacLean N Niagara Television Ltd (CHCH-TV)
MacLennan D MacLennan D R Co Ltd
MacMurray D P Texaco Canada Inc
MacPhee C D Touche, Ross & Co
Macaluso Gabe Regional Municipality of Hamilton-Wentworth
Maccarato R Bell Canada
MacIn Charles Intermetco Limited
MacIn L F Lilo Products
MacIure B Bay King Motors Ltd
Macnamara J A Dofasco Inc
Madderson Mick O'Brien Installations Ltd
Magda G The
Magder Max DuBarry Furniture of Canada Ltd
Magwood Bruce Loyalist Insurance Company The
Mainville S Children's Aid Society of Hamilton/Wentworth
Mair Doris Intermetco Limited
Malcolmson H Janitorial Development (Hamilton) Co Ltd
Malcolmson S Janitorial Development (Hamilton) Co Ltd
Malkovich James M & J Electric Ltd
Mallett Aznive PATH Employment Services
Maloney G J Alec Murray Real Estate
Mander David Mander & Stein Insurance Brokers
Mandia Peter Theatre Aquarium
Mann D M Ross & McBride
Maravich M Star Real Estate Ltd
Marchese James Wentworth Plumbing Ltd
Marczynski J J Stelco Inc
Marissen Dan Durward Jones Barkwell & Company
Markey Christopher Markey-Deirdy Funeral Home
Marlin K G Hershey Canada Inc / Life Savers Plant
Marshales J Judy Marshales Real Estate Ltd
Marsh P D H Canada Trust-Canada Trustco
Martin D G Dofasco Inc
Martin K P Stelco Steel
Martin R F Martin-Stewart Contracting Ltd
Martin R S Sifton Properties Ltd
Martin Randy Impressive Printing
Martin Wm French G T Paper Ltd
Martino Tony Terron Mechanical Ltd
Mashaal Emile Jackson Square
Mather Dave Dale Carnegie Systems
Matson Mark Peat Marwick Thorne

Matthews E City of Hamilton Corporation of the
Mayhew Rose Mayhew Rose
Mayo John Mayo John
McAllister J H Dofasco Inc
McAnanama J Hamilton Public Library
McArthur C General Trust Corp
McArthur D Danver Ambulance Service Inc
McArthur Neil Sandco Automotive Ltd
McAsian J S Frid Construction Co Ltd
McAuley J Peat Marwick Thorne
McBane Elard Wentworth Insurance Agencies Inc
McBride Wm Micron Ltd
McCann P Peat Marwick Thorne
McCaughan T T Price Waterhouse
McCaw Douglas The McCaw Group Inc
McCormick Ray Business Advisory Centre
McCoys Danny Colours
McCush R Firestone Canada Inc
McCulloch Mrs Judith Hamilton Foundation The
McCullough S GSW Building Products
McCullough S GSW Building Products
McCully J Drake Computer Training
McCusker A McCusker Flower & Gift Shop
McCutcheon D B Steltech
McCutcheon F Jackson Square
McDade R G Shearer-Townsend Mechanical-Electrical Ltd
McDiarmid M V Avestel Credit Union Ltd
McDougall Peter Titan Industrial Corporation
McDowall Robert McDowall Associates
McEdwards J McEdwards J A Insurance Brokers Ltd
McEwen E S Camco Inc
McFarlane John Tiffany Marble
McGee R L Professional Carpet Services Ltd
McGilligan Donald Classic Screen Printing Display
McGirr Allan Deacon Barclay's DeZeote Wedd
McGrattan T Walker Hiram & Sons Ltd
McGuire R Niagara Television
McIntosh I CIBC
McIntyre K Mohawk College of Applied Arts & Technology
McKay Don Magic Pantry Foods
McKay Elizabeth Ernst & Young
McKay R G Royal Bank of Canada
McKay T J Lounsbury Realty Ltd
McKee Joan Y W C A
McKee M Webb Jarvis B Co of Canada Ltd
McKerracher G W McKerracher G W
McLachlan Paul Canada Life Assurance Co
McLean G D Westinghouse Canada Inc
McLean James Look N See Optical
McLean L C Steltech
McLennan P D Dofasco Inc
McLeod Ian Hamilton Spectator The
McLeod Ross Ross McLeod
McLuster Paul Industrial Disposal Hamilton
McMahon W Industrial Accident Prevention Association
McMillan Gord Lime Ridge Mail
McMillan J Intermetco Limited
McNairn R H McNairn R H & Company
McNeil P Danica Cabinets & Store Fixtures Ltd
McPeak Jim McPeak Communications
McPhee Lloyd Federal Business Development Bank
McPherson D CIBC
McPhillips Michael Nesbitt Thomson Deacon
McQuillan P Deloitte Haskins & Sells
McVeigh Douglas Intermet Systems Corp
McWhinnie Paul The Copley Group
McWhirter R Finpak
Meadowcroft T R Stelco Inc
Mechar Karan Metropolitan Hamilton Real Estate Board
Medland Carole Westbury Canadian Life Insurance Company
Medley Stephen Jennings Insurance Ltd
Meeks Dr J R Meeks Dr J R
Melia C Hamilton Convention Centre
Melick Valerie Doss Desktop of Hamilton
Mendes Martin A H H Robertson Inc
Merritt Gordon Hamilton Public Library
Merwin J D Price Waterhouse
Michaluk J Royal Bank of Canada
Miele Tony Holiday Inn Of Hamilton
Mifsud Tony Quick Stamp
Miklos Desmond Froebisher Inn Ltd
Milbourne R J Stelco Steel
Milunas R J Greening Donald Co Ltd
Millar C Regional Municipality of Hamilton-Wentworth
Millar G B Millar G B
Millard Rod Manufacturers Life Insurance Co
Miller John W L Griffin Printing Ltd
Mills Harry Mills Light House/Metal Industries Limited

INDIVIDUAL MEMBERS

| | |
|-------------------------|------------------------------|
| Machrie, Bruce G. | United Way of Burlington |
| Mack, Robert | Assault on Co. |
| Maffei, D. O. | Hamilton-Wentworth |
| Maffei, Kim | Kimoto Associates |
| Maffett, Alan | Incorporated |
| Molnar, David | Felton Brushes Limited |
| Molnaco, G. | The Equity Centre |
| Mongeon, Joyce | Steel City |
| Mongeon, Marcel D. | Joyfarmar |
| | Management Inc. |
| | Joyfarmar Inc. |
| Montgomery, David | Properties Inc. |
| Montgomery, J. H. | Peat Marwick Thorne |
| | Montgomery |
| Montgomery, Phyllis | Superstans Ltd |
| Monti, R. | Kelley Advertising Inc. |
| Montross, D. | Eaton's |
| Moore, David G. | CIBC |
| Moore, Linda | Moore and Davis Limited |
| Moore, Patrick | Hamilton Wentworth STAC |
| Morelli, B. P. | Philip Enterprises Inc. |
| Morgan, Dr. Wm. | Dofasco Inc. |
| | Metal Recovery Industries |
| | Inc. |
| Morgan, L. W. | Westinghouse Canada Inc. |
| Morinarity, Michael | Tundra Software |
| | Incorporated |
| Morison, Brian | Morison, Brian |
| Morrall, K. | MLH-A Inc./K.G. Brown |
| | Associates Ltd. |
| Morris, D.ane | Holiday Inn |
| Morris, James | Morris & Son Ltd. |
| Morris, Kenneth | Morris & Son Ltd. |
| Morrisey, Michael | Financial Concept Group |
| Morrow, Max | Max Morrow |
| Morton, D. Gordon | D. Gordon Morton |
| Mosca, Angelo | Peach Pages (Mosca) Inc. |
| Moses, Warren R. | Stanley Cooper |
| | Travel Inc. |
| Mossey, Carol | Steel City Chrysler |
| | Plymouth Ltd. |
| Mouroupolous, Alexander | Mouroupolous |
| | Alexander |
| Muir, D. W. | D. W. Muir |
| Muir, J. G. | Stelco Enterprises |
| Muir, J. W. | Stelco Steel |
| Mullen, Bob | Bank of Montreal, Commercial |
| | Banking Unit |
| Munro, Charlie | Munro, Charlie |
| Munro, R. S. | Stelco Steel |
| Murphy, Glenn | Murphy, Glenn |
| Murphy, Harley J. | Wood Gundy Inc. |
| Murray, Alec | Murray, Alec Real Estate |
| | Co. Ltd. |
| Murray, Alex | Murray Hydronics Ltd. |
| Murray, Austin L. | R. Denninger Limited |
| Murray, Raymond J. | Murray Hydronics Ltd. |
| Murray, Robt. | Robert Murray |

N

| | |
|-------------------|---|
| Naber B | Slater Industries Inc |
| Nakamura George T | Nakamura, George T |
| Nakamura, T | Canadian Engineering & Contracting Co. Ltd |
| Neal R D | Wabco Division of Wabco Standard Inc |
| Neal R | Wabco, Limited |
| Neal V | vansomeran Van Wyck, Limited |
| | Ernst & Young |
| | Dennis E. Needham |
| | Stelco Inc |
| | Dundas Historical Society Museum |
| Nicholson J D | Dafasco Inc |
| Nicol, Barry | Ernst & Young |
| Nicol, Glenn | Motorola Limited |
| Nicoll, L H | CIBC |
| Niessen, Clare | Canada Life Assurance Co |
| Nisbet K B | Westinghouse Canada Inc |
| Nixon, K. | Monawk College of Applied Arts & Technology |
| Nodeello, Linda | Greater Hamilton Business Expo |
| Nolan J Cameron | Hamilton Construction Association |
| in Hunt | Nolan Nolan and McLean |
| Jill | Mary Jill North |
| | Johnson Business Academy Ltd |

| | |
|--------------|----------------------------------|
| Norwood T C | Norwood Thomas C Sales Inc |
| Noseworthy M | Academy of Fine Eating Inc |
| Nowlan J D | Avestel Credit Union Ltd |
| Nusca Joe | Arctic Refrigeration & Equipment |
| Nusca Julie | Sheraton Hamilton |
| Nyman J | Roto-Pro |

O

| | |
|-------------------|---|
| O'Brien, D. | Financial Concept Group |
| O'Brien, Hugh | O'Brien Installations Ltd |
| O'Brien, Victor | Pannell Kerr MacGillivray |
| O'Connor, J. | National Co-operative Education Centre |
| O'Flaherty, T. | Ashfield Contracting (Hamilton) Limited |
| O'Neill, Brian | Lordly Jones |
| O'Reilly, G. | Niagara Paint & Chemical Co. Ltd |
| O'Sullivan, P. | Westinghouse Canada Inc |
| O'Sullivan, Terry | O'Sullivan Automotive |
| Oakie, A. U. | Hamilton Automobile Club/Travel Agency |
| Oberreiter, Fred | Black Forest Inn Inc |
| Oldham, E. | Westinghouse Canada Inc |
| Oliver, C. | Oliver, Charles |
| Oliver, J. | Intermetco Limited |
| Oliver, Lloyd | Westbury Canadian Life Insurance Company |
| Olynuk, Leonard | Olynuk King & Duda Advertising Inc |
| Orlando, R. | Hamilton Board of Education |
| Osbaldeston, B. | Osbaldeston Bernard (Leasing) Ltd |
| Osborne, W. M. | Stelco Enterprises Inc |
| Owen, J. C. | Westinghouse Canada Inc |

P

| | |
|--------------------|---|
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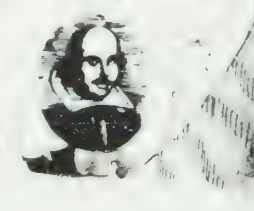
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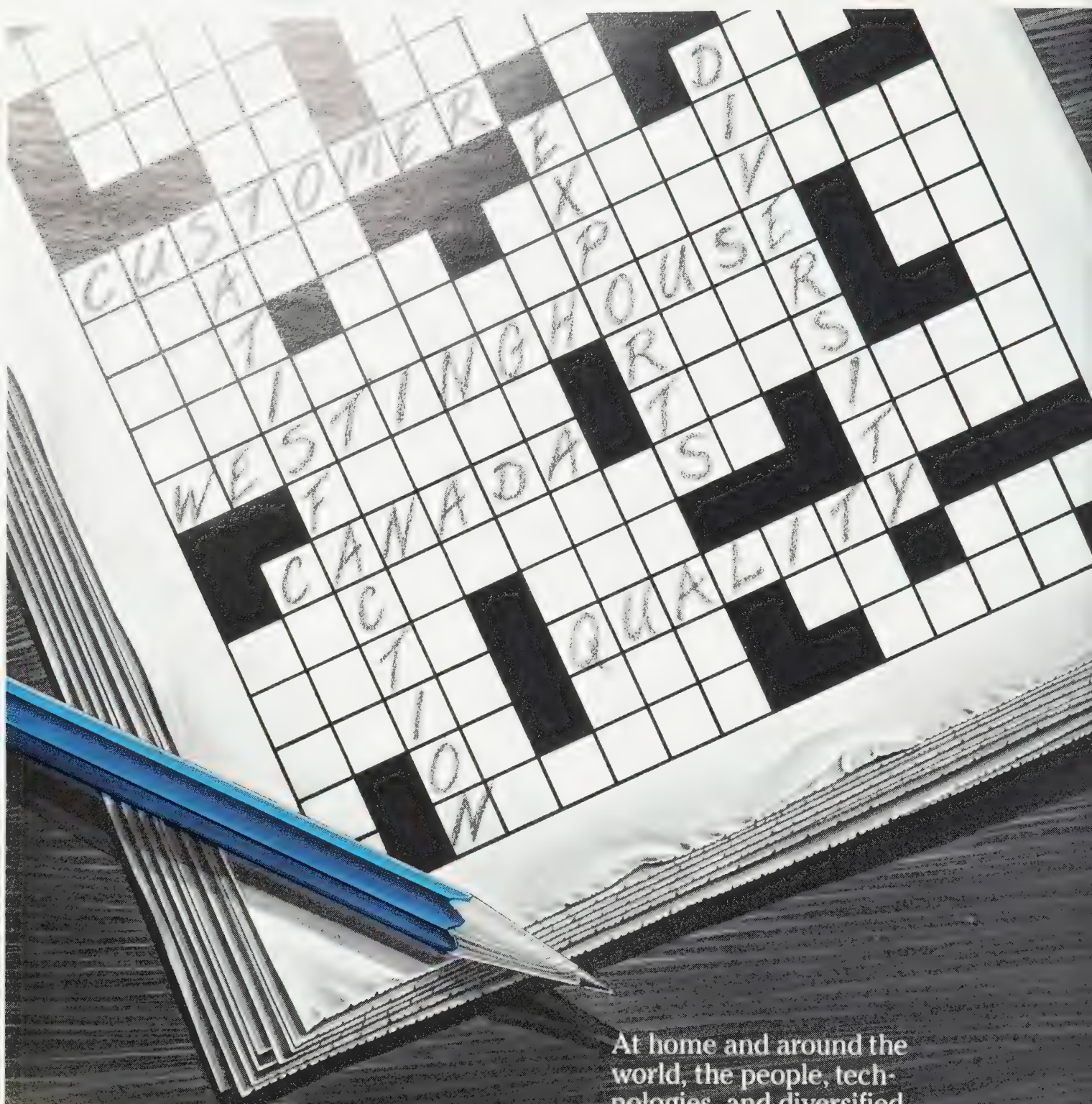
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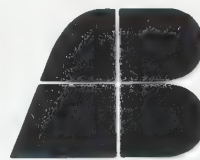
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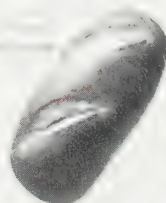
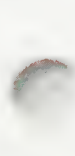
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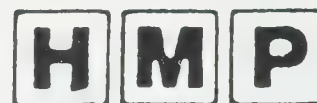
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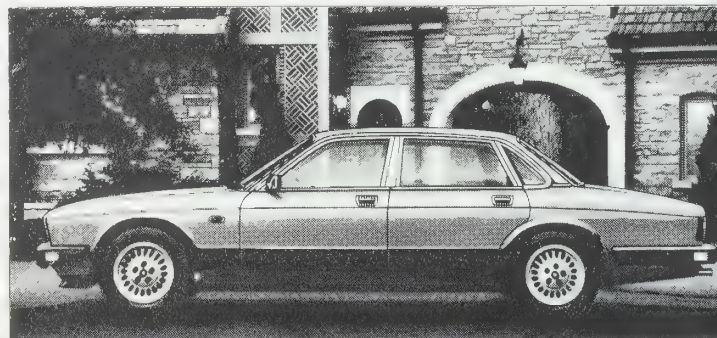
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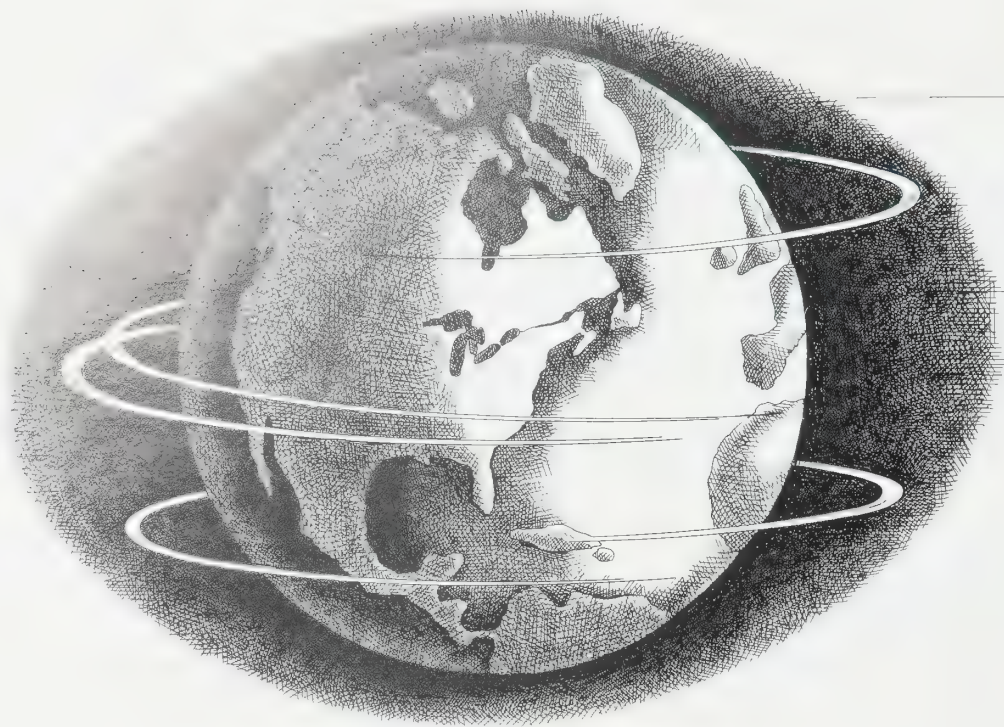
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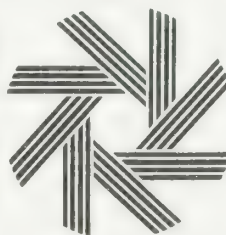


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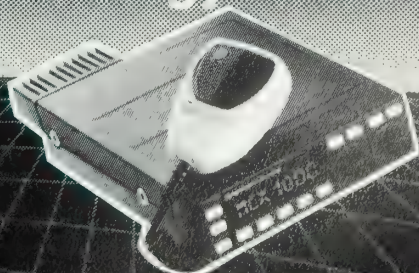
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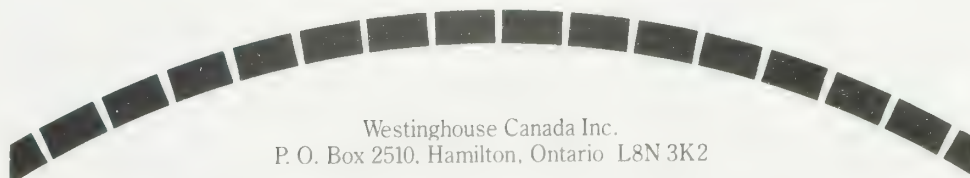
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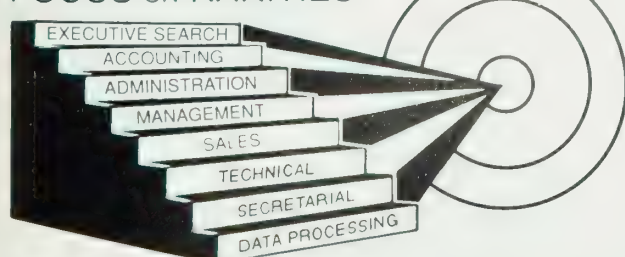


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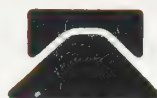
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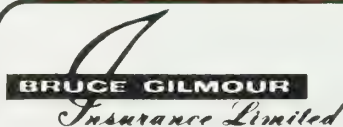
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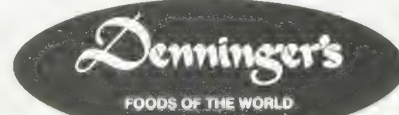


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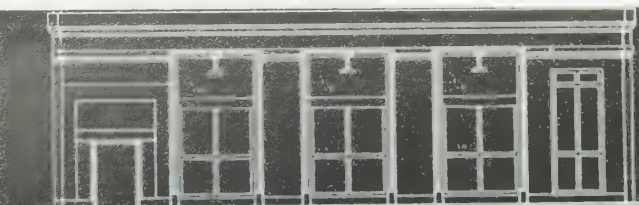
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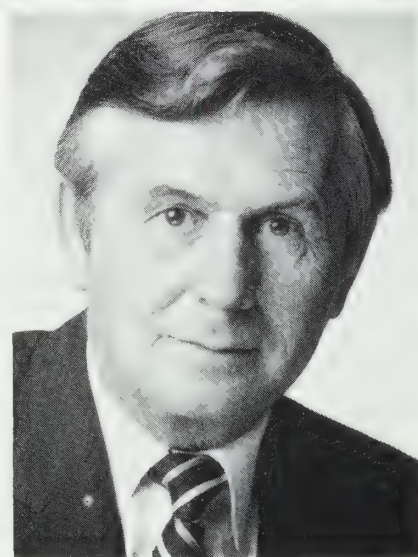
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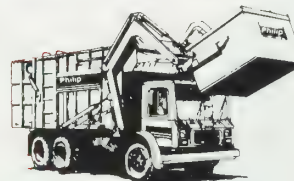
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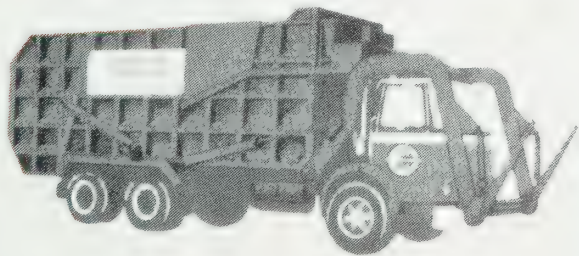
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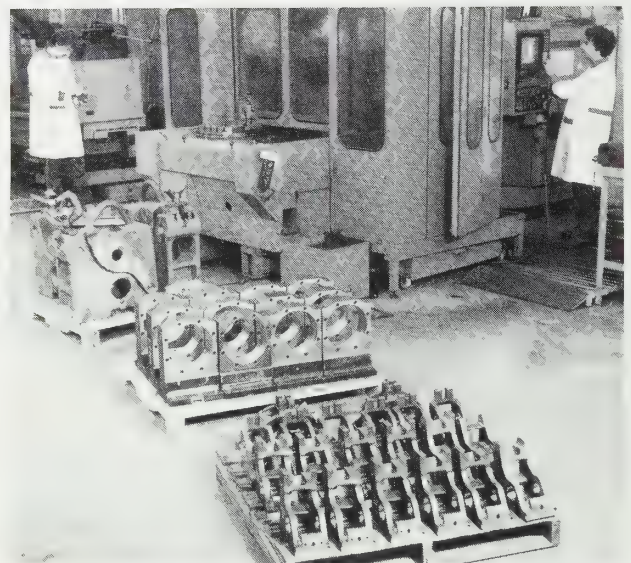
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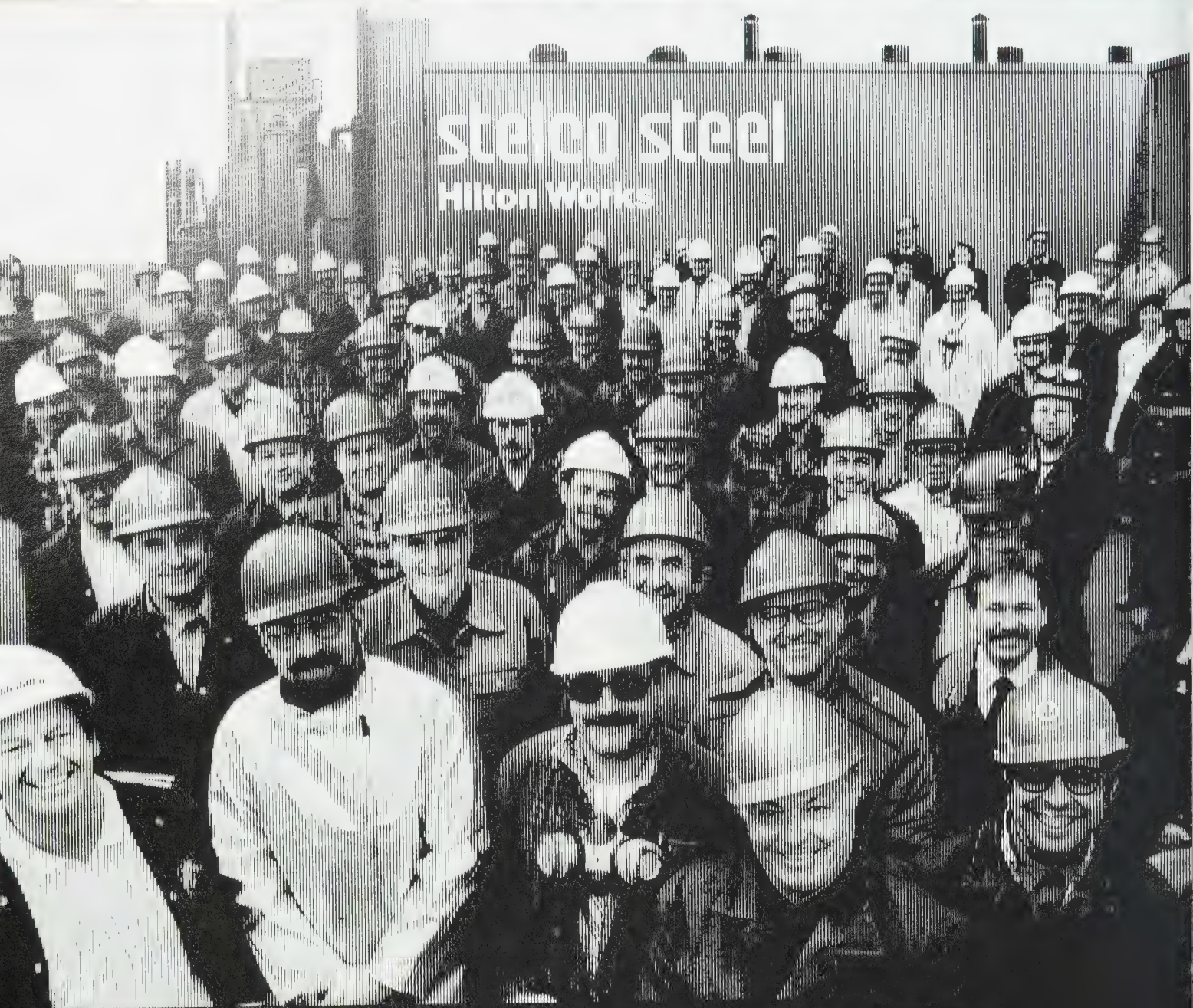
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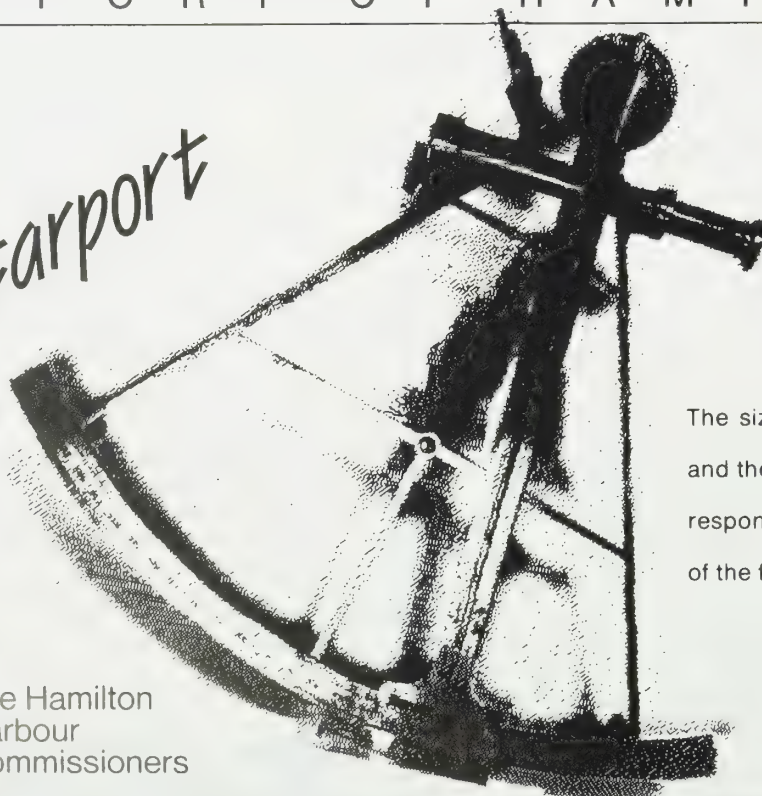
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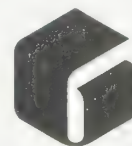
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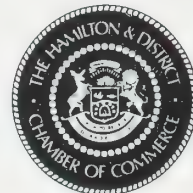
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The Facts About Hamilton, Hamilton-Wentworth Region, Burlington and Grimsby

Greater Hamilton, CMA

Market: 7% above national average

| | |
|--------------------|-----------------|
| Retail sales, 1988 | \$3,879,666,000 |
| % Canadian total | 2.33 |
| Per capita | \$6,900 |

Income: 16% above national average

| | |
|-----------------------|-----------------|
| Personal income, 1988 | \$9,621,523,300 |
| % Canadian total | 2.52 |
| Per capita | \$17,100 |

Average Annual Growth Rate: 0.58%

| | |
|--------------------------|---------|
| Population, June 1, 1988 | 564,100 |
| % Canadian total | 2.18 |
| % Change, '81-'88 | 4.05 |

POPULATION

| | |
|--------------|---------|
| 1986 Census: | |
| Total | 557,030 |
| Male | 272,195 |
| Female | 284,840 |
| Age groups: | |
| Under 4 | 18,940 |
| 5-9 | 18,250 |
| 10-14 | 19,210 |
| 15-19 | 21,485 |
| 20-24 | 24,665 |
| 25-29 | 23,750 |
| 30-34 | 21,580 |
| 35-39 | 21,085 |
| 40-44 | 17,715 |
| 45-49 | 15,190 |
| 50-54 | 14,830 |
| 55-59 | 15,060 |
| 60-64 | 13,975 |
| 65-69 | 10,030 |
| 70-74 | 7,615 |
| 75+ | 8,805 |

MARITAL STATUS

| | |
|------------------------|---------|
| 1986 Census: (age 15+) | |
| Single (never married) | 113,415 |
| Married (incl. sep.) | 288,235 |
| Widowed | 29,990 |
| Divorced | 15,105 |

HOUSING

| | |
|------------------------|---------|
| 1986 Census: | |
| Occu. Priv. Dwellings, | |
| Total | 201,330 |
| Owned | 130,135 |
| Rented | 71,195 |
| qle detached | 120,305 |
| or more storeys | 38,215 |
| le dwellings | 65 |
| ellinas | 42,720 |

RES BUILT

| | | |
|-------|-------|-------|
| 1987 | 1986 | 1985 |
| 1,513 | 3,658 | 2,472 |

MOTHER TONGUE

| | 1986 | % |
|------------------------|---------|-------|
| Census | Total | |
| English | 441,205 | 82.45 |
| French | 7,425 | 1.39 |
| Chinese | 2,730 | 0.51 |
| Dutch | 6,265 | 1.17 |
| German | 8,700 | 1.63 |
| Greek | 2,040 | 0.38 |
| Hungarian | 3,665 | 0.68 |
| Indo-Pakistani | 1,575 | 0.29 |
| Italian | 22,405 | 4.19 |
| Japanese | 350 | 0.07 |
| Korean | 305 | 0.06 |
| Polish | 6,695 | 1.25 |
| Portuguese | 5,545 | 1.04 |
| Scandinavian Languages | 675 | 0.13 |
| Ukrainian | 5,255 | 0.98 |
| Vietnamese | 625 | 0.12 |
| Other | 19,685 | 3.68 |

PRIVATE HOUSEHOLDS

| | |
|----------------------------|---------|
| 1986 Census | |
| Private Households, Total | 201,325 |
| Pop. in private households | 548,925 |
| Aver. no. per household | 2.7 |

FAMILIES

| | |
|-------------------------------|---------|
| 1986 Census | |
| Families in Private | |
| Households, Total | 153,190 |
| Husband-wife families | 135,330 |
| Lone-parent families | 17,860 |
| Aver. no. persons per family | 3.1 |
| Aver. no. children per family | 1.2 |

AVERAGE WEEKLY EARNINGS

| | Hamilton | Canada |
|--|----------|----------|
| (including overtime, industrial aggregate) | | |
| Feb., 1988 | \$462.55 | \$455.73 |
| Feb., 1987 | \$445.06 | \$438.20 |
| Feb., 1986 | \$439.01 | \$428.50 |
| Feb., 1985 | \$413.57 | \$417.08 |

LEVEL OF SCHOOLING

| | |
|----------------------------|---------|
| 1986 Census | |
| Population, 15 years + | 441,315 |
| Less than Grade 9 | 64,705 |
| Grades 9-13 | 189,905 |
| Trades non-University | 112,195 |
| University, without degree | 34,435 |
| University degree | 40,075 |

NUMBER OF EMPLOYEES

| | |
|------------------------|---------|
| (Industrial aggregate) | |
| Feb., 1988 | 232,986 |
| Feb., 1987 | 206,800 |
| Feb., 1986 | 185,000 |
| Feb., 1985 | 190,400 |

LABOR FORCE

| | |
|--------------------|---------|
| 1986 Census | |
| Males | |
| In the labor force | 166,280 |
| Employed | 156,380 |
| Not in labor force | 47,675 |
| Participation rate | 77.72 |
| 15-24 years | 72.70 |
| 25 years + | 79.07 |
| Females | |
| In the labor force | 128,695 |
| Employed | 117,865 |
| Not in labor force | 98,660 |
| Participation rate | 56.61 |
| 15-24 years | 69.90 |
| 25 years + | 53.30 |

INCOME

| | |
|------------------------------|----------|
| 1986 Census (1985 Income) | |
| Average employment income | |
| Male | \$25,509 |
| Female | 12,254 |
| Average census family income | 40,791 |
| Average household income | 36,698 |

LIFESTYLES

| 1988 | No. of Households | % | Index |
|-----------------|-------------------|-------|-------|
| Markets: | | | |
| Affluent | 2,307 | 1.10 | 61 |
| Upscale | 25,361 | 12.13 | 171 |
| Middle Class | 54,458 | 26.04 | 158 |
| Working Class | 21,095 | 10.09 | 68 |
| Lower Income | 17,776 | 8.50 | 115 |
| Older & Retired | 20,984 | 10.04 | 220 |
| Empty Nesters | 39,791 | 19.03 | 184 |
| Young Singles | 6,804 | 3.25 | 67 |
| Young Couples | 13,003 | 6.22 | 143 |
| Ethnic | 7,521 | 3.60 | 125 |
| Total | 209,100 | | |

BUILDING PERMITS

| | 1987 | 1986 | 1985 |
|-------|---------|---------|---------|
| Value | 710,022 | 695,279 | 450,539 |

CAPITAL EXPENDITURES

| | 1988 | 1987 | 1986 |
|----------------|---------|---------|---------|
| Manufacturing | | | |
| Total exp. | 1,274.9 | 1,517.8 | 1,394.0 |
| Capital exp. | 708.0 | 1,029.5 | 936.9 |
| Construction | 87.9 | 123.5 | 115.3 |
| Mach. & equip. | 620.1 | 906.0 | 821.6 |
| Repairs | 566.9 | 488.3 | 457.1 |
| Construction | 40.8 | 38.9 | 37.3 |
| Mach. & equip. | 526.1 | 449.4 | 419.8 |

MANUFACTURING INDUSTRIES

| | 1985 | 1980 |
|-----------------------|-----------|-----------|
| Plants | 793 | 753 |
| Employees | 63,120 | 70,895 |
| | \$000— | |
| Salaries, wages | 1,841,440 | 1,405,612 |
| Mfg. materials, cost | 4,914,247 | 4,162,095 |
| Mfg. shipments, value | 9,034,236 | 7,301,461 |
| Total value added | 3,955,919 | 3,004,512 |

DAILY NEWSPAPER(S)

1988 Circulation

| | |
|------------------------|--------------|
| Burlington: Burlington | Average Paid |
| Spectator | 23,204 |
| Hamilton: Spectator | 116,924 |

COMMUNITY NEWSPAPER(S)

1988 Total Circulation

| | |
|------------------------------|--------|
| Ancaster: News Journal | 7,031 |
| Burlington: Burlington Post | |
| Wed., Fr., Sun | 40,000 |
| Dundas: Dundas- | |
| Ancaster Recorder | n.a. |
| Dundas: Dundas Star Journal | 9,399 |
| Flamborough Waterdown | |
| Review | n.a. |
| Grimsby: Grimsby Independent | 4,944 |
| Hamilton: Burlington | |
| Information | n.a. |
| Hamilton: Hamilton Journal | 39,735 |
| Hamilton: Hamilton | |
| Mountain News | 41,291 |
| Hamilton: Hamilton Recorder | n.a. |
| Stoney Creek: Stoney | |
| Creek News | 23,947 |

VITAL STATISTICS

| | |
|-------------------|-------|
| 1987 | |
| Births | 7,824 |
| Deaths | 4,306 |
| National Increase | 3,518 |
| Marriages | 4,271 |

NEW VEHICLE REGISTRATIONS

| | |
|------------------------|--------|
| 1987 | |
| Cars, Domestic | 14,029 |
| Cars, Imported | 6,687 |
| Small trucks, Domestic | 6,248 |
| Small trucks, Imported | 883 |
| Medium & heavy trucks | 680 |

OCCUPATIONS BY MAJOR GROUPS

| 1986 Census: | Male | Female |
|--------------------|---------|---------|
| All Occupations | 164,425 | 126,360 |
| Managerial & | | |
| Admin. | 20,235 | 8,680 |
| Teaching | 4,740 | 7,610 |
| Health | 2,560 | 11,985 |
| Technical, Social, | | |
| Religion & Art | 13,280 | 6,325 |
| Clerical | 11,305 | 41,130 |
| Sales | 14,670 | 13,920 |
| Service | 12,955 | 21,315 |
| Primary | 4,715 | 1,875 |
| Processing | 12,850 | 2,445 |
| Fab & Repair | 19,555 | 5,210 |
| Construction | 14,675 | 385 |
| Transport | 9,030 | 1,100 |
| Other | 23,885 | 4,400 |

AVERAGE HOUSEHOLD EXPENDITURES

| | 1988 |
|---------------------------------|---------|
| Food | \$6,559 |
| Shelter | 7,872 |
| Clothing | 2,655 |
| Transportation | 5,078 |
| Health & Personal Care | 1,660 |
| Recreation, Reading & Education | 2,535 |
| Taxes & Securities | 9,884 |
| Other | 7,275 |
| Total Expenditures | 43,518 |

City of Hamilton

In Hamilton-Wentworth Regional Municipality.

POPULATION

| | | |
|-------------|---------|--------|
| 1986 Census | | |
| Total | 306 730 | |
| Male | 148 100 | |
| Female | 158 630 | |
| Age groups | Male | Female |
| Under 4 | 9 960 | 9 635 |
| 5-9 | 9 235 | 8 865 |
| 10-14 | 9 480 | 9 220 |
| 15-19 | 11 005 | 10 915 |
| 20-24 | 14 530 | 14 965 |
| 25-29 | 14 515 | 14 505 |
| 30-34 | 11 845 | 12 370 |
| 35-39 | 10 625 | 10 900 |
| 40-44 | 8 375 | 8 670 |
| 45-49 | 7 585 | 7 950 |
| 50-54 | 7 870 | 8 275 |
| 55-59 | 8 530 | 9 030 |
| 60-64 | 8 260 | 9 325 |
| 65-69 | 5 945 | 7 160 |
| 70-74 | 4 705 | 6 145 |
| 75+ | 5 630 | 10 695 |

MARITAL STATUS

| | |
|------------------------|---------|
| 1986 Census (age 15+) | |
| Single (never married) | 66 830 |
| Married (incl. sep.) | 156 895 |
| Widowed | 19 910 |
| Divorced | 10 695 |

MOTHER TONGUE

| | | |
|------------|---------|------|
| | 1986 | % |
| English | 230 905 | 75.3 |
| French | 4 185 | 1.4 |
| Italian | 17 010 | 5.5 |
| Portuguese | 4 845 | 1.6 |
| Polish | 4 505 | 1.5 |
| Other | 45 280 | 14.8 |

HOUSING

| | |
|---------------------------|---------|
| 1986 Census | |
| Occu. Priv. Dwellings | |
| Total | 117 925 |
| Owned | 66 755 |
| Rented | 51 170 |
| Single detached | 61 485 |
| Apart., 5 or more storeys | 27 875 |
| Movable dwellings | 10 |
| Other dwellings | 28 560 |

PRIVATE HOUSEHOLDS

| | |
|----------------------------|---------|
| 1986 Census | |
| Private Households, Total | 117 925 |
| Pop. in private households | 301 445 |
| Aver. no. per household | 2.6 |

FAMILIES

| | |
|-------------------------------|--------|
| 1986 Census | |
| Families in Private | |
| Households, Total | 82 870 |
| Husband-wife families | 70 750 |
| Lone-parent families | 12 115 |
| Aver. no. persons per family | 3.0 |
| Aver. no. children per family | 1.2 |

LEVEL OF SCHOOLING

| | |
|---------------------------|---------|
| 1986 Census | |
| Population, 15 years+ | 246 685 |
| Less than Grade 9 | 46 730 |
| Grades 9-13 | 108 415 |
| Trades non-university | 58 040 |
| University without degree | 16 025 |
| University degree | 17 480 |

LABOR FORCE

| | |
|--------------------|--------|
| 1986 Census | |
| Males | |
| In the labor force | 87 610 |
| Employed | 80 995 |
| Not in labor force | 30 460 |
| Participation rate | 74.20 |
| 15-24 years | 71.50 |
| 25 years + | 74.94 |
| Females | |
| In the labor force | 68 960 |
| Employed | 62 520 |
| Not in labor force | 59 660 |
| Participation rate | 53.59 |
| 15-24 years | 68.50 |
| 25 years + | 49.89 |

OCCUPATIONS BY MAJOR GROUPS

| | | |
|---------------------|--------|--------|
| 1986 Census | Male | Female |
| All occupations | 86 220 | 67 520 |
| Managerial & Admin. | 6 880 | 3 745 |
| Teaching | 2 150 | 3 380 |
| Health | 1 215 | 6 690 |
| Technical Social | | |
| Religion & Art | 6 105 | 3 290 |
| Clerical | 6 425 | 20 845 |
| Sales | 6 230 | 7 265 |
| Service | 7 930 | 13 400 |
| Primary | 1 515 | 660 |
| Processing | 8 640 | 1 640 |
| Fab. & Repair | 10 870 | 3 220 |
| Construction | 8 390 | 175 |
| Transport | 5 160 | 485 |
| Other | 14 730 | 2 715 |

INCOME

| | |
|---------------------------|--------|
| 1986 Census (1985 Income) | |
| Average household income | 31 005 |

BUILDING PERMITS

| | | | |
|-------|---------|---------|---------|
| | 1987 | 1986 | 1985 |
| Value | \$000 | | |
| Value | 280 253 | 381 229 | 199 267 |

HOMES BUILT

| | | | |
|-----|-------|-------|------|
| | 1987 | 1986 | 1985 |
| No. | 1 178 | 1 389 | 750 |

MANUFACTURING INDUSTRIES

| | | |
|-----------------------|-----------|-----------|
| | 1985 | 1980 |
| Plants | 380 | 396 |
| Employees | 46 171 | 56 295 |
| | \$000 | |
| Salaries, wages | 1 432 258 | 1 153 866 |
| Mfg. materials, cost | 3 631 673 | 3 334 080 |
| Mfg. shipments, value | 6 850 504 | 5 926 606 |
| Total value added | 3 044 586 | 2 452 133 |

TAXATION STATISTICS

| | | |
|--------------------|-----------|-------|
| | 1986 | % of |
| Income Class | Total | |
| Under \$2,500 | 27 630 | 13.15 |
| \$2,500-\$5,000 | 16 530 | 7.87 |
| \$5,000-\$7,500 | 16 680 | 7.94 |
| \$7,500-\$10,000 | 16 500 | 7.85 |
| \$10,000-\$12,500 | 14 870 | 7.08 |
| \$12,500-\$15,000 | 13 880 | 6.61 |
| \$15,000-\$20,000 | 22 930 | 10.91 |
| \$20,000-\$25,000 | 19 190 | 9.13 |
| \$25,000-\$30,000 | 15 950 | 7.59 |
| \$30,000-\$40,000 | 27 290 | 12.99 |
| \$40,000 plus | 18 660 | 8.88 |
| Total returns, no. | 210 100 | |
| Total inc. \$000 | 3 988 097 | |
| Average income, \$ | 18 982 | |
| Total tax, \$000 | 709 346 | |
| Average tax, \$ | 4 452 | |

COMMUNITY NEWSPAPER(S)

See Hamilton, CMA

VITAL STATISTICS

| | |
|------------------|-------|
| | 1987 |
| Births | 4 384 |
| Deaths | 2 726 |
| Natural Increase | 1 658 |
| Marriages | 2 689 |

AVERAGE HOUSEHOLD EXPENDITURES

| | |
|---------------------------------|---------|
| | 1988 |
| Food | \$5,855 |
| Shelter Costs | 6 985 |
| Clothing | 2 149 |
| Transportation | 4 310 |
| Health & Personal Care | 1 470 |
| Recreation, Reading & Education | 2 173 |
| Taxes & Securities | 7 960 |
| Other | 6 484 |
| Total Expenditures | 37 526 |

NEW VEHICLE REGISTRATIONS

| | |
|------------------------|------|
| | 1987 |
| Cars, Domestic | 160 |
| Cars, Imported | 100 |
| Small trucks, Domestic | 139 |
| Small trucks, Imported | 15 |
| Medium & heavy trucks | 111 |

City of Stoney Creek

In Hamilton-Wentworth Regional Municipality.

POPULATION

| | |
|-------------|--------|
| 1986 Census | |
| Total | 43 705 |
| Male | 21 825 |
| Female | 21 880 |
| Age groups | Female |
| Under 4 | 1 635 |
| 5-9 | 1 605 |
| 10-14 | 1 645 |
| 15-19 | 1 620 |
| 20-24 | 1 930 |
| 25-29 | 2 045 |
| 30-34 | 935 |
| 35-39 | 590 |
| 40-44 | 290 |
| 45-49 | 110 |
| 50-54 | 995 |
| 55-59 | 920 |
| 60-64 | 665 |
| 65-69 | 485 |
| 70-74 | 495 |
| 75+ | 495 |

MARITAL STATUS

| | |
|------------------------|--------|
| 1986 Census (age 15+) | |
| Single (never married) | 62 496 |
| Married (incl. sep.) | 60 622 |
| Widowed | 375 |
| Divorced | 574 |

MOTHER TONGUE

| | | |
|---------|--------|------|
| | 1986 | % |
| English | 31 425 | 71.9 |
| French | 490 | 1.1 |
| Italian | 3 200 | 7.3 |
| German | 44 | 0.1 |
| Polish | 44 | 0.1 |
| Other | 7 145 | 16.4 |

HOUSING

| | |
|---------------------------|--------|
| 1986 Census | |
| Occu. Priv. Dwellings | |
| Total | 13 990 |
| Owned | 10 970 |
| Rented | 3 020 |
| Single detached | 10 260 |
| Apart., 5 or more storeys | 1 630 |
| Movable dwellings | 0 |
| Other dwellings | 2 100 |

PRIVATE HOUSEHOLDS

| | |
|----------------------------|--------|
| 1986 Census | |
| Private Households, Total | 13 995 |
| Pop. in private households | 43 160 |
| Aver. no. per household | 3.1 |

FAMILIES

| | |
|-------------------------------|--------|
| 1986 Census | |
| Families in Private | |
| Households, Total | 12 200 |
| Husband-wife families | 11 355 |
| Lone-parent families | 845 |
| Aver. no. persons per family | 3.3 |
| Aver. no. children per family | 1.3 |

LEVEL OF SCHOOLING

| | |
|---------------------------|--------|
| 1986 Census | |
| Population, 15 years+ | 33 145 |
| Less than Grade 9 | 5 140 |
| Grades 9-13 | 14 755 |
| Trades non-university | 8 925 |
| University without degree | 2 195 |
| University degree | 2 130 |

LABOR FORCE

| | |
|--------------------|--------|
| 1986 Census | |
| Males | |
| In the labor force | 13 240 |
| Employed | 12 500 |
| Not in labor force | 3 225 |
| Participation rate | 80.40 |
| 15-24 years | 70.50 |
| 25 years + | 82.93 |
| Females | |
| In the labor force | 9 905 |
| Employed | 8 855 |
| Not in labor force | 6 770 |
| Participation rate | 59.40 |
| 15-24 years | 67.50 |
| 25 years + | 57.48 |

OCCUPATIONS BY MAJOR GROUPS

| | | |
|---------------------|--------|--------|
| 1986 Census | Male | Female |
| All occupations | 13 100 | 9 695 |
| Managerial & Admin. | 1 330 | 605 |
| Teaching | 225 | 55 |
| Health | 140 | 740 |
| Technical Social | | |
| Religion & Art | | |
| Clerical | 845 | 3 425 |
| Sales | 1 130 | 1 035 |
| Service | 865 | 1 375 |
| Primary | 240 | 135 |
| Processing | 1 285 | 225 |
| Fab. & Repair | 1 815 | 705 |
| Construction | 1 585 | 45 |
| Transport | 705 | 105 |
| Other | 2 180 | 330 |

INCOME

| | |
|---------------------------|--------|
| 1986 Census (1985 Income) | |
| Ave. household income | 40 486 |

BUILDING PERMITS

| | | | |
|-------|--------|--------|--------|
| | 1987 | 1986 | 1985 |
| Value | \$000 | | |
| Value | 62 496 | 60 622 | 56 758 |

HOMES BUILT

| | | | |
|-----|------|------|------|
| | 1987 | 1986 | 1985 |
| No. | 375 | 574 | 455 |

MANUFACTURING INDUSTRIES

| | | |
|-----------------------|---------|---------|
| | 1985 | 1980 |
| Plants | 110 | 99 |
| Employees | 4 552 | 4 090 |
| | \$000 | |
| Salaries, wages | 100 872 | 68 454 |
| Mfg. materials, cost | 274 774 | 194 066 |
| Mfg. shipments, value | 497 577 | 342 841 |
| Total value added | 219 802 | 158 277 |

COMMUNITY NEWSPAPER(S)

See Hamilton, CMA

VITAL STATISTICS

| | |
|------------------|------|
| | 1987 |
| Births | 670 |
| Deaths | 249 |
| Natural Increase | 421 |
| Marriages | 203 |

AVERAGE HOUSEHOLD EXPENDITURES

| | |
|---------------------------------|---------|
| | 1988 |
| Food | \$7 456 |
| Shelter Costs | |
| Clothing | |
| Transportation | |
| Health & Personal Care | 1 854 |
| Recreation, Reading & Education | 2 684 |
| Taxes & Securities | 10 716 |
| Other | 7 829 |
| Total Expenditures | 47 984 |

NEW VEHICLE REGISTRATIONS

| | |
|------------------------|-------|
| | 1987 |
| Cars, Domestic | 6 883 |
| Cars, Imported | 3 309 |
| Small trucks, Domestic | 3 007 |
| Small trucks, Imported | 398 |
| Medium & heavy trucks | |

Town of Ancaster

Municipality.

OCCUPATIONS BY MAJOR GROUPS

| 1986 Census: | Male | Female |
|---|-------|--------|
| All Occupations | 5,485 | 3,995 |
| Managerial & Admin | 1,030 | 285 |
| Teaching | 440 | 505 |
| Health | 235 | 475 |
| Technical, Social, Religion & Art. | 700 | 215 |
| Clerical | 280 | 1,290 |
| Sales | 570 | 365 |
| Service | 285 | 535 |
| Primary | 375 | 135 |
| Processing | 120 | 10 |
| Fab & Repair | 410 | 35 |
| Construction | 375 | 25 |
| Transport | 185 | 50 |
| Other | 490 | 75 |

INCOME

| | |
|--------------------------------|--------|
| 1986 Census (1985 Income) | |
| Average household income | 55,653 |

BUILDING PERMITS

| | 1987 | 1986 | 1985 |
|-------------|--------|--------|--------|
| Value | 49,706 | 45,314 | 35,044 |

HOMES BUILT

| | 1987 | 1986 | 1985 |
|----------|------|------|------|
| No. | 415 | 328 | 306 |

MANUFACTURING INDUSTRIES

| | 1985 | 1980 |
|-----------------------------|--------|-------|
| Plants | 12 | 10 |
| Employees | 157 | 87 |
| Salaries, wages | 2,387 | 998 |
| Mfg. materials, cost | 8,157 | 2,824 |
| Mfg. shipments, value | 13,216 | 4,399 |
| Total value added | 4,787 | 1,560 |

TAXATION STATISTICS

| | 1986 |
|--------------------------|---------|
| Total returns, no. | 11,660 |
| Total inc. \$000 | 338,052 |
| Average income, \$ | 28,999 |
| Total tax \$000 | 74,807 |
| Average tax \$ | 7,866 |

COMMUNITY NEWSPAPER(S)

See Hamilton, CMA

VITAL STATISTICS

| | 1987 |
|------------------------|------|
| Births | 256 |
| Deaths | 80 |
| Natural Increase | 176 |
| Marriages | 115 |

AVERAGE HOUSEHOLD EXPENDITURES

| | 1988 |
|---------------------------------------|---------|
| Food | \$8,947 |
| Shelter Costs | 10,735 |
| Clothing | 3,828 |
| Transportation | 7,295 |
| Health & Personal Care | 2,276 |
| Recreation, Reading & Education | 3,811 |
| Taxes & Securities | 16,089 |
| Other | 9,942 |
| Total Expenditures | 62,923 |

NEW VEHICLE REGISTRATIONS

| | 1987 |
|------------------------------|------|
| Cars, Domestic | 308 |
| Cars, Imported | 197 |
| Small trucks, Domestic | 158 |
| Small trucks, Imported | 18 |
| Medium & heavy trucks | 10 |

MARITAL STATUS

| | |
|------------------------------|-------|
| 1986 Census (age 15+) | |
| Single (never married) | 3,090 |
| Married (incl. sep.) | 9,590 |
| Widowed | 530 |
| Divorced | 190 |

MOTHER TONGUE

| | 1986 Census | % Total |
|---------------|-------------|---------|
| English | 14,870 | 86.2 |
| French | 95 | 0.6 |
| Dutch | 450 | 2.6 |
| German | 390 | 2.3 |
| Italian | 295 | 1.7 |
| Other | 1,160 | 6.7 |

HOUSING

| | |
|---------------------------------|-------|
| 1986 Census | |
| Occu. Priv. Dwellings | |
| Total | 5,460 |
| Owned | 5,050 |
| Rented | 415 |
| Single detached | 5,165 |
| Apart., 5 or more storeys | 0 |
| Movable dwellings | 0 |
| Other dwellings | 290 |

PRIVATE HOUSEHOLDS

| | |
|----------------------------------|--------|
| 1986 Census | |
| Private Households, Total | 5,460 |
| Pop. in private households | 17,200 |
| Aver. no. per household | 3.2 |

FAMILIES

| | |
|-------------------------------------|-------|
| 1986 Census | |
| Families in Private | |
| Households, Total | 4,935 |
| Husband-wife families | 4,660 |
| Lone-parent families | 280 |
| Aver. no. persons per family | 3.3 |
| Aver. no. children per family | 1.3 |

LEVEL OF SCHOOLING

| | |
|----------------------------------|--------|
| 1986 Census | |
| Population, 15 years+ | 13,400 |
| Less than Grade 9 | 940 |
| Grades 9-13 | 4,900 |
| Trades/non-university | 3,380 |
| University, without degree | 1,395 |
| University degree | 2,780 |

LABOR FORCE

| | |
|--------------------------|-------|
| 1986 Census | |
| Males | |
| In the labor force | 5,500 |
| Employed | 5,305 |
| Not in labor force | 1,165 |
| Participation rate | 82.50 |
| 15-24 years | 66.10 |
| 25 years + | 86.83 |
| Females | |
| In the labor force | 4,177 |
| Employed | 3,935 |
| Not in labor force | 2,651 |
| Participation rate | 69.50 |
| 15-24 years | 72.92 |
| 25 years + | 87.71 |

City of Burlington

In Halton Regional Municipality.

POPULATION

| | |
|---------------|---------|
| 1986 Census | |
| Total | 116,675 |
| Male | 57,385 |
| Female | 59,290 |
| Age groups: | |
| Under 4 | 3,810 |
| 5-9 | 3,920 |
| 10-14 | 4,545 |
| 15-19 | 5,020 |
| 20-24 | 4,980 |
| 25-29 | 4,445 |
| 30-34 | 4,315 |
| 35-39 | 4,675 |
| 40-44 | 4,415 |
| 45-49 | 3,650 |
| 50-54 | 3,360 |
| 55-59 | 3,190 |
| 60-64 | 2,590 |
| 65-69 | 1,815 |
| 70-74 | 1,275 |
| 75+ | 1,385 |

MARITAL STATUS

| | |
|------------------------------|--------|
| 1986 Census: (age 15+) | |
| Single (never married) | 22,660 |
| Married (incl. sep.) | 63,015 |
| Widowed | 4,625 |
| Divorced | 2,400 |

MOTHER TONGUE

| | 1986 Census | % Total |
|---------------|-------------|---------|
| English | 100,945 | 86.5 |
| French | 2,090 | 1.8 |
| German | 1,850 | 1.6 |
| Dutch | 1,630 | 1.4 |
| Italian | 1,070 | 0.9 |
| Other | 9,090 | 7.8 |

HOUSING

| | |
|---------------------------------|--------|
| 1986 Census | |
| Occu. Priv. Dwellings | |
| Total | 40,120 |
| Owned | 28,175 |
| Rented | 11,945 |
| Single detached | 24,180 |
| Apart., 5 or more storeys | 7,195 |
| Movable dwellings | 10 |
| Other dwellings | 8,740 |

PRIVATE HOUSEHOLDS

| | |
|----------------------------------|---------|
| 1986 Census | |
| Private Households, Total | 40,120 |
| Pop. in private households | 115,745 |
| Aver. no. per household | 2.9 |

FAMILIES

| | |
|-------------------------------------|--------|
| 1986 Census: | |
| Families in Private | |
| Households, Total | 32,960 |
| Husband-wife families | 29,860 |
| Lone-parent families | 3,100 |
| Aver. no. persons per family | 3.2 |
| Aver. no. children per family | 1.3 |

LEVEL OF SCHOOLING

| | |
|----------------------------------|--------|
| 1986 Census: | |
| Population, 15 years+ | 92,205 |
| Less than Grade 9 | 5,990 |
| Grades 9-13 | 38,090 |
| Trades/non-university | 26,485 |
| University, without degree | 10,170 |
| University degree | 11,470 |

LABOR FORCE

| | |
|---------------------------|--------|
| 1986 Census: | |
| Males | |
| In the labor force | 37,425 |
| Employed | 36,030 |
| Not in labor force | 7,575 |
| Participation rate: | 83.20 |
| 15-24 years | 76.60 |
| 25 years + | 85.03 |
| Females | |
| In the labor force | 29,280 |
| Employed | 27,390 |
| Not in labor force | 17,930 |
| Participation rate: | 62.00 |
| 15-24 years | 74.70 |
| 25 years + | 58.76 |

OCCUPATIONS BY MAJOR GROUPS

| 1986 Census: | Male | Female |
|---|--------|--------|
| All occupations | 37,230 | 28,905 |
| Managerial & Admin. | 8,040 | 2,795 |
| Teaching | 965 | 2,095 |
| Health | 540 | 2,330 |
| Technical, Social, Religion & Art. | 3,825 | 1,525 |
| Clerical | 2,525 | 10,185 |
| Sales | 4,610 | 3,600 |
| Service | 2,725 | 3,975 |
| Primary | 870 | 230 |
| Processing | 1,555 | 315 |
| Fab & Repair | 3,830 | 825 |
| Construction | 2,160 | 90 |
| Transport | 1,685 | 150 |
| Other | 3,895 | 800 |

INCOME

| | |
|--------------------------------|--------|
| 1986 Census (1985 Income) | |
| Average household income | 46,222 |

BUILDING PERMITS

| | 1987 | 1986 | 1985 |
|-------------|---------|---------|---------|
| Value | 226,991 | 152,459 | 100,706 |

HOMES BUILT

| | 1987 | 1986 | 1985 |
|----------|-------|------|------|
| No. | 2,077 | 820 | 607 |

MANUFACTURING INDUSTRIES

| | 1985 | 1980 |
|-----------------------------|-----------|---------|
| Plants | 213 | 153 |
| Employees | 10,278 | 8,092 |
| Salaries, wages | 260,216 | 143,813 |
| Mfg. materials, cost | 863,584 | 519,446 |
| Mfg. shipments, value | 1,438,055 | 821,328 |
| Total value added | 587,066 | 302,839 |

TAXATION STATISTICS

| | 1986 | % of Total |
|--------------------------|-----------|------------|
| Income Class: | | |
| Under \$2,500 | 6,670 | 8.54 |
| \$2,500-\$5,000 | 5,530 | 7.08 |
| \$5,000-\$7,500 | 5,170 | 6.62 |
| \$7,500-\$10,000 | 5,010 | 6.41 |
| \$10,000-\$12,500 | 4,630 | 5.93 |
| \$12,500-\$15,000 | 4,390 | 5.62 |
| \$15,000-\$20,000 | 8,110 | 10.38 |
| \$20,000-\$25,000 | 7,070 | 9.05 |
| \$25,000-\$30,000 | 5,950 | 7.61 |
| \$30,000-\$40,000 | 10,480 | 13.41 |
| \$40,000 plus | 15,130 | 19.36 |
| Total returns, no. | 78,160 | |
| Total inc. \$000 | 2,002,147 | |
| Average income, \$ | 25,616 | |
| Total tax, \$000 | 416,173 | |
| Average tax, \$ | 6,523 | |

COMMUNITY NEWSPAPER(S)

See Hamilton, CMA

VITAL STATISTICS

| | 1987 |
|------------------------|-------|
| Births | 1,478 |
| Deaths | 680 |
| Natural Increase | 798 |
| Marriages | 767 |

AVERAGE HOUSEHOLD EXPENDITURES

| | 1988 |
|---------------------------------------|---------|
| Food | \$7,494 |
| Shelter Costs | 9,420 |
| Clothing | 3,270 |
| Transportation | 6,176 |
| Health & Personal Care | 1,972 |
| Recreation, Reading & Education | 3,173 |
| Taxes & Securities | 13,399 |
| Other | 8,505 |
| Total Expenditures | 53,409 |

NEW VEHICLE REGISTRATIONS

| | 1987 |
|------------------------------|-------|
| Cars, Domestic | 4,868 |
| Cars Imported | 2,357 |
| Small trucks, Domestic | 1,909 |
| Small trucks, Imported | 308 |
| Medium & heavy trucks | 168 |

Town of Dundas

In Hamilton-Wentworth Regional Municipality.

POPULATION

| | | |
|-------------|--------|--------|
| 1986 Census | | |
| Total | 20,120 | |
| Male | 9,570 | |
| Female | 10,545 | |
| Age groups | Male | Female |
| Under 4 | 690 | 685 |
| 5-9 | 645 | 600 |
| 10-14 | 635 | 580 |
| 15-19 | 765 | 735 |
| 20-24 | 800 | 720 |
| 25-29 | 700 | 750 |
| 30-34 | 720 | 885 |
| 35-39 | 760 | 830 |
| 40-44 | 670 | 695 |
| 45-49 | 535 | 535 |
| 50-54 | 535 | 525 |
| 55-59 | 515 | 585 |
| 60-64 | 515 | 580 |
| 65-69 | 390 | 440 |
| 70-74 | 290 | 405 |
| 75+ | 415 | 1,000 |

MARITAL STATUS

| | |
|------------------------|--------|
| 1986 Census (age 15+) | |
| Single (never married) | 3,915 |
| Married (incl sep.) | 10,505 |
| Widowed | 1,415 |
| Divorced | 445 |

MOTHER TONGUE

| | | |
|---------|--------|------|
| | 1986 | % |
| English | 17,900 | 89.0 |
| French | 130 | 0.6 |
| German | 480 | 2.4 |
| Italian | 205 | 1.0 |
| Dutch | 185 | 0.9 |
| Other | 1,215 | 6.0 |

HOUSING

| | |
|--------------------------|-------|
| 1986 Census | |
| Occu. Priv. Dwellings | |
| Total | 7,005 |
| Owned | 4,985 |
| Rented | 2,020 |
| Single detached | 4,675 |
| Apart, 5 or more storeys | 960 |
| Movable dwellings | 0 |
| Other dwellings | 1,370 |

PRIVATE HOUSEHOLDS

| | |
|----------------------------|--------|
| 1986 Census | |
| Private Households, Total | 7,010 |
| Pop. in private households | 19,255 |
| Aver no. per household | 2.7 |

FAMILIES

| | |
|------------------------------|-------|
| 1986 Census | |
| Families in Private | |
| Households, Total | 5,510 |
| Husband-wife families | 4,970 |
| Lone-parent families | 535 |
| Aver no. persons per family | 3.1 |
| Aver no. children per family | 1.2 |

LEVEL OF SCHOOLING

| | |
|----------------------------|--------|
| 1986 Census | |
| Population, 15 years+ | 15,490 |
| Less than Grade 9 | 1,205 |
| Grades 9-13 | 6,205 |
| Trades non-university | 3,985 |
| University, without degree | 1,505 |
| University degree | 2,590 |

LABOR FORCE

| | |
|--------------------|-------|
| 1986 Census | |
| Males | |
| In the labor force | 5,845 |
| Employed | 5,560 |
| Not in labor force | 1,555 |
| Participation rate | 79.00 |
| 15-24 years | 72.90 |
| 25 years + | 80.70 |
| Females | |
| In the labor force | 4,525 |
| Employed | 4,195 |
| Not in labor force | 3,565 |
| Participation rate | 55.90 |
| 15-24 years | 62.40 |
| 25 years + | 54.52 |

OCCUPATIONS BY MAJOR GROUPS

| | | |
|--------------------|-------|--------|
| 1986 Census | Male | Female |
| All occupations | 5,820 | 4,495 |
| Managerial & Admin | 815 | 385 |
| Teaching | 430 | 330 |
| Health | 185 | 525 |
| Technical, Social | | |
| Religion & Art | 735 | 360 |
| Clerical | 365 | 1,485 |
| Sales | 645 | 475 |
| Service | 395 | 565 |
| Primary | 185 | 45 |
| Processing | 270 | 55 |
| Fab & Repair | 570 | 85 |
| Construction | 440 | 20 |
| Transport | 190 | 35 |
| Other | 595 | 130 |

INCOME

| | |
|---------------------------|--------|
| 1986 Census (1985 Income) | |
| Average household income | 41,832 |

BUILDING PERMITS

| | | | |
|-------|--------|-------|--------|
| | 1987 | 1986 | 1985 |
| Value | 29,592 | 9,946 | 12,280 |

HOMES BUILT

| | | | |
|----|------|------|------|
| | 1987 | 1986 | 1985 |
| No | 101 | 126 | 55 |

MANUFACTURING INDUSTRIES

| | | |
|-----------------------|---------|--------|
| | 1985 | 1980 |
| Plants | 39 | 43 |
| Employees | 1,027 | 1,299 |
| | —\$000— | |
| Salaries, wages | 23,573 | 21,830 |
| Mfg. materials, cost | 63,631 | 40,867 |
| Mfg. shipments, value | 112,178 | 88,965 |
| Total value added | 46,216 | 45,242 |

COMMUNITY NEWSPAPER(S)

See Hamilton, CMA

VITAL STATISTICS

| | |
|------------------|------|
| | 1987 |
| Births | 299 |
| Deaths | 262 |
| Natural Increase | 37 |
| Marriages | 153 |

AVERAGE HOUSEHOLD

| | |
|---------------------------------|---------|
| EXPENDITURES | 1988 |
| Food | \$7,183 |
| Shelter Costs | 8,751 |
| Clothing | 3,066 |
| Transportation | 5,573 |
| Health & Pers. Care | 1,841 |
| Recreation, Reading & Education | 2,920 |
| Taxes & Securities | 11,902 |
| Other | 8,098 |
| Total Expenditures | 49,334 |

NEW VEHICLE REGISTRATIONS

| | |
|------------------------|------|
| | 1987 |
| Cars, Domestic | 556 |
| Cars, Imported | 122 |
| Small trucks, Domestic | 299 |
| Small trucks, Imported | 18 |
| Medium & heavy trucks | 32 |

Town of Flamborough

In Hamilton-Wentworth Regional Municipality.

POPULATION

| | | |
|-------------|--------|--------|
| 1986 Census | | |
| Total | 26,140 | |
| Male | 13,300 | |
| Female | 12,845 | |
| Age groups | Male | Female |
| Under 4 | 1,060 | 1,000 |
| 5-9 | 1,045 | 925 |
| 10-14 | 1,100 | 1,020 |
| 15-19 | 1,120 | 1,040 |
| 20-24 | 1,000 | 910 |
| 25-29 | 920 | 935 |
| 30-34 | 1,060 | 1,095 |
| 35-39 | 1,170 | 1,205 |
| 40-44 | 995 | 970 |
| 45-49 | 780 | 705 |
| 50-54 | 730 | 675 |
| 55-59 | 700 | 680 |
| 60-64 | 605 | 640 |
| 65-69 | 430 | 400 |
| 70-74 | 310 | 285 |
| 75+ | 290 | 360 |

MARITAL STATUS

| | |
|------------------------|--------|
| 1986 Census (age 15+) | |
| Single (never married) | 4,645 |
| Married (incl sep.) | 14,205 |
| Widowed | 790 |
| Divorced | 350 |

MOTHER TONGUE

| | | |
|---------|--------|------|
| | 1986 | % |
| English | 22,825 | 87.3 |
| French | 180 | 0.7 |
| Dutch | 830 | 3.2 |
| German | 570 | 2.2 |
| Italian | 260 | 1.0 |
| Other | 1,475 | 5.6 |

HOUSING

| | |
|--------------------------|-------|
| 1986 Census | |
| Occu. Priv. Dwellings | |
| Total | 8,220 |
| Owned | 6,955 |
| Rented | 1,265 |
| Single detached | 7,220 |
| Apart, 5 or more storeys | 385 |
| Movable dwellings | 45 |
| Other dwellings | 570 |

PRIVATE HOUSEHOLDS

| | |
|----------------------------|--------|
| 1986 Census | |
| Private Households, Total | 8,220 |
| Pop. in private households | 25,880 |
| Aver no. per household | 3.1 |

FAMILIES

| | |
|------------------------------|-------|
| 1986 Census | |
| Families in Private | |
| Households, Total | 7,280 |
| Husband-wife families | 6,795 |
| Lone-parent families | 485 |
| Aver no. persons per family | 3.3 |
| Aver no. children per family | 1.4 |

LEVEL OF SCHOOLING

| | |
|---------------------------|--------|
| 1986 Census | |
| Population, 15 years+ | 19,970 |
| Less than Grade 9 | 2,385 |
| Grades 9-13 | 8,585 |
| Trades non-university | 5,280 |
| University without degree | 1,660 |
| University degree | 2,065 |

LABOR FORCE

| | |
|--------------------|-------|
| 1986 Census | |
| Males | |
| In the labor force | 8,405 |
| Employed | 8,120 |
| Not in labor force | 1,685 |
| Participation rate | 83.30 |
| 15-24 years | 75.50 |
| 25 years + | 85.32 |
| Females | |
| In the labor force | 6,130 |
| Employed | 5,765 |
| Not in labor force | 3,745 |
| Participation rate | 62.10 |
| 15-24 years | 73.70 |
| 25 years + | 59.08 |

OCCUPATIONS BY MAJOR GROUPS

| | | |
|--------------------|-------|--------|
| 1986 Census | Male | Female |
| All occupations | 8,365 | 6,090 |
| Managerial & Admin | 1,260 | 470 |
| Teaching | 285 | 420 |
| Health | 115 | 63 |
| Technical, Social | | |
| Religion & Art | 665 | 300 |
| Clerical | 350 | 1,925 |
| Sales | 800 | 600 |
| Service | 380 | 665 |
| Primary | 975 | 420 |
| Processing | 365 | 85 |
| Fab & Repair | 1,010 | 205 |
| Construction | 780 | 10 |
| Transport | 580 | 75 |
| Other | 805 | 195 |

INCOME

| | |
|---------------------------|--------|
| 1986 Census (1985 Income) | |
| Average household income | 43,492 |

BUILDING PERMITS

| | | | |
|-------|--------|--------|--------|
| | 1987 | 1986 | 1985 |
| Value | 32,011 | 28,464 | 26,814 |

HOMES BUILT

| | | | |
|----|------|------|------|
| | 1987 | 1986 | 1985 |
| No | 188 | 264 | 197 |

MANUFACTURING INDUSTRIES

| | | |
|-----------------------|--------|--------|
| | 1985 | 1980 |
| Plants | 12 | 23 |
| Employees | 390 | 422 |
| | \$000— | |
| Salaries, wages | 8,884 | 6,806 |
| Mfg. materials cost | 24,497 | 34,452 |
| Mfg. shipments, value | 44,823 | 58,456 |
| Total value added | 22,053 | 20,263 |

TAXATION STATISTICS

| | |
|--------------------|---------|
| | 1986 |
| Total returns no. | 11,880 |
| Total income \$000 | 275,368 |
| Average income, \$ | 23,184 |
| Total tax, \$000 | 55,006 |
| Average tax, \$ | 5,802 |

COMMUNITY NEWSPAPER(S)

See Hamilton, CMA

VITAL STATISTICS

| | |
|------------------|------|
| | 1987 |
| Births | 367 |
| Deaths | 124 |
| Natural Increase | 243 |
| Marriages | 162 |

AVERAGE HOUSEHOLD EXPENDITURES

| | |
|---------------------------------|---------|
| | 1988 |
| Food | \$7,115 |
| Shelter Costs | 8,711 |
| Clothing | 3,049 |
| Transportation | 6,449 |
| Health & Pers. Care | 1,846 |
| Recreation, Reading & Education | 2,903 |
| Taxes & Securities | 11,718 |
| Other | 8,450 |
| Total Expenditures | 50,841 |

NEW VEHICLE REGISTRATIONS

| | |
|------------------------|------|
| | 1987 |
| Cars, Domestic | 463 |
| Cars, Imported | 101 |
| Small trucks, Domestic | 189 |
| Small trucks, Imported | 29 |
| Medium & heavy trucks | 17 |

Town of Grimsby

1986 Census Municipality

| Age Group | Male | Female |
|-----------|-------|--------|
| 0-4 | 1,100 | 1,150 |
| 5-9 | 1,150 | 1,200 |
| 10-14 | 1,200 | 1,250 |
| 15-19 | 1,250 | 1,300 |
| 20-24 | 1,300 | 1,350 |
| 25-29 | 1,350 | 1,400 |
| 30-34 | 1,400 | 1,450 |
| 35-39 | 1,450 | 1,500 |
| 40-44 | 1,500 | 1,550 |
| 45-49 | 1,550 | 1,600 |
| 50-54 | 1,600 | 1,650 |
| 55-59 | 1,650 | 1,700 |
| 60-64 | 1,700 | 1,750 |
| 65-69 | 1,750 | 1,800 |
| 70-74 | 1,800 | 1,850 |
| 75+ | 1,850 | 1,900 |

MARITAL STATUS

| | |
|------------------------|-------|
| 1986 Census (age 15+) | |
| Single (never married) | 3,010 |
| Married (incl. sep.) | 9,165 |
| Widowed | 815 |
| Divorced | 240 |

MOTHER TONGUE

| 1986 Census | % |
|-------------|-------------|
| English | 14,065 83.0 |
| French | 155 0.9 |
| Dutch | 695 4.1 |
| German | 315 1.9 |
| Ukrainian | 315 1.9 |
| Other | 1,410 8.3 |

HOUSING

| | |
|---------------------------|-------|
| 1986 Census | |
| Occu. Priv. Dwellings | |
| Total | 5,625 |
| Owned | 4,605 |
| Rented | 1,025 |
| Single detached | 4,520 |
| Apart., 5 or more storeys | 170 |
| Movable dwellings | 5 |
| Other dwellings | 945 |

PRIVATE HOUSEHOLDS

| | |
|----------------------------|--------|
| 1986 Census | |
| Private Households, Total | 5,630 |
| Pop. in private households | 16,715 |
| Aver. no. per household | 3.0 |

FAMILIES

| | |
|-------------------------------|-------|
| 1986 Census | |
| Families in Private | |
| Households, Total | 4,740 |
| Husband-wife families | 4,395 |
| Lone-parent families | 340 |
| Aver. no. persons per family | 3.2 |
| Aver. no. children per family | 1.3 |

LEVEL OF SCHOOLING

| | |
|----------------------------|--------|
| 1986 Census | |
| Population, 15 years+ | 13,055 |
| Less than Grade 9 | 1,320 |
| Grades 9-13 | 5,595 |
| Trades/non-university | 3,905 |
| University, without degree | 1,010 |
| University degree | 1,220 |

LABOR FORCE

| | |
|--------------------|--------|
| 1986 Census | |
| Male | |
| in the labor force | 5,190 |
| Unemployed | 4,970 |
| Employed | 1,220 |
| Female | |
| in the labor force | 5,030 |
| Unemployed | 4,810 |
| Employed | 1,220 |
| Total | |
| in the labor force | 10,220 |
| Unemployed | 9,780 |
| Employed | 2,440 |

OCCUPATIONS BY MAJOR GROUPS

| 1986 Census | Male | Female |
|---------------------|-------|--------|
| All occupations | 5,155 | 3,690 |
| Managerial & Admin. | 610 | 245 |
| Teaching | 175 | 185 |
| Health | 105 | 385 |
| Technical, Social | | |
| Religion & Art. | 350 | 230 |
| Clerical | 340 | 1,185 |
| Sales | 435 | 400 |
| Service | 285 | 585 |
| Primary | 315 | 160 |
| Processing | 320 | 60 |
| Fab & Repair | 625 | 90 |
| Construction | 585 | 10 |
| Transport | 305 | 40 |
| Other | 700 | 115 |

INCOME

| | |
|---------------------------|--------|
| 1986 Census (1985 Income) | |
| Average household income | 40,626 |

BUILDING PERMITS

| | 1987 | 1986 | 1985 |
|--------------|--------|--------|--------|
| Value, \$000 | 22,906 | 12,409 | 15,540 |

HOMES BUILT

| | 1987 | 1986 | 1985 |
|-----|------|------|------|
| No. | 158 | 128 | 81 |

MANUFACTURING INDUSTRIES

| | 1985 | 1980 |
|-----------------------|--------|--------|
| Plants | 19 | 19 |
| Employees | 475 | 513 |
| Salaries, wages | 12,039 | 8,635 |
| Mfg. materials, cost | 31,291 | 23,216 |
| Mfg. shipments, value | 58,567 | 43,243 |
| Total value added | 28,896 | 21,642 |

TAXATION STATISTICS

| | 1986 |
|---------------------|---------|
| Total returns, no. | 11,300 |
| Total income, \$000 | 249,633 |
| Average income, \$ | 22,091 |
| Total tax, \$000 | 47,489 |
| Average tax, \$ | 5,336 |

COMMUNITY NEWSPAPER(S)

See Hamilton, CMA

VITAL STATISTICS

| | 1987 |
|------------------|------|
| Births | 259 |
| Deaths | 147 |
| Natural Increase | 112 |
| Marriages | 130 |

AVERAGE HOUSEHOLD EXPENDITURES

| | 1988 |
|---------------------------------|---------|
| Food | \$7,217 |
| Shelter Costs | 8,295 |
| Clothing | 2,897 |
| Transportation | 5,859 |
| Health & Pers. Care | 1,793 |
| Recreation, Reading & Education | 2,823 |
| Taxes & Securities | 11,237 |
| Other | 7,929 |
| Total Expenditures | 48,050 |

NEW VEHICLE REGISTRATIONS

| | 1987 |
|------------------------|-------|
| Cars, Domestic | 4,564 |
| Cars, Imported | 1,957 |
| Small trucks, Domestic | 2,152 |
| Small trucks, Imported | 357 |
| Medium & heavy trucks | 395 |



On the move to do it all.

130 years of transportation service in the Hamilton area and throughout the Golden Horseshoe have come together with the recent acquisition of Collins Transport by the Fluke Transportation Group.

Collins was founded 70 years ago in the pioneering days of truck transportation. It adds its outstanding reputation as a less-than-truck load carrier to Fluke Transport's 60 years of reliable truck-load service.

Burlington Terminals, a third member of the group, provides a broad range of warehousing and distribution services.

Although we are now big enough to meet most transportation needs, we will never let "big company" inflexibility come between us and our customers.

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If It's On Time...It's A "FLUKE"

*We're going
your way.*



The Hamilton Street Railway
527-4441



Owned and operated by the Regional Municipality of Hamilton-Wentworth

THERE ARE 74 REASONS WHY IT PAYS TO BELONG!

REPRESENTATION

- Represent the Hamilton-Wentworth Business Community at all levels of government
- Provide representation at meetings of special Boards and Commissions
- Ontario Chamber of Commerce
- Crimestoppers of Hamilton-Wentworth
- Regional Tourism Advisory Board
- Harbour Commission Liaison
- Junior Achievement
- Hamilton Junior Chamber of Commerce
- Council on the Continuing Employment of the Disabled
- Industry-Education Council

GROUP INSURANCE

- Life Insurance for Employers/Employees
- Accidental Death, Dismemberment and Loss of Sight Insurance
- Weekly Income Long Term Disability
- Major Medical
- Dental Program

INFORMATION MEETINGS

- Annual Meeting
- Annual President's Panel
- Seminars
- Topical Breakfast Meetings
- Business After Hours

SURBURBAN CHAMBERS

- Dundas Division

TRADE DEVELOPMENT & SERVICES

- Validation of Shipping Documents
- Receive Visiting Trade Commissioners from around the world
- Process Business and Trade Development Inquiries
- Promote Export & Import Business in the Community

COMMITTEES

- Business Development
- Education and Student Services
- Government Affairs
- Hospitality & Tourism
- Finance & Taxation
- Industrial Relations
- International Trade
- Special Events
- Transportation

EDUCATION

- Liaison with all Boards of Education in the Region
- Communication Programs
- Career Awareness Programs

- Work with the local Colleges and University on many student business programs
- Youth Employment Programs
- Career Symposium

MEMBERSHIP SPECIAL EVENTS

- Annual President's Golf Tournament
- Theatre Nights
- Dinner Dances
- Hamilton Corporate Challenge
- Ski Day
- Nights at the Races
- Blue Jays Excursions

COMMUNICATIONS

- Annual Report
- Monthly 'Panorama' Magazine
- Hamilton-Ontario Book
- Hamilton-Wentworth Market Data
- Membership Directory
- Starting a Business in the Hamilton-Wentworth Area
- The Inside Report

CLUB FACILITIES

- Lounge
- Dining Room
- President's Board Room

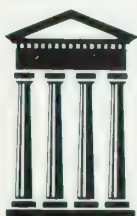
- Executive Board Room
- Reciprocal use of other facilities

GENERAL SERVICES

- City Directories
- Foreign Chamber of Commerce Publications
- Exporters Encyclopedia
- Canadian Trade Index
- Canadian Key Business Directory
- Directory of Ontario Industries
- Assistant Program for Exporters
- Survey of Market
- Contact with Chambers of Commerce throughout North America and the World
- Process Inquiries about the Hamilton area
- Speaker's Bureau
- Membership Plaque and Wall Certificate
- Local Organization Information

AND WE ARE ADDING MORE ALL THE TIME!
For further membership information call 522-7757

Museums of the City of Hamilton



Department of Culture and Recreation
Corporation
City of Hamilton

The Children's Museum

Share Our History... Share Our Future.

Dundurn Castle (522-5313) — A National Historic Site and the restored 35 room mansion of Sir Allan MacNab, Prime Minister of the United Provinces of Canada 1854-1856. (Dundurn Park — York Blvd.)

The Hamilton Military Museum (523-5681) — a fascinating collection of uniforms, equipment and memorabilia. (Dundurn Park — York Blvd.)

Whitehern (522-5664) — an elegant town house. Home of the McQuesten family for over 100 years. (behind City Hall — 41 Jackson St. West)

The Hamilton Museum of Steam and Technology (549-5225) — A National Historic Site and Engineering Landmark built around 1859. The Hamilton Waterworks Pumping Station is the only one of its type in North America. (900 Woodward Avenue)

The Children's Museum (549-9285) — A unique "hands-on" learning centre for children aged 3 to 13. (1072 Main St. East in Gage Park)

Special Events and Exhibits featured throughout the year.
Call for hours and further information.



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
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